

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
January through June 2017

All National Events

	<u>Jan - Jun 17</u>	<u>Budget</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4200.0 · Marketing		
4210.0 · Sales		
4210.1 · Non Taxable Out of State	14,251.25	25,000.00
4210.4 · Comm on Licensed Merch Sales	2,421.65	
<b>Total 4210.0 · Sales</b>	<u>16,672.90</u>	25,000.00
4230.0 · Sales-Cost of Goods	0.00	-20,000.00
<b>Total 4200.0 · Marketing</b>	<u>16,672.90</u>	5,000.00
4300.0 · Sponsorship/Contributions		
4355.0 · Event Sponsorship	0.00	100,000.00
<b>Total 4300.0 · Sponsorship/Contributions</b>	<u>0.00</u>	100,000.00
4400.0 · Membership Fee Income		
4435.0 · MHF - Manual Handling Fee	20.00	
<b>Total 4400.0 · Membership Fee Income</b>	<u>20.00</u>	
4600.0 · Event Revenue		
4610.0 · Bid Fees	1,500.00	6,000.00
4620.0 · Ticket Sales	61,775.00	28,000.00
4630.0 · Individual Entry Fees	261,484.00	267,230.00
4631.0 · Team Entry Fees	4,645.00	
4632.0 · Event T-Shirt - Poster Sales	46.00	
4633.0 · Event Shuttle Service	2,380.00	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	93,390.51	82,500.00
<b>Total 4600.0 · Event Revenue</b>	<u>425,220.51</u>	383,730.00
4800.0 · Marketing Income		
4830.0 · Self funded Athl & UnOff Delega	525.76	
<b>Total 4800.0 · Marketing Income</b>	<u>525.76</u>	
4999.0 · Other Income	300.00	
<b>Total Income</b>	<u>442,739.17</u>	<u>488,730.00</u>
<b>Gross Profit</b>	442,739.17	488,730.00
<b>Expense</b>		
5001-15 · Advertising & Promotion	2,742.63	80,000.00
5004-15 · Airfare and Accommodations		
.1 · Airfare	37,181.20	20,000.00
.2 · Ground Transportation	22,266.35	13,000.00
.3 · Meal per diems & reimb only	27,345.70	1,800.00
.4 · Lodging & Meals	48,052.28	36,700.00
5004-15 · Airfare and Accommodations - Other	423.60	
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>135,269.13</u>	71,500.00
5007-15 · Apparel & Outfitting	1,237.70	2,000.00
5016-15 · Contract Services/Casual Labor	50,940.68	205,000.00
5028-15 · Dues, Fees & Subscriptions	2,081.46	4,000.00

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
January through June 2017

All National Events

	<u>Jan - Jun 17</u>	<u>Budget</u>
5034-15 · Gifts & Awards	12,114.90	10,956.00
5040-15 · Insurance	260.00	
5043-15 · Internet / Transaction Fees	945.63	
5049-15 · Legal & Professional fees	5,296.25	
5050-15 · Media Services	1,532.76	
5052-15 · Other Expense	1,397.50	
5058-15 · Postage & Shipping	32,964.75	28,000.00
5061-15 · Printing & Publications	22,115.88	
5064-15 · Rebates	6,500.00	
5067-15 · Rent	129,954.79	43,600.00
5070-15 · Small Equipment	22,976.50	
5073-15 · Supplies & Materials	18,118.42	24,000.00
5076-15 · Telephone	9,780.27	
5080-15 · Event Emergency Fund	0.00	50,000.00
<b>Total Expense</b>	<u>456,229.25</u>	<u>519,056.00</u>
<b>Net Ordinary Income</b>	<u>-13,490.08</u>	<u>-30,326.00</u>
<b>Net Income</b>	<u><u>-13,490.08</u></u>	<u><u>-30,326.00</u></u>

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
January through June 2017

All National Events

	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4200.0 · Marketing</b>		
<b>4210.0 · Sales</b>		
4210.1 · Non Taxable Out of State	-10,748.75	57.01%
4210.4 · Comm on Licensed Merch Sales		
<b>Total 4210.0 · Sales</b>	<u>-8,327.10</u>	<u>66.69%</u>
<b>4230.0 · Sales-Cost of Goods</b>	<u>20,000.00</u>	<u>0.0%</u>
<b>Total 4200.0 · Marketing</b>	<u>11,672.90</u>	<u>333.46%</u>
<b>4300.0 · Sponsorship/Contributions</b>		
4355.0 · Event Sponsorship	<u>-100,000.00</u>	<u>0.0%</u>
<b>Total 4300.0 · Sponsorship/Contributions</b>	<u>-100,000.00</u>	<u>0.0%</u>
<b>4400.0 · Membership Fee Income</b>		
4435.0 · MHF - Manual Handling Fee		
<b>Total 4400.0 · Membership Fee Income</b>		
<b>4600.0 · Event Revenue</b>		
4610.0 · Bid Fees	-4,500.00	25.0%
4620.0 · Ticket Sales	33,775.00	220.63%
4630.0 · Individual Entry Fees	-5,746.00	97.85%
4631.0 · Team Entry Fees		
4632.0 · Event T-Shirt - Poster Sales		
4633.0 · Event Shuttle Service		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	<u>10,890.51</u>	<u>113.2%</u>
<b>Total 4600.0 · Event Revenue</b>	<u>41,490.51</u>	<u>110.81%</u>
<b>4800.0 · Marketing Income</b>		
4830.0 · Self funded Athl & UnOff Delega		
<b>Total 4800.0 · Marketing Income</b>		
<b>4999.0 · Other Income</b>		
<b>Total Income</b>	<u>-45,990.83</u>	<u>90.59%</u>
<b>Gross Profit</b>	<u>-45,990.83</u>	<u>90.59%</u>
<b>Expense</b>		
5001-15 · Advertising & Promotion	-77,257.37	3.43%
5004-15 · Airfare and Accommodations		
.1 · Airfare	17,181.20	185.91%
.2 · Ground Transportation	9,266.35	171.28%
.3 · Meal per diems & reimb only	25,545.70	1,519.21%
.4 · Lodging & Meals	11,352.28	130.93%
5004-15 · Airfare and Accommodations - Other		
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>63,769.13</u>	<u>189.19%</u>
5007-15 · Apparel & Outfitting	-762.30	61.89%
5016-15 · Contract Services/Casual Labor	-154,059.32	24.85%
5028-15 · Dues, Fees & Subscriptions	-1,918.54	52.04%

