About US Speedskating

Proudly representing the fastest human-powered sport in the world, US Speedskating (USS) is a non-profit organization recognized by the United States Olympic Committee and the International Skating Union as the governing body for the sport of speed skating in the United States. Its mission is to be one of the premier speed skating organizations in the world through excellence in leadership, development and performance. To-date, US Speedskating has won 86 Olympic medals, making it the most successful winter sport in the U.S. In addition to its elite programs, US Speedskating is responsible for the grassroots development of speed skating.

Short Track
- Olympic event since 1992
- Held on Olympic sized hockey rink
- Skaters race counter clockwise
- Pack or mass start
- Individual and relay races
- Competition reduces the field through elimination races until the final round
- Short track is often referred to as NASCAR on ice

Long Track
- Olympic event since 1924
- Considered to be the fastest, human powered, non-mechanical sport in the world
- Skaters compete on a 400-meter oval and race counter clockwise
- Individual athletes compete in pairs and change lanes once per lap to equalize distance
- Other events are Team Pursuit and Team Sprint

US Speedskating Staff

ADMINISTRATIVE STAFF
Ted Morris, Executive Director
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Dale Schoon, Director of Finance
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Member and Membership Questions
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HIGH PERFORMANCE STAFF
Guy Thibault, High Performance Director
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Tyler Dabrowski, Strength and Conditioning Coach
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Tori Frecentese, High Performance Administrator
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HIGH PERFORMANCE LONG TRACK STAFF
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Matt Kooreman, National Sprint Team Head Coach
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Fikre Wondafrash, Long Track Head Athletic Trainer
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HIGH PERFORMANCE SHORT TRACK STAFF
Anthony Barthell, Men’s National Team Coach
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Alex Izykowski, National Team Assistant Coach
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Karen Ocwieja, Short Track Head Athletic Trainer
............................................... kocwieja@usspeedskating.org

US Speedskating National Office:
5662 South Cougar Lane
Kearns, UT 84118
O: 801-417-5360
F: 801-417-5361
Governance

As the National Governing Body for the sport, US Speedskating is responsible for the conduct and administration of speed skating in the United States. In this capacity, US Speedskating establishes and implements the rules, policies and procedures, conducts the national championships and other domestic events, disseminates safety and sports medicine information and selects athletes to represent the United States in international competition.

USS Board of Directors

Mike Plant .................. World Team/Olympian, President
Don Mealing ........... Independent Director, Vice President
Mark Carleton .......... Independent Director, Treasurer
Matt Plummer ............ General Member, Secretary
Ryan Bedford ......................... Athlete Rep

Elli Ochowicz .................. Athlete Rep
Pat Maxwell .................. Coach/Official Director
Sheree Mehring .................. Club Director
Jim McCarthy .................. Independent Director
Andy Kelly .................. Independent Director

USS Athlete Advisory Council

Ryan Bedford
Paul Dyrud
Maria Garcia
Matt Plummer
Katherine Reutter
Elli Ochowicz

USS Committees, Task Forces & Commissions

Nominating/Governance Chair ................. Rusty Smith
Audit Chair .................................. Beth Jurgensmeyer
Judicial Chair ................................ Keith King
Ethics Chair .................................. John Rosen
Safe Sport Chair ......................... Susan Sandvig-Shobe
Long Track Chair ....................... Nick Pearson
Short Track Chair ..................... Joe Rohraff
Competition Chair ..................... Donna Fiorenza
Membership Development Chair .......... Steve Penland

Coaching Chair .................. Greg Wong
Officials Chair .................. Dan Immerfall
Medical Chairs .................. Dr. Ted Kyle, Dr. Stuart Willick, Dr. Carole Vetter, Dr. Eric Heiden
Sport Science Chair ............. Mark Greenwald
Masters Chair .................. Glenn Corso
Alumni Chair .................. Mark Greenwald
Hall of Fame Chair ................ Derek Parra
US Speedskating Fundraising Programs

Annual Fund
This Fund has been established as a way for individuals to support USS and its World Class athletes on an annual basis. Tax-deductible donations in any amount to USS go to the funding of our National Training Program, Development Programs, World Cup Teams and Olympic Teams.

