INTRODUCTION

The INSURANCE HANDBOOK is a valuable reference and organizational tool for the USA Volleyball Regional Volleyball Association. This handbook provides you with an insurance Phone Directory, a recap of the current USA Volleyball Insurance Program, Claims Administration Procedures, Risk Management Information, and information on Directors & Officers Insurance.

From time to time, additional information will be supplied to you for insertion into your INSURANCE HANDBOOK. Hopefully, this information will be of help to you manage the insurance program within your Region.

It is recommended that you keep this HANDBOOK with you when attending any USA Volleyball approved or sanctioned events as it provides “Incident Report Forms” as well as “Medical Claims Forms” to be used in the event of an injury or loss. Be sure you fully understand the Claims Reporting Procedures found in the HANDBOOK.

THE SUCCESS OF THE USA VOLLEYBALL INSURANCE PROGRAM BEGINS WITH THE REGIONAL COMMISSIONER. HOW WELL YOU INFORM, ADVISE AND WORK WITH THE MEMBERS IN YOUR REGION WILL DIRECTLY AFFECT THE PRICING AND STABILITY OF YOUR INSURANCE PROGRAM. IT IS VERY IMPORTANT THAT THE VARIOUS CLUB MANAGERS AND COACHES WITHIN YOUR REGION HAVE THE APPROPRIATE INCIDENT AND MEDICAL CLAIM FORMS AND THAT THESE REPORTS BE COMPLETED AND FILED IN A TIMELY MANNER.
# USA VOLLEYBALL INSURANCE HANDBOOK

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USA VOLLEYBALL INSURANCE PROGRAM DIRECTORY

EPIC Entertainment & Sports
2727 Paces Ferry Road
Building Two, Suite 1500
Atlanta, GA  30339

FOR RISK MANAGEMENT, LIABILITY COVERAGE QUESTIONS, OR CERTIFICATES OF INSURANCE CONTACT:

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Phone</th>
<th>Fax</th>
<th>E-Mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amee Arledge</td>
<td>Sr. Account Executive</td>
<td>678-324-3321</td>
<td>678-324-3303</td>
<td><a href="mailto:Amee.Arledge@EPICBrokers.com">Amee.Arledge@EPICBrokers.com</a></td>
</tr>
<tr>
<td>Anna Sokolove</td>
<td>Account Executive</td>
<td>678-324-3327</td>
<td>678-324-3303</td>
<td><a href="mailto:Anna.Sokolove@EPICBrokers.com">Anna.Sokolove@EPICBrokers.com</a></td>
</tr>
<tr>
<td>EPIC</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

CLAIMS ADMINISTRATION (CLAIM REPORTING, CLAIMS ADMINISTRATION, DAILY CLAIM CONTACT)

GENERAL LIABILITY CLAIMS (Serious Bodily Injury or Property Damage Claims)

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Phone</th>
<th>Fax</th>
<th>E-Mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jeff Jacobson</td>
<td>Asst. Vice President, Claims</td>
<td>260-755-7275</td>
<td>260-969-4729</td>
<td><a href="mailto:JJacobson@americanspecialty.com">JJacobson@americanspecialty.com</a></td>
</tr>
<tr>
<td>American Specialty</td>
<td>Carrier</td>
<td></td>
<td></td>
<td><a href="mailto:claims@americanspecialty.com">claims@americanspecialty.com</a></td>
</tr>
<tr>
<td>Insurance Co.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: If a representative at American Specialty cannot be reached in an emergency, contact the EPIC Entertainment & Sports Vinings office at 678-324-3300 and ask for Amee Arledge.

SPORT ACCIDENT CLAIMS

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Phone</th>
<th>Fax</th>
<th>E-Mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-G Administrators</td>
<td></td>
<td>610-933-0800</td>
<td></td>
<td><a href="mailto:claims@agadm.com">claims@agadm.com</a></td>
</tr>
<tr>
<td>Claims Adjuster – Participant Accident</td>
<td>Carrier: QBE Insurance Corporation</td>
<td>610-935-2860</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: If American Specialty or A-G Administrators cannot be reached in an emergency, contact the EPIC Entertainment & Sports Vinings office at 678-324-3300 and ask for Sean Lankie.
II. INSURANCE RECAP

This presentation is designed to give you an overview of the insurance coverage for your organization. It is meant only as a general understanding of your insurance needs and should not be construed as a legal interpretation of the insurance policies in place. Please refer to the specific insurance contracts for details on coverage, conditions and exclusions.
**INSURANCE PROGRAM**

USA Volleyball administers a medical and liability insurance program customized specifically for the sport of volleyball. It is designed to respond specifically to the inherent hazards of the sport. Offered as part of the sanctioning program, it is one of the most cost-effective policies available.