## USA Weightlifting

### Budget vs. Actual - Regional/ Local Events

January through June 2017

All National Events

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income	1,158.90	110.58%
5020-15 · Gifts & Awards		
5040-15 · Insurance		
5043-15 · Internet / Transaction Fees		
5049-15 · Legal & Professional fees		
5050-15 · Media Services		
5052-15 · Other Expense		
5058-15 · Postage & Shipping	4,964.75	117.73%
5061-15 · Printing & Publications		
5064-15 · Rebates		
5067-15 · Rent	86,354.79	298.06%
5070-15 · Small Equipment		
5073-15 · Supplies & Materials	-5,881.58	75.49%
5076-15 · Telephone		
5080-15 · Event Emergency Fund	-50,000.00	0.0%
<b>Total Expense</b>	<u>-62,826.75</u>	<u>87.9%</u>
<b>Net Ordinary Income</b>	<u>16,835.92</u>	<u>44.48%</u>
<b>Net Income</b>	<u><u>16,835.92</u></u>	<u><u>44.48%</u></u>

# USA Weightlifting

## Budget vs. Actual - National Youth Championships

January through June 2017

National Youth Championships

	Jan - Jun 17	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4400.0 · Membership Fee Income</b>			
4435.0 · MHF - Manual Handling Fee	10.00		
<b>Total 4400.0 · Membership Fee Income</b>	<u>10.00</u>		
<b>4600.0 · Event Revenue</b>			
4610.0 · Bid Fees	500.00	500.00	0.00
4620.0 · Ticket Sales	22,071.00	5,000.00	17,071.00
4630.0 · Individual Entry Fees	59,400.00	53,160.00	6,240.00
4631.0 · Team Entry Fees	1,035.00		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	13,975.00	19,500.00	-5,525.00
<b>Total 4600.0 · Event Revenue</b>	<u>96,981.00</u>	<u>78,160.00</u>	<u>18,821.00</u>
<b>4800.0 · Marketing Income</b>			
4830.0 · Self funded Athl & UnOff Delega	525.76		
<b>Total 4800.0 · Marketing Income</b>	<u>525.76</u>		
<b>Total Income</b>	<u>97,516.76</u>	<u>78,160.00</u>	<u>19,356.76</u>
<b>Gross Profit</b>	97,516.76	78,160.00	19,356.76
<b>Expense</b>			
5001-15 · Advertising & Promotion	817.17	10,000.00	-9,182.83
<b>5004-15 · Airfare and Accommodations</b>			
.1 · Airfare	9,668.01	4,000.00	5,668.01
.2 · Ground Transportation	1,747.37		
.3 · Meal per diems & reimb only	5,779.91	320.00	5,459.91
.4 · Lodging & Meals	9,882.60	6,500.00	3,382.60
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>27,077.89</u>	<u>10,820.00</u>	<u>16,257.89</u>
5016-15 · Contract Services/Casual Labor	9,611.64	27,500.00	-17,888.36
5028-15 · Dues, Fees & Subscriptions	1,319.89	4,000.00	-2,680.11
5034-15 · Gifts & Awards	1,606.99	1,932.00	-325.01
5058-15 · Postage & Shipping	10.66		
5067-15 · Rent	43,276.50	5,450.00	37,826.50
5070-15 · Small Equipment	415.00		
5073-15 · Supplies & Materials	1,939.74	3,000.00	-1,060.26
5080-15 · Event Emergency Fund	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>86,075.48</u>	<u>67,702.00</u>	<u>18,373.48</u>
<b>Net Ordinary Income</b>	<u>11,441.28</u>	<u>10,458.00</u>	<u>983.28</u>
<b>Net Income</b>	<u><u>11,441.28</u></u>	<u><u>10,458.00</u></u>	<u><u>983.28</u></u>