Donor Funded Athlete Support Program
This Program enables donors to give direct support to US Speedskating athletes. On an annual basis, money from the Fund will be allocated directly to qualified athletes determined by criteria set by the USOC and US Speedskating. Information about the DFAS Program can be found here.

US Speedskating Alumni
Category for USS Members who do not hold a current membership type for racing, coaching, or as a lifetime member, but would like to be part of the USS Alumni community and support USS programs. To learn more about these benefits, please follow this link and click on the USS Alumni Additional Benefits.

US Speedskating Foundation
The US Speedskating Foundation (USSF), a 501c3 organization, was created to support year-round athlete training, development, competition and education needs for speed skaters in the United States. Through annual grants, the USSF provides funds to support programs that grow the sport of speed skating from the grassroots level all the way to medals at the Olympic Games. Donations to the USSF are tax deductible to the extent allowed by the law.

86 & Counting
This annual event brings together past and present athletes to help raise operating funds for current and future athletes of our sport. For those that attend this invite-only event, you’ll rub elbows with Olympic Champions like Eric Heiden, Bonnie Blair-Cruikshank, Dan Jansen, Joey Cheek and Derek Parra, among others.

2018 Podium Club
The 2018 Podium Club is a “road to the Olympics” themed program. With an annual contribution of $2,500 or more, Podium Club members receive the opportunity to attend special US Speedskating events, insider news and Under Armour/US Speedskating co-branded gear (retail value over $1,000). Podium Club contributions directly support athlete training and preparation. Thank you to our 2018 Podium Club members:

Mark Aukamp
Mark Baskfield
Ryan Bedford
Bonnie & Dave Cruikshank
Tim Bostley
Mark Carleton
David Demarest
Dave Flowers
Jim Germek

Julie & John Hansen
Eric Heiden
Josh Hirsh
Dan & Karen Jansen
David Jorgensen
Don Mealing
Sheree Mehring
Mark Molenda
Steven Penland

Mike & Mary Plant
Tom Plant
Ron Rubin
Susan & Joel Sandvig-Shobe
Ted Senko
Marc Weisberg
Dave Wentz
Membership Recognition and Awards

The three Coach of the Year awards (Development, Volunteer, and National Team Coach) are based on criteria established by the USOC. Nominations are received by USS from member clubs and the nominees are evaluated for the past season in six categories: their Coaching Record, their service to the sport, the coaching character of the nominee, any honors received, any local contributions the coach has made and honors the coach’s athletes have received.

Volunteer Coach of the Year (USOC Volunteer Coach of the Year) - Tom Miller (Adirondack)
Development Coach of the Year – Eric Cepuran (ASE)
National Team Coach of the Year – Alex Izykowski (ST Women)

The ‘Club of the Year Award’ was a new recognition program for the 2015-16 season. This honor was designed to support and encourage grassroots growth within the clubs. In the interest of fairness, there were three categories of clubs, and thus three awards available based on membership size: Large (30+ members), Medium (11-29 members) and Small (10 or less members) clubs. The performance criteria included the categories of Membership, Administration, Training and Safety, Outreach and Competition. The following clubs excelled and showed great progress in many of these categories during the 2015-16 season.

Medium Club - Dominion Speedskating Club (Virginia)
Large Club - Wisconsin Speedskating Club (Wisconsin)

The Eric Heiden Award is awarded to an athlete with the highest level of achievement for the past season, primarily based on the results and recommendations from the High Performance team of US Speedskating.
Heather Bergsma

The AAC Dedication to Sport Award is chosen by the current members of the AAC, and awarded to an athlete that has shown dedication to the growth and betterment of the sport as a whole.
Betsy Richards

The Presidents’ Award is given to someone who the USS President believes has had a tremendous impact on the organization USS over the past year and/or years.
Dr. Ted Kyle

Other Organization Awards

Coaching Education

The USS Coaching department manages the education and certification of coaches within the sport of speed skating. USS currently has a four-level coaching certification model, the fourth of which can be obtained by National Team coaches through the USOC National Team Coaching Leadership Education Program. The coaching certification process includes a list of requirements at each level, which need to be fulfilled before progressing on to the next level. In 2016-17, USS educated 41 coaches.