**EFFECTIVE DATES:** September 1, 2019 – September 1, 2020

**CARRIERS:**
- Arch Insurance Company (American Specialty) – General Liability
- QBE Insurance Corporation (A-G Administrators) – Sport Accident

**GENERAL LIABILITY COVERAGE SUMMARY**

The General Liability policy is intended to respond to claims of liability related to bodily injury and property damage losses. The General Liability policy includes spectator and participant liability as well as sexual abuse and misconduct coverage. The policy includes coverage for the liability associated with pre-event setup, the event itself and post-event tear down at USAV sanctioned events. Registration with USA Volleyball and membership requirements are a condition of the liability policy and a common practice among sports federations.

**NAMED INSUREDS:**

USA Volleyball (“USAV”), United States Volleyball, Inc., United States Volleyball Association, USA Volleyball Foundation

USAV Regional Volleyball Associations (“RVA”) while acting on behalf of USAV.

USAV registered clubs, but only with respect to activities sanctioned or approved by USAV or its RVA.

USAV registered coaches, trainers, athletes and officials, while acting in their capacity as such, but only with respect to activities sanctioned or approved by USAV or the RVA. Registered officials are those who have successfully completed the USAV officials’ certification program.

USAV registered officials for non-USAV sanctioned volleyball competitions who have paid the appropriate premium and whose names are recorded and on file with USAV.

Event organizers/promoters/event managers while acting in their capacity as such, but only with respect to events sanctioned and approved by USAV or the RVA.

*No coverage will apply for RVAs and RVA clubs for events conducted in which all participants are not registered with USAV, except for non-sanctioned fundraising activities, and sanctioned events with foreign players who are registered with USAV and/or the RVA for that event or events.*

Registered means: Having a current validly completed and executed individual membership form with USA Volleyball (“USAV”) and/or the Regional Volleyball Association (“RVA”).

“Sanctioned or Approved” Event: An event USA Volleyball and a Regional Volleyball Association has approved or sanctioned as a USA Volleyball event. Events shall include, but may not be
limited to, team competition, practices, sports clinics, or fundraisers conducted or attended as a part of a sanctioned event.

**ADDITIONAL INSUREDS**: Certificates will be issued naming other interests as additional insured in respect to sanctioned activities by the named insured.

**GENERAL LIABILITY LIMITS OF INSURANCE:**

<table>
<thead>
<tr>
<th></th>
<th>Each Occurrence</th>
<th>General Aggregate</th>
<th>Participant Legal Liability</th>
<th>Personal Injury and Advertising Injury</th>
<th>Products-Completed Operations</th>
<th>Damage to Premises Rented To You (Any One Premises)</th>
<th>Medical Expense Limit</th>
<th>Abuse-Molestation</th>
<th>Non-Owned Sports Equipment in your Care, Custody or Control</th>
<th>Non-Owned Auto &amp; Hired Auto Liability*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$1,000,000</td>
<td>$5,000,000 Per Event</td>
<td>Included</td>
<td>$1,000,000</td>
<td>$5,000,000</td>
<td>$1,000,000 subject to a $5,000 deductible per claim</td>
<td>Excluded (Medical Expense by Sport Accident)</td>
<td>$1,000,000 Each Occurrence</td>
<td>$5,000 Per Occurrence</td>
<td>$25,000 Aggregate Subject to a $1,000 deductible per claim</td>
</tr>
</tbody>
</table>
| **NOTABLE EXCLUSIONS WITHIN THE POLICY:** Nuclear Exclusions, Asbestos, Pollution, Employment Related Practices, Bodily Injury to Employees, Player v. Player claims, Aircraft Liability **THIS IS ONLY A SUMMARY OF THE GENERAL TERMS AND CONDITIONS OF THE INSURANCE CONTRACT. IT IS NOT THE INTENT OF THIS SUMMARY TO LIST ALL THE DETAILS RELATING TO THE INSURANCE CONTRACT. ACTUAL COVERAGES ARE DETAILED IN THE INSURANCE POLICY AND SUCH COVERAGE IS SUBJECT TO ALL THE TERMS, PROVISIONS, CONDITIONS AND EXCLUSIONS CONTAINED THEREIN. RELIANCE SHOULD NOT BE MADE ON THIS GENERAL SUMMARY. CONSULT THE ACTUAL POLICY FOR A COMPLETE DESCRIPTION OF COVERAGE.**