**USA Weightlifting**  
**Budget vs. Actual - National Youth Championships**

January through June 2017

National Youth Championships

	<u><u>% of Budget</u></u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4400.0 · Membership Fee Income	
4435.0 · MHF - Manual Handling Fee	
<b>Total 4400.0 · Membership Fee Income</b>	
4600.0 · Event Revenue	
4610.0 · Bid Fees	100.0%
4620.0 · Ticket Sales	441.42%
4630.0 · Individual Entry Fees	111.74%
4631.0 · Team Entry Fees	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	71.67%
<b>Total 4600.0 · Event Revenue</b>	<u>124.08%</u>
4800.0 · Marketing Income	
4830.0 · Self funded Athl & UnOff Delega	
<b>Total 4800.0 · Marketing Income</b>	
<b>Total Income</b>	<u><u>124.77%</u></u>
<b>Gross Profit</b>	124.77%
<b>Expense</b>	
5001-15 · Advertising & Promotion	8.17%
5004-15 · Airfare and Accommodations	
.1 · Airfare	241.7%
.2 · Ground Transportation	
.3 · Meal per diems & reimb only	1,806.22%
.4 · Lodging & Meals	152.04%
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>250.26%</u>
5016-15 · Contract Services/Casual Labor	34.95%
5028-15 · Dues, Fees & Subscriptions	33.0%
5034-15 · Gifts & Awards	83.18%
5058-15 · Postage & Shipping	
5067-15 · Rent	794.06%
5070-15 · Small Equipment	
5073-15 · Supplies & Materials	64.66%
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	<u><u>127.14%</u></u>
<b>Net Ordinary Income</b>	<u>109.4%</u>
<b>Net Income</b>	<u><u>109.4%</u></u>

## USA Weightlifting

## Budget vs. Actual - National University Championships

January through June 2017

## National University Championships

	Jan - Jun 17	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4600.0 · Event Revenue</b>		
4610.0 · Bid Fees	500.00	500.00
4620.0 · Ticket Sales	4,479.00	3,000.00
4630.0 · Individual Entry Fees	30,690.00	37,785.00
4631.0 · Team Entry Fees	0.00	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	1,350.00	9,000.00
<b>Total 4600.0 · Event Revenue</b>	<b>37,019.00</b>	<b>50,285.00</b>
<b>Total Income</b>	<b>37,019.00</b>	<b>50,285.00</b>
<b>Gross Profit</b>	<b>37,019.00</b>	<b>50,285.00</b>
<b>Expense</b>		
5001-15 · Advertising & Promotion	0.00	10,000.00
<b>5004-15 · Airfare and Accommodations</b>		
.1 · Airfare	4,004.28	2,000.00
.2 · Ground Transportation	2,528.52	400.00
.3 · Meal per diems & reimb only	3,832.25	160.00
.4 · Lodging & Meals	3,031.60	500.00
5004-15 · Airfare and Accommodations - Other	423.60	
<b>Total 5004-15 · Airfare and Accommodations</b>	<b>13,820.25</b>	<b>3,060.00</b>
5016-15 · Contract Services/Casual Labor	8,087.90	27,500.00
5034-15 · Gifts & Awards	3,570.59	1,392.00
5043-15 · Internet / Transaction Fees	125.42	
5058-15 · Postage & Shipping	9,868.04	4,000.00
5061-15 · Printing & Publications	3,192.24	
5067-15 · Rent	8,661.12	5,450.00
5073-15 · Supplies & Materials	833.51	3,000.00
5080-15 · Event Emergency Fund	0.00	5,000.00
<b>Total Expense</b>	<b>48,159.07</b>	<b>59,402.00</b>
<b>Net Ordinary Income</b>	<b>-11,140.07</b>	<b>-9,117.00</b>
<b>Net Income</b>	<b>-11,140.07</b>	<b>-9,117.00</b>

## USA Weightlifting

## Budget vs. Actual - National University Championships

January through June 2017

National University Championships

	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4600.0 · Event Revenue</b>		
4610.0 · Bid Fees	0.00	100.0%
4620.0 · Ticket Sales	1,479.00	149.3%
4630.0 · Individual Entry Fees	-7,095.00	81.22%
4631.0 · Team Entry Fees		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	-7,650.00	15.0%
<b>Total 4600.0 · Event Revenue</b>	<u>-13,266.00</u>	<u>73.62%</u>
<b>Total Income</b>	<u>-13,266.00</u>	<u>73.62%</u>
<b>Gross Profit</b>	-13,266.00	73.62%
<b>Expense</b>		
5001-15 · Advertising & Promotion	-10,000.00	0.0%
<b>5004-15 · Airfare and Accommodations</b>		
.1 · Airfare	2,004.28	200.21%
.2 · Ground Transportation	2,128.52	632.13%
.3 · Meal per diems & reimb only	3,672.25	2,395.16%
.4 · Lodging & Meals	2,531.60	606.32%
<b>5004-15 · Airfare and Accommodations - Other</b>		
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>10,760.25</u>	<u>451.64%</u>
5016-15 · Contract Services/Casual Labor	-19,412.10	29.41%
5034-15 · Gifts & Awards	2,178.59	256.51%
5043-15 · Internet / Transaction Fees		
5058-15 · Postage & Shipping	5,868.04	246.7%
5061-15 · Printing & Publications		
5067-15 · Rent	3,211.12	158.92%
5073-15 · Supplies & Materials	-2,166.49	27.78%
5080-15 · Event Emergency Fund	-5,000.00	0.0%
<b>Total Expense</b>	<u>-11,242.93</u>	<u>81.07%</u>
<b>Net Ordinary Income</b>	<u>-2,023.07</u>	<u>122.19%</u>
<b>Net Income</b>	<u><u>-2,023.07</u></u>	<u><u>122.19%</u></u>