USS COACHES IN 2016-17
Level 1: 63
Level 2: 59
Level 3: 31
Membership Engagement

USS promotes active involvement from the current/past membership and clubs at all levels. The following activities are how USS has encouraged membership engagement during the 2016-17 season:

**Drawing Contest**
This contest invited all current USS members, 15 years of age and younger, to draw their favorite thing about speed skating. Elizabeth Johnson, a 15-year-old from California, was named the winner.

**USS Selfie Contest**
The “Selfie” contest was open to both members and fans. This contest invited members and fans to submit photographs which contained a connection to speed skating on ice. The contest was held for the second time in August 2016, with the winning submission for the Member Category being submitted by Jeff Ross of his son, a young skater with the Glen Ellyn Speedskating Club.

**Junior Skater Acknowledgements**
All short and long track skaters receive a letter of congratulations at the end of their final “Junior” season from USS and if present, are recognized at the Long Track AmCup Final and Short Track Age Group Nationals.

USS features a story on each of our top junior development skaters 14 years and under - Male & Female, Short Track & Long Track. The athletes are selected at the conclusion of the season by the USS high performance staff, who take into consideration the following parameters: rate of improvement, personal best times, results from Junior Championships, Age Group National Championships and AmCups, as well as a world ranking amongst their peers.

**Highlighting the Masters Skaters and Volunteers**
USS features the Masters Community and Volunteers throughout the year in Member News, acknowledging the vital role they play in the organization. Masters have helped the sport evolve, provide encouragement to skaters of all ages and drive the development between competitive and recreational speed skating. Our Volunteers are an essential part in club organization and providing racing opportunities to athletes young and old. They are the glue and the wheels in our family.

**Alumni Membership**
The Alumni Membership is available to anyone who has been involved in the past or who simply wants to be a part of the USS family. This Membership includes benefits such as invitations to Alumni Socials, member-only newsletters, an exclusive gold alumni pin as well as all other benefits a competitor receives.

**Welcome First-Year Members**
All first-year members receive a personal welcome letter of greeting from Executive Director Ted Morris, a free USS membership card, and a US Speedskating logo sticker. In the 2016-2017 season, 289 new members were welcomed to the speed skating family, which is an increase of 34% to the past year.

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<th>State</th>
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<td>Phoenix Speedskating Club</td>
<td>7225 W. Harrison St., Chandler, AZ 85226</td>
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<td>California</td>
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<td>519 18th Street, Oakland, CA 94612 1500 S. 10th St., San Jose, CA 95112</td>
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<td>Crossroads Speedskating Club</td>
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<td>IndySpeed Sports Club</td>
<td>451 E. Stop 11 Rd., Indianapolis, IN 46227</td>
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<td>Michigan</td>
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<td>Petoskey Speedskating</td>
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<td>Wolverine Sports Club</td>
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<td>Minnesota</td>
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<td>Twin Cities Speedskating</td>
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<td>St. Louis Metropolitan Speed Skating</td>
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<tr>
<td>New Hampshire</td>
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<td>Syracuse Speed Skating Club</td>
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<td>Utah Masters Speedskating League</td>
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<td>Vermont</td>
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<td>Washington, D.C.</td>
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<td>Whatcom Speed Skating</td>
<td>1225 Civic Fieldway, Bellingham, WA 98229</td>
<td></td>
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</tr>
<tr>
<td>Wisconsin</td>
<td>Central Wisconsin Speedskating Club</td>
<td>5700 W. 83rd St., Madison, WI 53709</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Cornerstone Skating Club</td>
<td>1640 Fernando Dr., De Pere, WI 54115</td>
<td></td>
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<tr>
<td>Madison Speedskating</td>
<td>100 N. Perry Parkway, Oregon, WI 53575</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wisconsin Speed Skating Club</td>
<td>500 South 84th St., Milwaukee, WI 53214</td>
<td></td>
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</tbody>
</table>
US Speedskating captured 24 medals, 12 gold, between Long Track and Short Track during the 2016-17 season. Long Track accounted for 21 medals while short track won three medals.