**A REVIEW OF GENERAL LIABILITY COVERAGE**

Commercial General Liability insurance provides coverage for claims of bodily injury or property damage made against the insured for which they become legally liable. The insurance company will pay on behalf of USA Volleyball and other named insureds, claims which the Insureds shall become legally obligated to pay as damages because of bodily injury or property damage to which the insurance applies, caused by an occurrence during the policy period, up to the policy limit.

The General Liability policy for USA Volleyball is an "occurrence" policy. A claim under this policy shall be considered as being first made at the earliest of the following times:

(a) When USA Volleyball first notifies the Insurance Company in writing that a claim has been made; or

(b) When USA Volleyball first notifies the Insurance Company in writing that a suit has been brought; or

(c) When USA Volleyball first notifies the Insurance Company in writing of specific circumstances which may result in a claim being made or suit being brought.
All claims for damages because of bodily injury to the same person, including damages claimed by any person or organization for care, loss of service, or death resulting at any time from the bodily injury, will be deemed to have been made at the time the first of those claims is made.

All claims for damages because of property damage causing loss to the same person or organization as a result of an occurrence will be deemed to have been made at the time of the first of those claims is made.

**EXCLUSIONS**

The USA Volleyball General Liability insurance policy does not apply to the following:

(a) Ownership, maintenance, operation, use, loading or unloading of any automobile or aircraft owned or operated by or rented or loaned to any Insured or operated by any person in the course of employment by any insured.

(b) Actual, alleged or threatened discharge, dispersal, release or escape of pollutants.

(c) Loss due to war, whether or not declared, civil war, insurrection, rebellion or revolution.

(d) To any obligation for which USA Volleyball may be held liable under any workers’ compensation, unemployment compensation or disability benefits law.

(e) To bodily injury to any employee of USA Volleyball arising out of and in the course of their employment or to any obligation of USA Volleyball to indemnify another because of damages arising out of such injury.

(f) To loss arising out of asbestos

(g) To loss arising out of employment related practices

(h) Claims or actions brought by one player against another player

(i) Intentional Acts: Bodily injury or property damage expected or intended from the standpoint of the insured.

(j) Bodily injury or property damage for which any insured may be held liable by reason of:

   (1) causing or contributing to the intoxication of a person

   (2) the furnishing of alcoholic beverages to a person under the legal drinking age or under the influence of alcohol or any statute, ordinance or regulation relating to the sale, distribution or use of alcohol beverages.

_The above exclusions are only a recap of the pertinent exclusions. This policy contains additional exclusions and coverage terms not specifically listed here._
BROADENED COVERAGE

The General Liability policy has been broadened to include the following coverage:

(a) Contractual Liability – Covers oral and written contracts or agreements relating to the conduct of USA Volleyball’s business.

(b) Personal Injury and Advertising Injury Liability – Covers USA Volleyball’s legal obligations for injury to others arising from:
   (1) False arrest, detention, imprisonment or malicious prosecution
   (2) Libel, slander, defamation or violation of right of privacy and/or
   (3) Wrongful entry or eviction or invasion of right of private occupancy

(c) Incidental Malpractice Liability – Covers USA Volleyball, Employees and Volunteers for legal liability arising out of rendering or failure to render certain professional health care services. This coverage is limited to the terms and conditions of the actual policy. **REFERENCE the OPTIONAL USA Volleyball Medical Malpractice Insurance Program

(d) Host Liquor Liability – Covers against loss arising out of the giving or serving of alcoholic beverages at functions incidental to USA Volleyball’s normal operations.