**USA Weightlifting**  
**Budget vs. Actual - National Junior Championships**

January through June 2017

National Junior Championships

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4200.0 · Marketing			
4210.0 · Sales			
4210.1 · Non Taxable Out of State	456.25		
<b>Total 4210.0 · Sales</b>	<u>456.25</u>		
<b>Total 4200.0 · Marketing</b>	456.25		
4600.0 · Event Revenue			
4610.0 · Bid Fees	0.00	500.00	-500.00
4620.0 · Ticket Sales	10,330.00	3,000.00	7,330.00
4630.0 · Individual Entry Fees	31,168.00	25,035.00	6,133.00
4631.0 · Team Entry Fees	860.00		
4632.0 · Event T-Shirt - Poster Sales	46.00		
4633.0 · Event Shuttle Service	2,380.00		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	2,516.67	4,000.00	-1,483.33
<b>Total 4600.0 · Event Revenue</b>	<u>47,300.67</u>	<u>32,535.00</u>	<u>14,765.67</u>
<b>Total Income</b>	<u>47,756.92</u>	<u>32,535.00</u>	<u>15,221.92</u>
<b>Gross Profit</b>	47,756.92	32,535.00	15,221.92
<b>Expense</b>			
5001-15 · Advertising & Promotion	871.25	10,000.00	-9,128.75
5004-15 · Airfare and Accommodations			
.1 · Airfare	4,567.77	3,000.00	1,567.77
.2 · Ground Transportation	4,141.33	600.00	3,541.33
.3 · Meal per diems & reimb only	2,752.65	240.00	2,512.65
.4 · Lodging & Meals	26,389.10	6,500.00	19,889.10
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>37,850.85</u>	<u>10,340.00</u>	<u>27,510.85</u>
5016-15 · Contract Services/Casual Labor	9,929.54	20,000.00	-10,070.46
5034-15 · Gifts & Awards	974.88	816.00	158.88
5043-15 · Internet / Transaction Fees	250.29		
5050-15 · Media Services	105.89		
5058-15 · Postage & Shipping	6,531.73	4,000.00	2,531.73
5064-15 · Rebates	5,000.00		
5067-15 · Rent	15,034.44	5,450.00	9,584.44
5070-15 · Small Equipment	912.50		
5073-15 · Supplies & Materials	2,127.60	3,000.00	-872.40
5080-15 · Event Emergency Fund	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>79,588.97</u>	<u>58,606.00</u>	<u>20,982.97</u>
<b>Net Ordinary Income</b>	<u>-31,832.05</u>	<u>-26,071.00</u>	<u>-5,761.05</u>
<b>Net Income</b>	<u><u>-31,832.05</u></u>	<u><u>-26,071.00</u></u>	<u><u>-5,761.05</u></u>

**USA Weightlifting**  
**Budget vs. Actual - National Junior Championships**

January through June 2017

National Junior Championships

	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4200.0 · Marketing	
4210.0 · Sales	
4210.1 · Non Taxable Out of State	
<b>Total 4210.0 · Sales</b>	
<b>Total 4200.0 · Marketing</b>	
4600.0 · Event Revenue	
4610.0 · Bid Fees	0.0%
4620.0 · Ticket Sales	344.33%
4630.0 · Individual Entry Fees	124.5%
4631.0 · Team Entry Fees	
4632.0 · Event T-Shirt - Poster Sales	
4633.0 · Event Shuttle Service	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	62.92%
<b>Total 4600.0 · Event Revenue</b>	<u>145.38%</u>
<b>Total Income</b>	<u>146.79%</u>
<b>Gross Profit</b>	146.79%
<b>Expense</b>	
5001-15 · Advertising & Promotion	8.71%
5004-15 · Airfare and Accommodations	
.1 · Airfare	152.26%
.2 · Ground Transportation	690.22%
.3 · Meal per diems & reimb only	1,146.94%
.4 · Lodging & Meals	405.99%
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>366.06%</u>
5016-15 · Contract Services/Casual Labor	49.65%
5034-15 · Gifts & Awards	119.47%
5043-15 · Internet / Transaction Fees	
5050-15 · Media Services	
5058-15 · Postage & Shipping	163.29%
5064-15 · Rebates	
5067-15 · Rent	275.86%
5070-15 · Small Equipment	
5073-15 · Supplies & Materials	70.92%
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	<u>135.8%</u>
<b>Net Ordinary Income</b>	<u>122.1%</u>
<b>Net Income</b>	<u><u>122.1%</u></u>

