

USA Table Tennis 2014 Budget		
		2014
		Budget
<u>INCOME</u>		
410000 · Membership		
<u>410100 · Members</u>		
	410101 · Adult 1-Yr Memberships	145,000.00
	410106 · Household 1-Yr Membership	8,500.00
	410102 · Junior 1-Yr Membership	22,000.00
	410103 · Collegiate 1-Yr Memberships	15,000.00
	410150 · Foreign 1-Yr Memberships	500.00
	410200 · Adult 3-Yr Memberships	42,000.00
	410202 · Household 3-Yr Memberships	6,000.00
	410201 · Junior 3-Yr Memberships	8,000.00
	410300 · Adult 5-Yr Memberships	14,000.00
	410301 · Millennium Life Memberships	5,000.00
	410208 · Escalade Memberships	100.00
	410209 · NCTTA Memberships	1,000.00
	Total 410100 · Members	267,100.00
<u>410500 · Clubs</u>		
	410501 · Club 1-Yr Memberships	20,000.00
	410550 · Tournament Passes	5,250.00
	410560 · Labels	1,900.00
	410570 · Umpire/Coaching Fees	2,500.00
	Total 410500 · Clubs	29,650.00
	410950 · Club Tournament Processing Fees	135,000.00
	Total 410000 · Membership	431,750.00
<u>420100 · US Open</u>		
	420101 · Entry Fees	124,000.00
	420116 · Tournament Processing Fees	6,500.00
	420102 · Table/Ball Sponsors	19,000.00
	420118 · Hosting Sponsors	55,000.00
	420104 · Exhibitors	5,000.00
	420105 · Program Ads	1,000.00
	420106 · T-Shirts	800.00
	420108 · Event Tickets	15,000.00
	420109 · Merchandise	1,000.00
	420113 · Hotel Commission/Rebates	25,000.00
	420117 · Late Fees	2,500.00
	Total 420100 · US Open	254,800.00
<u>430100 · US Nationals</u>		
	430101 · Entry Fees	141,000.00
	430114 · Tournament Processing Fees	7,500.00
	430102 · Table/Ball Sponsors	19,000.00
	430104 · Exhibitors	3,000.00
	430106 · T-Shirts	500.00
	430108 · Events Tickets	12,000.00
	430109 · Merchandise	300.00

430112 · Hotel Commission/Rebates	4,000.00
430115 · Late Fees	1,500.00
Total 430100 · US Nationals	188,800.00
<u>440100 · Contributions</u>	
440116 · General Fund	20,000.00
440127 · Annual Giving Campaign	38,000.00
440126 · Youth Programs	200.00
440125 · National Team	200.00
Total 440100 · Contributions	58,400.00
<u>450100 · Special Events Revenue</u>	
450140 · ITTF/NATTU Development Support	15,000.00
Total 450100 · Special Events Revenue	15,000.00
<u>460100 · USA Table Tennis Magazine</u>	
460101 · Jan/Feb Issue	14,000.00
460102 · March/April Issue	14,000.00
460103 · May/June Issue	14,500.00
460104 · July/August Issue	14,500.00
460105 · Sept/Oct Issue	15,000.00
460106 · Nov/Dec Issue	15,000.00
460108 · Magazine Subscription/Sales	500.00
Total 460100 · USA Table Tennis Magazine	87,500.00
<u>460200 · Advertising</u>	
Advertisements	16,000.00
Total 460200 · Advertising	16,000.00
<u>470100 · USATT Revenues</u>	
470106 · Equipment Supplier Pool	13,500.00
470102 · Sanction Fees	37,000.00
470107 · Merchandise Sales	100.00
Total 470100 · USATT Revenues	50,600.00
<u>470500 · Sponsor Revenues</u>	
470501 · USTTA Foundation Grant	39,200.00
470502 · Apparel Sponsor	10,000.00
470507 · Flooring Sponsor	5,000.00
470504 · US Open Title Sponsor	30,000.00
470509 · Mobixity Sponsor	3,500.00
Total 470500 · Sponsor Revenues	87,700.00
<u>480100 · USOC Revenues</u>	
480101 · USOC Olympic Funding	110,000.00
480104 · USOC Paralympic Funding	37,000.00
480112 · USOC Digital Media Agreement	75,000.00
480109 · USOC Media Support	5,000.00
480111 · USOC Matching Grants Program	30,000.00
Total 480100 · USOC Revenues	257,000.00