(e) Premises Damage Legal Liability - $1,000,000 for property damage to premises insured that USA Volleyball rents from others, or premises temporarily occupied by the named insured with permission of the owner for a period of thirty (30) consecutive days or less. This coverage is excess insurance only over any part of any other insurance that provides coverage for property damage to said premises.

(f) Non-owned Watercraft (up to 58 feet) – Covers loss arising out of the use of non-owned watercraft by USA Volleyball.

(g) Limited worldwide liability coverage for bodily injury, property damage, personal injury and advertising injury liability subject to the terms and conditions of the actual policy.

(h) Additional Persons Insured – Broadens the Named Insured to include any employees of USA Volleyball while acting within the scope of their duties.

(i) Extended Bodily Injury coverage provides coverage for loss resulting from intentional acts resulting in bodily injury if the use of reasonable force is used to protect persons or property.
SPORT ACCIDENT EXCESS MEDICAL INSURANCE COVERAGE

The Sport Accident Excess Medical insurance program provides coverage for loss resulting directly from injury to members while participating in an approved or sanctioned event. Coverage does not include loss from pre-existing conditions or competing in non-sanctioned events. The coverage extends from the start through the completion of the event, including direct designated group travel to and from the event.

The Medical policy provides up to $25,000 of excess accident medical coverage for expenses incurred within 52 weeks of the date of the accident. Written proof of loss by the Insured is required within 90 days or as soon as is reasonably possible. Proof must, however, be furnished no later than 12 months from the time it is otherwise required, except in the absence of legal capacity. The policy provides coverage against loss in excess of coverage provided under other valid and collectible medical insurance and is subject to a $250 per claim deductible. If no other collectible medical insurance is available, the loss is subject to a $1,000 deductible.

If injury to the member athlete requires treatment by a legally qualified physician or confinement in a legally constituted hospital, or employment of a trained nurse, x-ray, or ambulance services, and if the first expense of such treatment is incurred within 90 days of the date of the accident, the insurance company will pay the usual and customary expense incurred up to $25,000, subject to the appropriate deductible and any other collectible insurance.

DEFINITION OF PARTICIPANT: All registered athletes, coaches, trainers, volunteers, committee members, and officials while functioning on behalf of and/or while participating in a covered event sanctioned or approved by USA Volleyball.

DESCRIPTION OF ACTIVITY: Participating in regularly scheduled volleyball competitions/events sponsored, sanctioned and supervised by the policyholder; During practice sessions for such competitions/events; During pre-event and post event activities which include, but are not limited to award banquets, award ceremonies and clinics that occur within one day (24 hours) of the covered activity;

Coverage is also included for non-sanctioned volleyball related activities for certified officials who meet extended coverage criteria.

ACKNOWLEDGEMENT WAIVER AND RELEASE FROM LIABILITY

As with most sports activities, a signed “Acknowledgement Waiver and Release from Liability” (AWRL) form is required from all participants and from parents or guardians in the case of minors. This requirement exists in virtually every sport. It serves to document that the participants or parents of participating minors have acknowledged the inherent risk and danger associated with participating in sporting events. It is intended to serve as “appreciable warning” of these risks and the participants by signing the waiver, are giving their informed consent to the acceptance of those risks. It is important to remember that a signed waiver DOES NOT reduce the need for insurance or effective safety practices. A signed waiver is USAV’s “first line of defense” against a cause of action for negligence and is a very effective risk management tool. The Regional Commissioner and others working under the direction of the Region must make every effort to conduct an event with safety as the number one concern.
III. CLAIMS ADMINISTRATION

Insurance Providers:

**General Liability Insurance:**
Arch Insurance Company
American Specialty Insurance & Risk Services, Inc.
7609 W. Jefferson Blvd., Suite 150
Ft. Wayne, IN 46804-4133
Direct Phone: 260-755-7275
Main Phone: 260-969-5203
Fax: 260-969-4729
Claims Representative: Jeff Jacobson
Assistant Vice President, Claims Management Services
E-Mail: JJacobson@americanspecialty.com

**Sport Accident Insurance:**
QBE Insurance Corporation
A-G Administrators, LLC
P.O. Box 979
Valley Forge, PA 19482
Phone: 610-933-0800
Fax: 610-935-2860
Email: claims@agadm.com

**Broker/Risk Management:**
EPIC Entertainment & Sports
2727 Paces Ferry Road
Building Two, Suite 1500
Atlanta, GA 30339
Phone: 678-324-3300
Fax: 678-324-3303
Email: sports@epicbrokers.com
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I) SPECTATOR & PARTICIPANT LIABILITY

A. INFORMATION TO BE OBTAINED BY THE TOURNAMENT DIRECTOR, CLUB DIRECTOR OR COACH

The Tournament Director, Club Director, Coach or USA Volleyball Representative shall complete an Incident Report immediately at the scene of, or upon notice of, an incident resulting in bodily injury or property damage.