**USA Weightlifting**  
**Budget vs. Actual - National Championships**  
January through June 2017

National Championships

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4600.0 · Event Revenue</b>			
4610.0 · Bid Fees	0.00	2,500.00	-2,500.00
4620.0 · Ticket Sales	13,670.00	3,000.00	10,670.00
4630.0 · Individual Entry Fees	38,115.00	25,630.00	12,485.00
4631.0 · Team Entry Fees	1,540.00		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	13,325.00	9,000.00	4,325.00
<b>Total 4600.0 · Event Revenue</b>	<u>66,650.00</u>	<u>40,130.00</u>	<u>26,520.00</u>
<b>Total Income</b>	<u>66,650.00</u>	<u>40,130.00</u>	<u>26,520.00</u>
<b>Gross Profit</b>	66,650.00	40,130.00	26,520.00
<b>Expense</b>			
5001-15 · Advertising & Promotion	0.00	10,000.00	-10,000.00
5004-15 · Airfare and Accommodations			
.1 · Airfare	4,304.72	4,000.00	304.72
.2 · Ground Transportation	12,476.71	3,000.00	9,476.71
.3 · Meal per diems & reimb only	7,657.42	320.00	7,337.42
.4 · Lodging & Meals	1,636.78	6,500.00	-4,863.22
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>26,075.63</u>	<u>13,820.00</u>	<u>12,255.63</u>
5016-15 · Contract Services/Casual Labor	11,128.00	20,000.00	-8,872.00
5034-15 · Gifts & Awards	999.88	816.00	183.88
5043-15 · Internet / Transaction Fees	279.63		
5058-15 · Postage & Shipping	6,906.25	4,000.00	2,906.25
5061-15 · Printing & Publications	2,054.57		
5067-15 · Rent	21,197.10	5,450.00	15,747.10
5070-15 · Small Equipment	335.00		
5073-15 · Supplies & Materials	3,256.55	3,000.00	256.55
5076-15 · Telephone	1,500.00		
5080-15 · Event Emergency Fund	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>73,732.61</u>	<u>62,086.00</u>	<u>11,646.61</u>
<b>Net Ordinary Income</b>	<u>-7,082.61</u>	<u>-21,956.00</u>	<u>14,873.39</u>
<b>Net Income</b>	<u><u>-7,082.61</u></u>	<u><u>-21,956.00</u></u>	<u><u>14,873.39</u></u>

**USA Weightlifting**  
**Budget vs. Actual - National Championships**  
January through June 2017

National Championships

	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4600.0 · Event Revenue	
4610.0 · Bid Fees	0.0%
4620.0 · Ticket Sales	455.67%
4630.0 · Individual Entry Fees	148.71%
4631.0 · Team Entry Fees	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	148.06%
<b>Total 4600.0 · Event Revenue</b>	<b>166.09%</b>
<b>Total Income</b>	<b>166.09%</b>
<b>Gross Profit</b>	<b>166.09%</b>
<b>Expense</b>	
5001-15 · Advertising & Promotion	0.0%
5004-15 · Airfare and Accommodations	
.1 · Airfare	107.62%
.2 · Ground Transportation	415.89%
.3 · Meal per diems & reimb only	2,392.94%
.4 · Lodging & Meals	25.18%
<b>Total 5004-15 · Airfare and Accommodations</b>	<b>188.68%</b>
5016-15 · Contract Services/Casual Labor	55.64%
5034-15 · Gifts & Awards	122.53%
5043-15 · Internet / Transaction Fees	
5058-15 · Postage & Shipping	172.66%
5061-15 · Printing & Publications	
5067-15 · Rent	388.94%
5070-15 · Small Equipment	
5073-15 · Supplies & Materials	108.55%
5076-15 · Telephone	
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	<b>118.76%</b>
<b>Net Ordinary Income</b>	<b>32.26%</b>
<b>Net Income</b>	<b>32.26%</b>

**USA Weightlifting**  
**Budget vs. Actual - American Open Final**  
January through June 2017

American Open Final

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4600.0 · Event Revenue</b>			
4620.0 · Ticket Sales	0.00	5,000.00	-5,000.00
4630.0 · Individual Entry Fees	594.00	50,380.00	-49,786.00
4631.0 · Team Entry Fees	110.00		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	7,466.67	17,000.00	-9,533.33
<b>Total 4600.0 · Event Revenue</b>	<u>8,170.67</u>	<u>72,380.00</u>	<u>-64,209.33</u>
<b>Total Income</b>	<u>8,170.67</u>	<u>72,380.00</u>	<u>-64,209.33</u>
<b>Gross Profit</b>	8,170.67	72,380.00	-64,209.33
<b>Expense</b>			
5001-15 · Advertising & Promotion	0.00	10,000.00	-10,000.00
5004-15 · Airfare and Accommodations			
.1 · Airfare	206.40	1,000.00	-793.60
.2 · Ground Transportation	0.00	8,200.00	-8,200.00
.3 · Meal per diems & reimb only	234.26	280.00	-45.74
.4 · Lodging & Meals	0.00	6,500.00	-6,500.00
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>440.66</u>	<u>15,980.00</u>	<u>-15,539.34</u>
5016-15 · Contract Services/Casual Labor	0.00	27,500.00	-27,500.00
5034-15 · Gifts & Awards	1,519.99	1,680.00	-160.01
5058-15 · Postage & Shipping	0.00	4,000.00	-4,000.00
5061-15 · Printing & Publications	2,393.84		
5067-15 · Rent	16,950.00	5,450.00	11,500.00
5073-15 · Supplies & Materials	0.00	3,000.00	-3,000.00
5080-15 · Event Emergency Fund	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>21,304.49</u>	<u>72,610.00</u>	<u>-51,305.51</u>
<b>Net Ordinary Income</b>	<u>-13,133.82</u>	<u>-230.00</u>	<u>-12,903.82</u>
<b>Net Income</b>	<u><u>-13,133.82</u></u>	<u><u>-230.00</u></u>	<u><u>-12,903.82</u></u>