USS had seven individuals and two team/relays reach the podium. Heather Bergsma led the U.S. World Cup medal count, winning 12 World Cup medals – nine golds, one silver, two bronze – the most gold medals she has captured in a World Cup season.

Bergsma turned her most successful World Cup season into her third Grand World Cup champion title in the past four years. She was also the 1000-meter and 1500-meter overall World Cup champion. It marked the fourth-straight year that a U.S. woman has won the Grand World Cup.

In addition, Bergsma accounted for four of the five World Championship medals that Team USA won this season. The two-time Olympian won World Titles in the 1000-meter and 1500-meter, and captured a bronze in the Mass Start at World Single Distance Championships, and finished second overall at World Sprint Championships.

Bergsma etched her name in the US Speedskating record book during the season, becoming just the second American woman to medal at five-straight World Sprints, joining Olympian Bonnie Blair who did it from 1986-90. The North Carolina native also became the first skater to win the 500m, 1000m and 1500m titles at World Single Distance Championships. Bergsma won the 500m title in 2015 and now has nine career World Single Distance Championship medals, the most among any U.S. women.

Joey Mantia was responsible for US Speedskating’s fifth World Championships medal, claiming gold in the Mass Start at World Single Distance Championships. It marked the U.S.’ first-ever World Title in the event and his first World Championship medal on ice. Mantia won three medals on the World Cup circuit, including a career-high two golds.

Our U.S. short track team was responsible for three World Cup medals and four American records during the 2016-17 season. The men’s relay team of J.R. Celski, Thomas Hong, John-Henry Krueger and Keith Carroll Jr. won bronze at World Cup Gangneung and broke the American Record in the 5000-meter at World Cup Calgary. That very same weekend, the women’s 3000m relay team of Katherine Reutter, Jessica Kooreman, Kristen Santos and Kimi Goetz set a new American standard.

Celski and Krueger won the two individual medals for the short track squad. Celski won bronze in the 1000-meter at World Cup Dresden, his first individual World Cup medal since 2013. Krueger found success on home ice, winning bronze in the 1500-meter at World Cup Salt Lake City.

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**2016-17 Season Highlights**

- 24 total World Cup medals
- 14 World Cup gold medals
- 7 athletes and 2 team/relays reached podium
- Team USA won 5 World Championship medals
- Both men and women’s short track relay teams set American records
- Won 3 World Junior Championship medals
- Bergsma named Grand World Cup Champion and won the 1000m and 1500m overall World Cup titles
- 2 Short Track skaters finished in top-20 overall at World Championships
- John-Henry Krueger finished 4th overall in the 1500m World Cup standings
2016-17 Season In Review

In addition, Reutter and Carroll would both set American records in Salt Lake City during the 1000m.

Two U.S. short track skaters finished in the top-20 at the World Short Track Speed Skating Championships, as Celski finished 13th overall for the men and 2014 Olympian Jessica Kooreman placed 17th overall for the women.

Team USA claimed three Short Track World Junior Championship Medals, marking the first medals for the U.S. at Short Track World Junior Championships since 2012. Hong won silver in the men’s 500-meter and was part of the 3000-meter relay team that won bronze.

Maame Biney took home bronze in the women’s 500-meter to win the first World Junior Championships medal for the U.S. women since Erin Porter in 1996.