The USA Volleyball Incident Report form should be completed in its entirety and emailed, mailed or faxed within 48 hours to the Regional Volleyball office who will provide a signed copy to American Specialty and to A-G Administrators. In addition, any claim involving serious bodily injury, death or property damage should be sent immediately to the Regional Volleyball office, American Specialty, A-G Administrators and EPIC. The reports must be submitted as the incidents occur. See the Directory on page 3 for contact information.

If the appropriate USA Volleyball Incident Report is not available at the time of the incident, the following minimum information should be documented and forwarded to the Regional Volleyball office as quickly as possible.

1. Name, address and phone numbers of all individuals involved. Include your name and phone number.

2. A complete description of the incident, including but not limited to how and when the incident occurred, any conditions that may have contributed to the incident and, in the case of bodily injury, if the injury resulted in emergency transport. This information may be obtained from the third party involved and any witnesses, including officials or volunteers who are acquainted with the facts.

3. Any other information that may assist in handling of any potential claim.

4. The name of the Region in which the incident occurred, including the Club name and Tournament, if the incident occurred during a tournament.

For any incidents reported without receipt of a formal completed Incident Report form, the Region should send a blank copy of the incident report form to be completed and returned by the club or event as a follow-up procedure and to ensure consistent collection of sanctioned event incident details.

If the incident involves injury to a participant, a Sport Accident Excess Medical claim form shall be provided to the participant for completion and submittal to A-G Administrators.

B. REPORT TO EPIC

IMMEDIATELY (Within 24 hours)

Please notify EPIC immediately by email, fax or phone of the following:

1. The receipt of any legal document/notice of third-party liability such as a LAWSUIT or SUMMONS.

2. Property damage in excess of $10,000.

All other incidents or claims should be reported within 48 hours.
C. HANDLING OF INCIDENT REPORTS

Club Directors, Coaches, USAV Representatives are required to submit incident reports on ALL INCIDENTS that give rise to bodily injury or property damage losses.

**Incident Report forms & related correspondence should be submitted to the appropriate party as follows:**

**Completed Incident Report forms should be submitted to IncidentReports@usav.org.** Medical claim forms should be completed by the injured party and submitted directly to A-G Administrators (due to privacy reasons).

American Specialty and/or A-G Administrators will process the claims as appropriate based on the information remitted.

a) **For liability claims**, If American Specialty determines that a liability claim DOES exist, they;
   1) Will do preliminary investigation and will establish a claim reserve, if appropriate.
   2) Will respond to relevant parties, as appropriate, if an actual claim is received.
   3) May recommend to USA Volleyball (or the appropriate insured party) an attorney assignment in the jurisdiction where the incident occurred.

b) If American Specialty determines that a liability exposure DOES NOT exist:
   1) The Claims Representative for American Specialty will log the incident as received and no further action will be taken unless a subsequent claim is filed.

D. INVESTIGATING AND SETTLING OF CLAIMS

American Specialty reserves the right to handle the adjustment of the liability claim. USA Volleyball, the Regions, clubs and/or EPIC (where appropriate) shall provide American Specialty with all information relating to the incident and, when requested, will assist American Specialty in the settlement of the claim.