**USA Weightlifting**  
**Budget vs. Actual - American Open Final**  
 January through June 2017

American Open Final

	<u><u>% of Budget</u></u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4600.0 · Event Revenue</b>	
4620.0 · Ticket Sales	0.0%
4630.0 · Individual Entry Fees	1.18%
4631.0 · Team Entry Fees	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	43.92%
<b>Total 4600.0 · Event Revenue</b>	<u>11.29%</u>
<b>Total Income</b>	<u>11.29%</u>
<b>Gross Profit</b>	11.29%
<b>Expense</b>	
5001-15 · Advertising & Promotion	0.0%
5004-15 · Airfare and Accommodations	
.1 · Airfare	20.64%
.2 · Ground Transportation	0.0%
.3 · Meal per diems & reimb only	83.66%
.4 · Lodging & Meals	0.0%
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>2.76%</u>
5016-15 · Contract Services/Casual Labor	0.0%
5034-15 · Gifts & Awards	90.48%
5058-15 · Postage & Shipping	0.0%
5061-15 · Printing & Publications	
5067-15 · Rent	311.01%
5073-15 · Supplies & Materials	0.0%
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	<u>29.34%</u>
<b>Net Ordinary Income</b>	<u>5,710.36%</u>
<b>Net Income</b>	<u><u>5,710.36%</u></u>

**USA Weightlifting**  
**Budget vs. Actual - American Open Series III**  
January through June 2017

American Open Series III

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4600.0 · Event Revenue</b>			
<b>4610.0 · Bid Fees</b>	500.00	500.00	0.00
<b>4620.0 · Ticket Sales</b>	0.00	3,000.00	-3,000.00
<b>4630.0 · Individual Entry Fees</b>	4,704.00	25,080.00	-20,376.00
<b>4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate</b>	2,975.00	8,000.00	-5,025.00
<b>Total 4600.0 · Event Revenue</b>	<u>8,179.00</u>	<u>36,580.00</u>	<u>-28,401.00</u>
<b>Total Income</b>	<u>8,179.00</u>	<u>36,580.00</u>	<u>-28,401.00</u>
<b>Gross Profit</b>	8,179.00	36,580.00	-28,401.00
<b>Expense</b>			
<b>5001-15 · Advertising &amp; Promotion</b>	0.00	10,000.00	-10,000.00
<b>5004-15 · Airfare and Accommodations</b>			
<b>.1 · Airfare</b>	2,108.79	2,000.00	108.79
<b>.2 · Ground Transportation</b>	19.89	400.00	-380.11
<b>.3 · Meal per diems &amp; reimb only</b>	75.60	160.00	-84.40
<b>.4 · Lodging &amp; Meals</b>	0.00	2,000.00	-2,000.00
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>2,204.28</u>	<u>4,560.00</u>	<u>-2,355.72</u>
<b>5016-15 · Contract Services/Casual Labor</b>	0.00	27,500.00	-27,500.00
<b>5034-15 · Gifts &amp; Awards</b>	0.00	1,440.00	-1,440.00
<b>5058-15 · Postage &amp; Shipping</b>	0.00	4,000.00	-4,000.00
<b>5061-15 · Printing &amp; Publications</b>	2,393.82		
<b>5067-15 · Rent</b>	0.00	5,450.00	-5,450.00
<b>5073-15 · Supplies &amp; Materials</b>	0.00	3,000.00	-3,000.00
<b>5080-15 · Event Emergency Fund</b>	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>4,598.10</u>	<u>60,950.00</u>	<u>-56,351.90</u>
<b>Net Ordinary Income</b>	<u>3,580.90</u>	<u>-24,370.00</u>	<u>27,950.90</u>
<b>Net Income</b>	<u><u>3,580.90</u></u>	<u><u>-24,370.00</u></u>	<u><u>27,950.90</u></u>

**USA Weightlifting**  
**Budget vs. Actual - American Open Series III**  
January through June 2017

American Open Series III

	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4600.0 · Event Revenue</b>	
4610.0 · Bid Fees	100.0%
4620.0 · Ticket Sales	0.0%
4630.0 · Individual Entry Fees	18.76%
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	37.19%
<b>Total 4600.0 · Event Revenue</b>	22.36%
<b>Total Income</b>	22.36%
<b>Gross Profit</b>	22.36%
<b>Expense</b>	
5001-15 · Advertising & Promotion	0.0%
5004-15 · Airfare and Accommodations	
.1 · Airfare	105.44%
.2 · Ground Transportation	4.97%
.3 · Meal per diems & reimb only	47.25%
.4 · Lodging & Meals	0.0%
<b>Total 5004-15 · Airfare and Accommodations</b>	48.34%
5016-15 · Contract Services/Casual Labor	0.0%
5034-15 · Gifts & Awards	0.0%
5058-15 · Postage & Shipping	0.0%
5061-15 · Printing & Publications	
5067-15 · Rent	0.0%
5073-15 · Supplies & Materials	0.0%
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	7.54%
<b>Net Ordinary Income</b>	-14.69%
<b>Net Income</b>	<b>-14.69%</b>