490300 · Investment Income		
	490301 · Dividends/Interest	2,500.00
Total 490300 · Investment Income		2,500.00
490500 · Other Income		
	490503 · Miscellaneous Income	500.00
	490506 · Hilton Honors Program	1,000.00
Total 490500 · Other Income		1,500.00
TOTAL INCOME		1,451,550.00
OPERATING EXPENSES:		
501000 · Elite Athlete Program		
501200 · JUNIORS & CADETS		
	501270 · ITTF Global JR Circuit Finals	2,960.00
	501276 · ITTF World Hopes Program	2,000.00
	501229 · Summer Training camp	27,500.00
	501274 · World Cadet Challenge Train Camp	5,400.00
	501232 · World Cadet Challenge Cup	10,000.00
	501233 · World Junior Championships	25,000.00
	501245 · Women's Development	4,000.00
501267 · Youth Olympic Games		
	NA Qualifying Event	9,100.00
	NATTU Qualification	1,200.00
	World Qualification	5,940.00
501256 · Junior Open Circuits		
	Canada	11,200.00
	Hong Kong	6,600.00
	Korea	10,800.00
Total 501200 · JUNIORS & CADETS		121,700.00
501500 · NATIONAL TEAM		
501566 · ITTF World Tours		
	Japan	3,480.00
	Korea	7,020.00
	TBD	6,000.00
	TBD	3,300.00
501525 · North American Championships		21,840.00
501561 · North American Cup		8,000.00
501520 · U.S. Open		20,000.00
501556 · WTTC Training Camp		9,000.00
501535 · World Championships		23,000.00
501550 · Men's & Women's World Cup		7,200.00
Total 501500 · NATIONAL TEAM		108,840.00
501300 · PARA NATIONAL TEAM		
501351 · Administrative Expense		20,000.00
501352 · International Classification		2,500.00
501326 · National Classification		2,500.00
501321 · Slovakia Open ITTF PTT Tournament		12,000.00

501305 · Slovenia Open ITTF PTT Tournament	22,000.00
501307 · Para World TT Championship	24,000.00
501353 · Para Open-MDMITTC	17,000.00
501324 · Training Camps	10,000.00
Total 501300 · PARA NATIONAL TEAM	110,000.00
Total 501000 · Elite Athlete Program	340,540.00
<u>501400 · New Athlete Events</u>	
501412 · National Team Trials	5,600.00
Total 501400 · New Athlete Events	5,600.00
<u>501700 · Athlete Support</u>	
501704 · Athlete Training	16,000.00
501720 · Sports Accident Insurance	1,275.00
Total 501700 · Athlete Support	17,275.00
<u>502000 · Elite Coaching Program</u>	
502100 · National Team-Women's Coach	11,000.00
502200 · National Team-Men's Coach	11,000.00
502300 · Para National Team Coach	15,000.00
502350 · Junior & Cadet Coaching Fees	32,360.00
Total 502000 · Elite Coaching Program	69,360.00
<u>502500 · Coaching Development</u>	
502501 · Expert Fees	1,000.00
502502 · Supplies	300.00
502503 · Seminar - US Open	500.00
502505 · Seminar - US Nationals	500.00
502511 · ITTF Level 3 Course	1,780.00
Total 502500 · Coaching Development	4,080.00
<u>502700 · Officials Development</u>	
502701 · Officiate International Events	
502704 · IR School	
502706 · Supplies	
502700 · Officials Development Budget	9,500.00
Total 502700 · Officials Development	9,500.00
<u>505000 · U.S. Open</u>	
505001 · Prize Money	65,000.00
505003 · Ratings Processing	2,100.00
505020 · Entry Forms	550.00
505022 · Trophies/Awards	4,000.00
505002 · T-Shirts	3,500.00
505021 · Programs / ITTF Calendar	2,000.00
505078 · Supplies	4,000.00
505033 · Shipping	3,000.00
505057 · Contracted Services	12,500.00
505070 · Tournament Contractor	18,000.00
505051 · Equipment Rental	10,000.00
505053 · Facility	20,250.00
505066 · Tables, Pipe & Drape	2,000.00

505055 · Announcer/Commentator Fees	1,200.00
505054 · Media/Television	1,400.00
505074 · Promotional Merchandise	600.00
505052 · Reception	1,500.00
505058 · Sponsors/Exhibitors Expense	3,600.00
505081 · Athletes Lounge	2,000.00
505010 · Headquarters Staff	
505011 · Travel	3,000.00
505012 · Room & Board	2,500.00
Total 505010 · Headquarters Staff	5,500.00
505030 · Operations Staff	
505031 · Travel	4,000.00
505032 · Room & Board	8,500.00
Total 505030 · Operations Staff	12,500.00
505045 · Officials	
505048 · Umpire Fees	300.00
505046 · Travel	13,000.00
505047 · Room & Board	20,000.00
Total 505045 · Officials	33,300.00
505060 · ITTF/ Other Guests	
505062 · Room & Board	1,000.00
Total 505060 · ITTF/ Other Guests	1,000.00
Total 505000 · U.S. Open	209,500.00
<u>506000 · U.S. Nationals</u>	
506001 · Prize Money	30,500.00
506003 · Ratings Processing	2,500.00
506022 · Trophies/Awards	4,500.00
506002 · T-Shirts	3,000.00
506021 · Programs / ITTF Calendar	2,000.00
506082 · Supplies	1,500.00
506033 · Shipping	3,000.00
506072 · Contracted Services	8,700.00
506073 · Tournament Contractor	22,000.00
506055 · Equipment Rental	6,000.00
506057 · Facility	4,000.00
506071 · Tables, Pipe & Drape	4,000.00
506077 · Announcer/Commentator Fees	600.00
506059 · Media/Television	1,000.00
506074 · Promotional Merchandise	500.00
506058 · Sponsors/Exhibitors Expense	5,000.00
506010 · Headquarters Staff	
506011 · Travel	2,000.00
506012 · Room & Board	2,000.00
Total 506010 · Headquarters Staff	4,000.00
506030 · Operations Staff	
506031 · Travel	4,000.00
506032 · Room & Board	6,500.00
Total 506030 · Operations Staff	10,500.00
506045 · Officials	
506046 · Travel	7,800.00