Hannah Bosman (Women Junior A/B), Elizabeth Johnson (Women Junior C), Austin Kleba (Men Junior A/B) and Chase Erickson (Men Junior C) were the overall junior Allround National Champions at the U.S. Long Track Championships. Bosman, won the junior overall for the junior women A/B for the second straight year.

On the short track side, Gabriella Hachem and Hong won the U.S. Short Track Junior Championship titles in the men’s and women’s overall, respectively.

In April 2017, US Speedskating named four skaters the Junior Development Skaters of the Year. Jonathan So and Isabella Main were named the Short Track Junior Development Skaters of the Year, while Cooper McLeod and Lindsey Woodbury were named the Long Track Junior Development Skaters of the Year. McLeod was named the 2016 Long Track Male Junior Development of the Year.

The following junior teams were announced in June based off of 2016-17 results: Long Track Junior National Team – Ethan Cepuran, Austin Kleba; Long Track Junior Development Team – Girogia Birkeland, Chase Erickson, Samuel Groven, Adam Johnson, Melanie Pankow, Lindsey Woodbury; Short Track Junior National Team – Aaron Heo, Brandon Kim; Short Track Junior Development Team – Elizabeth Johnson, Julie Letai, Luca Lim, Caleb Park, Anna Quinn, Corinne Stoddard.

Chad Hedrick entered the Speed Skating Hall of Fame on June 2, 2016 during a ceremony at the Live! Lofts in Baltimore, Maryland. The Houston native had an extremely successful career in both inline and ice, amassing 50 World Championship victories in inline and five Long Track Olympic medals.

US Speedskating’s President, Mike Plant, was also inducted into the Speed Skating Hall of Fame as a Contributor to the sport. The 1980 Olympian was a six-time member of U.S. World Championships speed skating teams and has served as the volunteer President of USS since 2013, while holding the full-time position as President of Development for the Atlanta Braves.

In it’s inaugural year, the US Speedskating Talent Combine, powered by Under Armour, made three stops across the U.S., holding open tryouts for athletes to try speed skating. Making stops in Minnesota, Salt Lake and Milwaukee, the Combine had 83 kids participate and awarded seven skating scholarships to those who performed the best over a series of tests on and off the ice. To learn more about US Speedskating’s Talent Combine, visit talentcombine.org.
2016 ISU Short Track World Cup Salt Lake City

Nov. 11-13, 2016 at the Utah Olympic Oval, Kearns, Utah
• Total Event Attendance: 4,780
• Other Event Spectators: 400+ (athletes, coaches, support staff)

Team USA Highlights:
• John-Henry Krueger won bronze in the men’s 1500-meter
• Keith Carroll Jr. set an American record in the men’s 1000m and Reutter broke her own American record in the 1000m

Coverage:
• 2 hours of original coverage on NBCSN/NBC Extra LIVE app with 12 hours of re-air on Universal HD
• 450,000 viewers
• 6,400,000 Total Global viewership (China, Europe, Canada, Korea, Japan)
• Live stream coverage on icenetwork.com
• 35,000 viewers
• Social Media Impressions: 130,000

Quote from Bronze Medalist, John-Henry Krueger:
“It’s the power of the home crowd and familiarity of the ice that allows me to have success here. Having people cheer for you every time you make a pass or good move, gives you energy and keeps you motivated throughout the entire race.”

2016-17 U.S. Championships Long Track & Short Track

Jan. 6-8, 2017 at the Utah Olympic Oval
• 175+ total athletes

Team USA Highlights:
• Mia Manganello (LT) matched a 12-year old American record in the women’s 3000m
• Joey Mantia (LT) skated the fastest 1500m in the world
• J.R. Celski (ST) won the men’s National title, winning the 500m and 1500m
• Jessica Kooreman (ST) won the women’s National title, winning the 500m and 1000m