**USA Weightlifting**  
**Budget vs. Actual - American Open Series II**  
January through June 2017

American Open Series II

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4400.0 · Membership Fee Income</b>			
4435.0 · MHF - Manual Handling Fee	10.00		
<b>Total 4400.0 · Membership Fee Income</b>	<u>10.00</u>		
<b>4600.0 · Event Revenue</b>			
4620.0 · Ticket Sales	204.00	3,000.00	-2,796.00
4630.0 · Individual Entry Fees	40,203.00	25,080.00	15,123.00
4631.0 · Team Entry Fees	220.00		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	6,825.00	8,000.00	-1,175.00
<b>Total 4600.0 · Event Revenue</b>	<u>47,452.00</u>	<u>36,080.00</u>	<u>11,372.00</u>
<b>Total Income</b>	<u>47,462.00</u>	<u>36,080.00</u>	<u>11,382.00</u>
<b>Gross Profit</b>	47,462.00	36,080.00	11,382.00
<b>Expense</b>			
5001-15 · Advertising & Promotion	0.00	10,000.00	-10,000.00
<b>5004-15 · Airfare and Accommodations</b>			
.1 · Airfare	4,307.34	2,000.00	2,307.34
.3 · Meal per diems & reimb only	0.00	160.00	-160.00
.4 · Lodging & Meals	0.00	6,200.00	-6,200.00
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>4,307.34</u>	<u>8,360.00</u>	<u>-4,052.66</u>
5016-15 · Contract Services/Casual Labor	0.00	27,500.00	-27,500.00
5034-15 · Gifts & Awards	0.00	1,440.00	-1,440.00
5058-15 · Postage & Shipping	0.00	4,000.00	-4,000.00
5061-15 · Printing & Publications	2,393.84		
5067-15 · Rent	3,167.50	5,450.00	-2,282.50
5073-15 · Supplies & Materials	0.00	3,000.00	-3,000.00
5080-15 · Event Emergency Fund	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>9,868.68</u>	<u>64,750.00</u>	<u>-54,881.32</u>
<b>Net Ordinary Income</b>	<u>37,593.32</u>	<u>-28,670.00</u>	<u>66,263.32</u>
<b>Net Income</b>	<u><u>37,593.32</u></u>	<u><u>-28,670.00</u></u>	<u><u>66,263.32</u></u>

**USA Weightlifting**  
**Budget vs. Actual - American Open Series II**  
January through June 2017

American Open Series II

	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4400.0 · Membership Fee Income	
4435.0 · MHF - Manual Handling Fee	
<b>Total 4400.0 · Membership Fee Income</b>	
4600.0 · Event Revenue	
4620.0 · Ticket Sales	6.8%
4630.0 · Individual Entry Fees	160.3%
4631.0 · Team Entry Fees	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	85.31%
<b>Total 4600.0 · Event Revenue</b>	131.52%
<b>Total Income</b>	131.55%
<b>Gross Profit</b>	131.55%
<b>Expense</b>	
5001-15 · Advertising & Promotion	0.0%
5004-15 · Airfare and Accommodations	
.1 · Airfare	215.37%
.3 · Meal per diems & reimb only	0.0%
.4 · Lodging & Meals	0.0%
<b>Total 5004-15 · Airfare and Accommodations</b>	51.52%
5016-15 · Contract Services/Casual Labor	0.0%
5034-15 · Gifts & Awards	0.0%
5058-15 · Postage & Shipping	0.0%
5061-15 · Printing & Publications	
5067-15 · Rent	58.12%
5073-15 · Supplies & Materials	0.0%
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	15.24%
<b>Net Ordinary Income</b>	-131.12%
<b>Net Income</b>	-131.12%

**USA Weightlifting**  
**Budget vs. Actual - American Open Series I**  
January through June 2017

American Open Series I

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4200.0 · Marketing</b>			
<b>4210.0 · Sales</b>			
4210.1 · Non Taxable Out of State	150.00		
<b>Total 4210.0 · Sales</b>	<u>150.00</u>		
<b>Total 4200.0 · Marketing</b>	150.00		
<b>4600.0 · Event Revenue</b>			
4610.0 · Bid Fees	0.00	1,500.00	-1,500.00
4620.0 · Ticket Sales	11,021.00	3,000.00	8,021.00
4630.0 · Individual Entry Fees	56,610.00	25,080.00	31,530.00
4631.0 · Team Entry Fees	880.00		
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	7,291.66	8,000.00	-708.34
<b>Total 4600.0 · Event Revenue</b>	<u>75,802.66</u>	<u>37,580.00</u>	<u>38,222.66</u>
<b>Total Income</b>	<u>75,952.66</u>	<u>37,580.00</u>	<u>38,372.66</u>
<b>Gross Profit</b>	75,952.66	37,580.00	38,372.66
<b>Expense</b>			
5001-15 · Advertising & Promotion	0.00	10,000.00	-10,000.00
5004-15 · Airfare and Accommodations			
.1 · Airfare	5,994.48	2,000.00	3,994.48
.2 · Ground Transportation	794.76	400.00	394.76
.3 · Meal per diems & reimb only	6,088.91	160.00	5,928.91
.4 · Lodging & Meals	3,793.38	2,000.00	1,793.38
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>16,671.53</u>	<u>4,560.00</u>	<u>12,111.53</u>
5016-15 · Contract Services/Casual Labor	11,758.60	27,500.00	-15,741.40
5028-15 · Dues, Fees & Subscriptions	261.57		
5034-15 · Gifts & Awards	1,723.08	1,440.00	283.08
5050-15 · Media Services	108.37		
5052-15 · Other Expense	1,397.50		
5058-15 · Postage & Shipping	6,872.38	4,000.00	2,872.38
5061-15 · Printing & Publications	7,387.30		
5064-15 · Rebates	1,500.00		
5067-15 · Rent	16,418.13	5,450.00	10,968.13
5073-15 · Supplies & Materials	4,021.32	3,000.00	1,021.32
5076-15 · Telephone	7,037.89		
5080-15 · Event Emergency Fund	0.00	5,000.00	-5,000.00
<b>Total Expense</b>	<u>75,157.67</u>	<u>60,950.00</u>	<u>14,207.67</u>
<b>Net Ordinary Income</b>	<u>794.99</u>	<u>-23,370.00</u>	<u>24,164.99</u>
<b>Net Income</b>	<u><u>794.99</u></u>	<u><u>-23,370.00</u></u>	<u><u>24,164.99</u></u>