E. CLAIMS FOLLOW-UP

3. USA Volleyball will be updated as to the status of claims on an annual basis or as requested.

4. Any additional documentation received by USA Volleyball pertaining to General Liability claims should be emailed or mailed to the claims representative at American Specialty with a copy to the appropriate Region. In addition, any phone calls concerning these claims, may be directed to:

   **American Specialty Insurance & Risk Services, Inc.**
   **Claims Representative: Jeff Jacobson**
   **Phone: 800-245-2744 or 260-755-7275**
   **E-Mail: JJacobson@americanspecialty.com**

5. Any difficulties or questions USA Volleyball may have regarding the claims process or on specific claim, may also be directed to Ame Arledge of EPIC.
B. UPON RECEIPT OF ANY DOCUMENT OR NOTICE OF THIRD-PARTY LIABILITY (I.E., SUBROGATION DEMAND, REQUEST FOR PAYMENT FROM PARTICIPANT/SPECTATOR, LAWSUIT), USA Volleyball, the Region, its Tournament Directors, Club Directors or Coaches shall FORWARD such document to EPIC IMMEDIATELY.

EPIC will forward the information to American Specialty who will match this notice of claim to the original USA Volleyball Incident Report and will handle the claim.

III) SPORT ACCIDENT EXCESS MEDICAL COVERAGE

A. MEDICAL CLAIM FORM

1. As soon as possible, but not later than 90 days, the injured Participant must complete in its entirety and sign the MEDICAL CLAIM FORM and forward the form to A-G Administrators. The form is found at

   https://www.teamusa.org/usa-volleyball/membership/forms-and-information

   A-G Administrators, LLC
   P.O. Box 979
   Valley Forge, PA 19482
   Claims Fax Number: 610-935-2860
   Customer Service Number: 610-935-2860
   Email: claims@agadm.com

B. CLAIMS FOLLOW-UP

   EPIC will receive payment updates, as well as claims status information, on medical claims from the insurance carrier on a periodic basis.

1. EPIC will update USA Volleyball as to the status of Sport Accident (medical) claims on an ANNUAL basis.

2. Any additional documentation pertaining to Sport Accident claims received by USA Volleyball, the Region or Club, shall be emailed or mailed to A-G Administrators In addition, any phone calls concerning these claims shall be directly communicated to A-G Administrators.

3. Any questions regarding the group Sport Accident claim process or concerns regarding the insurance carrier’s service may be directed to Sean Lankie at EPIC.
***IMPORTANT***

BEHIND THE “CLAIM REPORTING PROCEDURES” YOU WILL FIND AN INCIDENT REPORT AND A MEDICAL CLAIM FORM.

The Incident Report needs to be completed each and every time a “bodily injury” or “property damage” loss occurs to a spectator, participant or to the facility itself. Each Tournament Director, Club Director or Coach should maintain a supply of these Incident Reports and the forms should travel with them to each practice or event. The Directors and Coaches need to be fully aware of the importance of completing these reports on behalf of USA Volleyball whenever a bodily injury or property damage incident occurs. The Incident Report will enable USA Volleyball to curtail or prevent fraudulent claims from being paid unnecessarily by matching an Incident Report to each claim for damages submitted. If an Incident Report cannot be matched to a claim, the claims representative will have to more thoroughly investigate the claim to determine if the loss really did arise out of a USA Volleyball event. The ability of USA Volleyball to minimize fraudulent claims will help retain the lowest insurance costs possible.

The Medical Claim Form should be provided to a participant who sustains an injury while practicing for, or participating in, an approved or sanctioned event. Tournament Directors, Club Directors or Coaches should keep a supply of these forms on hand at each practice or event. The Medical Claim Form is to be completed by the injured participant and sent directly to A-G Administrators.

If the claims reporting system procedures are followed, A-G Administrators will be in receipt of both an Incident Report from the appropriate Regional Volleyball office or Club describing the incident causing injury and a Medical Claim Form from the injured Participant requesting reimbursement for the medical claim. When they receive both the Incident Report Form and the Medical Claim Form for the same incident, they know to proceed with processing the claim as eligibility for coverage has been confirmed.