506047 · Room & Board	14,000.00
Total 506045 · Officials	21,800.00
506078 · Athletes Lounge	
Total 506000 · U.S. Nationals	135,100.00
<u>507000 · Member Services</u>	
507023 · Members-Sports Accident Ins.	4,500.00
507001 · Clubs- Liability Insurance	12,350.00
507002 · Copy & Printing	5,700.00
507024 · Equipment Rental	990.00
507003 · Postage & Delivery	8,500.00
507004 · Office Supplies/Expense	5,000.00
507007 · Domains/Web Hosting Service	1,300.00
507008 · Telephone/Internet	5,000.00
507010 · Salaries	98,000.00
507015 · Bonus	3,500.00
507011 · Payroll Taxes	7,270.00
507012 · Health/Dental/Vision/Disability	19,000.00
507019 · HSA employer contributions	6,000.00
507014 · SIMPLE IRA Employer Match	3,000.00
507018 · Club Membership Disc.(15%)	23,000.00
507020 · Credit Card/PayPal Fees	16,000.00
507100 · Ratings Contractor	45,000.00
507102 · Monthly E-Mail Blasts	800.00
Total 507000 · Member Services	264,910.00
<u>508000 · Table Tennis Magazine</u>	
508100 · Jan/Feb Issue (Print)	16,500.00
508200 · March/April Issue (Electronic)	6,100.00
508300 · May/June Issue (Electronic)	5,500.00
508400 · July/August Issue (Electronic)	5,500.00
508500 · Sept/October Issue (Electronic)	5,500.00
508600 · November/December Issue (Electronic)	5,500.00
Total 508000 · Table Tennis Magazine	44,600.00
<u>508700 · Website</u>	
Rating Page Redesign	2,500.00
508701 · Web Master	30,000.00
Total 508700 · Website	32,500.00
<u>509000 · Marketing / Media</u>	
509011 · Supplies	25.00
509012 · Media Liability Ins	2,500.00
Total 509000 · Marketing / Media	2,525.00
<u>510000 · Headquarters</u>	
510017 · Audit & Tax Preparation	6,150.00
510001 · Bank Charges & Fees	100.00
510008 · Business Fees/Tax	300.00
510004 · IT Computer Services	750.00

510032 · Depreciation	5,000.00
510007 · Dues and Subscriptions	500.00
510028 · Equipment Rental	1,200.00
510009 · Food/Room	500.00
510024 · Health/Dental/Vision	26,000.00
510139 · HSA employer contributions	7,500.00
510027 · Insurance - Commercial Liability	1,800.00
510025 · Insurance - Disability	800.00
510026 · Insurance - Workers Comp	990.00
510012 · Office Supplies/Expense	3,000.00
510020 · Salaries	184,000.00
510003 · Bonus	5,000.00
510013 · Payroll Taxes	13,500.00
510038 · SIMPLE IRA Employer Match	5,500.00
510019 · Payroll Service	1,550.00
510014 · Postage & Delivery	500.00
510015 · Printing	100.00
510043 · Rent - Office	14,730.00
510011 · Repairs & Maintenance	250.00
510036 · Storage Rental	2,040.00
510021 · Telephone/Internet	1,200.00
510022 · Travel	500.00
Total 510000 · Headquarters	283,460.00
511000 · Board of Directors	
511011 · Board Representation	
511003 · D&O/Travel Accident Insurance	4,300.00
511001 · Food/Room	7,500.00
511004 · Postage & Delivery	200.00
511006 · Supplies	800.00
511007 · Telephone	600.00
511008 · Travel	10,000.00
511009 · Legal Fees	1,000.00
511012 · General Assembly	3,500.00
Total 511000 · Board of Directors	27,900.00
512000 · Advisory & Standing Committees	
	4,700.00
TOTAL OPERATING EXPENSES	1,451,550.00
NET INCOME (LOSS)	0.00