**USA Weightlifting**  
**Budget vs. Actual - American Open Series I**  
 January through June 2017

American Open Series I

	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4200.0 · Marketing	
4210.0 · Sales	
4210.1 · Non Taxable Out of State	
Total 4210.0 · Sales	
Total 4200.0 · Marketing	
4600.0 · Event Revenue	
4610.0 · Bid Fees	0.0%
4620.0 · Ticket Sales	367.37%
4630.0 · Individual Entry Fees	225.72%
4631.0 · Team Entry Fees	
4645.0 · Spnsr/Vendor/Exhib/Hotel Rebate	91.15%
Total 4600.0 · Event Revenue	201.71%
Total Income	202.11%
<b>Gross Profit</b>	202.11%
<b>Expense</b>	
5001-15 · Advertising & Promotion	0.0%
5004-15 · Airfare and Accommodations	
.1 · Airfare	299.72%
.2 · Ground Transportation	198.69%
.3 · Meal per diems & reimb only	3,805.57%
.4 · Lodging & Meals	189.67%
Total 5004-15 · Airfare and Accommodations	365.6%
5016-15 · Contract Services/Casual Labor	42.76%
5028-15 · Dues, Fees & Subscriptions	
5034-15 · Gifts & Awards	119.66%
5050-15 · Media Services	
5052-15 · Other Expense	
5058-15 · Postage & Shipping	171.81%
5061-15 · Printing & Publications	
5064-15 · Rebates	
5067-15 · Rent	301.25%
5073-15 · Supplies & Materials	134.04%
5076-15 · Telephone	
5080-15 · Event Emergency Fund	0.0%
Total Expense	123.31%
<b>Net Ordinary Income</b>	-3.4%
<b>Net Income</b>	-3.4%

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
 January through June 2017

Regional/Local Events

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Expense</b>			
<b>5004-15 · Airfare and Accommodations</b>			
.1 · Airfare	1,591.86		
.2 · Ground Transportation	182.18		
.3 · Meal per diems & reimb only	118.71		
<b>Total 5004-15 · Airfare and Accommodations</b>	<u>1,892.75</u>		
<b>5050-15 · Media Services</b>	54.66		
<b>5080-15 · Event Emergency Fund</b>	0.00	10,000.00	-10,000.00
<b>Total Expense</b>	<u>1,947.41</u>	<u>10,000.00</u>	<u>-8,052.59</u>
<b>Net Ordinary Income</b>	<u>-1,947.41</u>	<u>-10,000.00</u>	<u>8,052.59</u>
<b>Net Income</b>	<u><u>-1,947.41</u></u>	<u><u>-10,000.00</u></u>	<u><u>8,052.59</u></u>

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
January through June 2017

Regional/Local Events

	<u><u>% of Budget</u></u>
<b>Ordinary Income/Expense</b>	
<b>Expense</b>	
5004-15 · Airfare and Accommodations	
.1 · Airfare	
.2 · Ground Transportation	
.3 · Meal per diems & reimb only	
<b>Total 5004-15 · Airfare and Accommodations</b>	
5050-15 · Media Services	
5080-15 · Event Emergency Fund	0.0%
<b>Total Expense</b>	<u>19.47%</u>
<b>Net Ordinary Income</b>	<u>19.47%</u>
<b>Net Income</b>	<u><u>19.47%</u></u>

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
 January through June 2017

Masters Events

	<u>Jan - Jun 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Expense			
5004-15 · Airfare and Accommodations			
.1 · Airfare	6.95		
.2 · Ground Transportation	252.87		
.3 · Meal per diems & reimb only	94.19		
.4 · Lodging & Meals	480.92		
Total 5004-15 · Airfare and Accommodations	834.93		
5040-15 · Insurance	260.00		
5050-15 · Media Services	1,200.44		
5058-15 · Postage & Shipping	23.00		
Total Expense	2,318.37		
Net Ordinary Income	-2,318.37		
Net Income	<u>-2,318.37</u>	<u>0.00</u>	<u>-2,318.37</u>

**USA Weightlifting**  
**Budget vs. Actual - Regional/ Local Events**  
 January through June 2017

Masters Events

% of Budget

Ordinary Income/Expense

Expense

5004-15 · Airfare and Accommodations

- .1 · Airfare
- .2 · Ground Transportation
- .3 · Meal per diems & reimb only
- .4 · Lodging & Meals

Total 5004-15 · Airfare and Accommodations

5040-15 · Insurance

5050-15 · Media Services

5058-15 · Postage & Shipping

Total Expense

Net Ordinary Income

Net Income

100.0%