Coverage:
• Local TV coverage on KTVX (ABC), KSL 5 (NBC), KSTU (FOX) and KUTV (CBS)
• 456,000 media impressions
• Social Media Impressions: 610,000
• Facebook LIVE - aired four (4) races
• Free to the public
• Invited local Food Trucks to attend and create an event atmosphere
• USS provided meal vouchers for all officials, volunteers and competing athletes
U.S. Content Distribution

8 hours of event coverage on NBCSN
- World Championships and World Cup SLC

35+ hours of coverage on Universal HD
- World Cup and World Championships

30+ hours of Coverage on NBC Sports LIVE Extra
- World Championships and World Cup SLC

icenetwork.com
- Streaming all World Cups and World Championships (10 total events)
- LIVE stream of World Cup Salt Lake

Domestic Media - Coverage in 2,600+ news articles
- Generated $4.75 million in news ad value

USSpeedskating.org
- Received 100,000 unique visitors in 2016 (25% increase)

Social Media Impressions (August-March)
- 7.25 million (12% increase over 2015-16)
- 480 Facebook posts (4,750,000)
- 1,100 Twitter posts (2,125,000)
- 305 Instagram posts (672,000)
- YouTube & Facebook video views (450,000 views)
US Speedskating Partners

The 2016-17 season provided a tremendous opportunity for leveraging organizational and athletic success to raise the awareness and broaden the exposure of US Speedskating’s programs and athletes through our new and long-standing corporate partners.
US Speedskating’s funding of athletic programs makes a difference in the dreams of Olympic skaters, from pond to podium. Unlike many rival nations, there is no government funding to support U.S. athletes. USS’ primary sources of funding are U.S. Olympic Committee high performance grants, sponsorships and fundraising – with the spirit of Olympism motivating the American public to give privately and help athletes accomplish their goals.

How US Speedskating Raises Money
- Annual athletic program grants from the U.S. Olympic Committee
- Marketing revenue from corporate sponsorships
- Private giving from individuals through major gifts, the Podium Club program, fundraising events and campaigns
- Membership dues and competition fees
- Contribution from the US Speedskating Foundation endowment
- Other supporting revenue programs and grants

How US Speedskating Supports Athletic Programs
- High performance athletic programs including high-level coaching, sport science, nutrition, sports medicine, sports psychology, technology, sports analytics, strength & conditioning and elite facilities & equipment support
- Learn-To-Skate and Skate PE programs
- Travel for qualifying elite athletes
- Athletic pipeline development
- Coaches and officials education
- Support to over 70 USS clubs and 2,100 Members

Financial Highlights
- Created organizational financial stability evidenced by four years of net operating surpluses totaling $709,000, reducing equity from a negative $788,000 to negative $78,000 over the last four years
- Goal is to produce a positive net equity through sound planning and execution by May 31, 2018
- Established effective fundraising programs, including an endowment campaign to increase the US Speedskating Foundation (known traditionally as the USISA Charitable Fund) funds that support US Speedskating
- Developing long-term relationships to maximize future funding opportunities through sponsors, private donors and fundraising events
- Record levels of resources produced from fundraising
- Record levels of product and service resources produced through value in kind sponsor relationships thereby creating positive influence on cash position while maximizing support for athletic programs
- Procured technology and support for high performance tracking programs in support of elite athletic periodization and peaking strategies
- Created and implemented new US Speedskating bylaws, including a reconstituted board of directors, that concentrates on empowerment and effective oversight of professional staff with a value-driven philosophy (integrity, accountability, team)
# 2016-17 Financial Report

### Assets:

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
<th>2015</th>
<th>2014</th>
</tr>
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<tbody>
<tr>
<td>Cash</td>
<td>72,311</td>
<td>43,606</td>
<td>112,823</td>
<td>277,974</td>
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<td>Receivables</td>
<td>113,372</td>
<td>86,894</td>
<td>30,703</td>
<td>41,525</td>
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<td>Prepends</td>
<td>64,566</td>
<td>43,844</td>
<td>23,076</td>
<td>34,736</td>
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<td>Property &amp; Equip (net)</td>
<td>145,783</td>
<td>167,656</td>
<td>131,702</td>
<td>47,140</td>
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<td><strong>Total Assets</strong></td>
<td>396,032</td>
<td>342,000</td>
<td>298,304</td>
<td>401,375</td>
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</table>

### Liabilities & Net Assets:

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<th>2017</th>
<th>2016</th>
<th>2015</th>
<th>2014</th>
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<tr>
<td>Current Liabilities</td>
<td>474,523</td>
<td>585,577</td>
<td>775,371</td>
<td>1,054,237</td>
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<td>Note Payable (long-term)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>49,598</td>
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<td><strong>Net Assets (deficit)</strong></td>
<td>(78,491)</td>
<td>(237,412)</td>
<td>(477,067)</td>
<td>(702,460)</td>
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<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>396,032</td>
<td>348,165</td>
<td>298,304</td>
<td>401,375</td>
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### Revenues:

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<th>2017</th>
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<th>2015</th>
<th>2014</th>
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<tr>
<td>USOC High Performance Grant</td>
<td>2,101,000</td>
<td>2,273,358</td>
<td>2,150,686</td>
<td>2,440,000</td>
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<tr>
<td>USOC Direct Athlete Support</td>
<td>220,100</td>
<td>246,000</td>
<td>190,000</td>
<td>400,000</td>
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<td>UAF Athletic Facility Use</td>
<td>290,000</td>
<td>290,000</td>
<td>290,000</td>
<td>351,000</td>
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<tr>
<td>Other High Performance Revenue</td>
<td>46,335</td>
<td>125,602</td>
<td>0</td>
<td>0</td>
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<tr>
<td>Sport/membership - development events</td>
<td>190,408</td>
<td>204,366</td>
<td>157,833</td>
<td>171,223</td>
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<tr>
<td>Elite events</td>
<td>34,997</td>
<td>244,600</td>
<td>193,983</td>
<td>424,150</td>
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<td>Sponsorship/Marketing/Media</td>
<td>714,970</td>
<td>426,564</td>
<td>533,608</td>
<td>812,817</td>
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<td>Fundraising</td>
<td>139,149</td>
<td>146,931</td>
<td>100,632</td>
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<td>USISA contributions</td>
<td>150,000</td>
<td>150,000</td>
<td>224,728</td>
<td>125,789</td>
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<td>Other revenue</td>
<td>186,483</td>
<td>21,167</td>
<td>97,641</td>
<td>341,971</td>
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<td><strong>Total revenue</strong></td>
<td>4,073,442</td>
<td>4,128,588</td>
<td>3,939,111</td>
<td>5,142,200</td>
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### Expense:

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<tr>
<td>USOC high performance grant</td>
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<td>2,801,695</td>
<td>2,577,002</td>
<td>3,451,193</td>
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<td>Sport/membership - development events</td>
<td>215,896</td>
<td>246,000</td>
<td>235,800</td>
<td>363,858</td>
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<td>Elite events</td>
<td>112,080</td>
<td>317,335</td>
<td>317,935</td>
<td>255,558</td>
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<td>Sponsorship/marketing/Media</td>
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<td>187,992</td>
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<td>Fundraising</td>
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<td>39,003</td>
<td>53,686</td>
<td>48,390</td>
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<td>General and administrative expense</td>
<td>339,537</td>
<td>357,978</td>
<td>347,934</td>
<td>533,684</td>
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<td><strong>Total expense</strong></td>
<td>3,915,156</td>
<td>3,888,933</td>
<td>3,713,519</td>
<td>5,058,056</td>
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### Net Surplus

| Net Surplus | 158,286 | 239,655 | 225,592 | 84,144 |
2016-17 Financial Report

USS 2016/17 Program Spending

- Athletic Programs $3,323,348 85%
- Admin $591,808 15%

USS Equity Position

- 2013, (788,332)
- 2014, (702,461)
- 2015, (477,067)
- 2016, (237,412)
- 2017, (78,491)