Should you have any questions concerning claims handling, please contact:

**Sport Accident-Excess Medical:**
A-G Administrators Claims Department:
610-933-0800
claims@agadm.com

**General Liability Claims:**
Jeff Jacobson @ American Specialty:
260-755-7275
JJacobson@americanspecialty.com
Submit this form to:

USA VOLLEYBALL INCIDENT REPORT FORM
INJURY OR PROPERTY DAMAGE

INJURED PERSON INFORMATION / PROPERTY DAMAGE OWNER

<table>
<thead>
<tr>
<th>Last Name</th>
<th>First</th>
<th>Middle</th>
<th>Telephone Number ( )</th>
<th>Single</th>
<th>Married</th>
</tr>
</thead>
<tbody>
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</table>

Address
City ___________________________________________ State __________ Zip ______

Age ___________________ D.O.B ____________ Male  | Female

Date of Incident ______ Time of Incident ___ AM/PM

Team Name: ____________________
Region: _________________________
USAV Membership #: ______________

GUARDIAN/PARENT (IF INJURED PERSON IS A MINOR)

<table>
<thead>
<tr>
<th>Last Name</th>
<th>First</th>
<th>Middle</th>
<th>Telephone Number ( )</th>
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Address
City ___________________________________________ State __________ Zip ______

INCIDENT INFORMATION

BODY PART INJURED

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If Ankle Injury, was ankle

If Knee Injury, was knee:

INCIDENT

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COURT SURFACE

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If sport court, what is under-lying surface?

CLASSIFICATION

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Describe how the injury or property damage occurred: (attach a separate sheet if necessary)

WITNESS INFORMATION

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
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Tournament Director, Club Director, Coach and/or USA Volleyball Official completing this form:

Name: ____________________ Signature: ____________________
Title: ____________________ Date: __________ Phone #: (_____) __________
Event Name: ____________________
Event Location: ____________________
Sanctioning Region: ____________________ Region Signature: ____________________

USA VOLLEYBALL MEDICAL CLAIM FORM

This form should be completed whenever claim results from an injury incurred at USA Volleyball sanctioned events.

PLEASE ANSWER ALL QUESTIONS. INDICATE "N/A" IF INFORMATION IS NOT APPLICABLE

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USA VOLLEYBALL PARTICIPANT #: DATE & TIME OF ACCIDENT: 

INJURED PARTY WAS: □ PARTICIPANT □ COACH □ OFFICIAL □ VOLUNTEER □ OTHER: 

IF PARTICIPANT, MEMBERSHIP TYPE: □ JUNIOR MEMBER □ ADULT MEMBER □ NATIONAL OR HIGH-PERFORMANCE TEAM MEMBER

REGIONAL ASSOCIATION NAME: COACHES NAME: PHONE #: 

NATURE OF INJURY For all injuries, please complete the following:

A. DESCRIBE ACTIVITY ENGAGED IN AT TIME OF ACCIDENT: ____________________________

B. DESCRIBE WHERE ACCIDENT HAPPENED: ____________________________

C. DESCRIBE HOW ACCIDENT HAPPENED: ____________________________

D. DID THE ACCIDENT OCCUR DURING: ☐ COMPETITION ☐ PRACTICE ☐ TRAVELING TO/FROM ☐ OTHER: ____________________________

E. WITNESS NAME: ____________________________ PHONE #: ____________________________

IF INJURED PARTY IS A MINOR:

PARENT/GUARDIAN NAME: ____________________________ HOME PHONE #: ____________________________

EMPLOYER NAME: ____________________________ WORK PHONE #: ____________________________

IS THE INJURED PERSON COVERED UNDER ANY OTHER HEALTH AND/OR ACCIDENT INSURANCE PLANS, INCLUDING BUT NOT LIMITED TO GROUP OR INDIVIDUAL MEDICAL, MILITARY/GOVERNMENT PLANS SUCH AS MEDICARE, OR AUTOMOBILE PLAN? ☐ YES ☐ NO

IF YES, NAME OF INSURANCE COMPANY: ____________________________ POLICY NUMBER: ____________________________

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AUTHORIZATION TO RELEASE INFORMATION

I authorize any Health Care Provider, Insurance Company, Employer, Person or Organization to release my information regarding medical, dental, mental, alcohol or drug abuse history, treatment or benefits payable, including disability or employment related information, to A-G Administrators, LLC, the Plan Administrator, or their employees and authorized agents for the purpose of validating and determining benefits payable. I understand that my authorized representative or I will receive a copy of this authorization upon request. This authorization or a photo static copy of the original shall be valid for the duration of the claim.

NAME OF PATIENT | SIGNATURE OF PATIENT (parent/guardian if a minor) | DATE |
|-----------------|---------------------------------------------|------|

I certify that the foregoing information is true and correct.

SIGNATURE | DATE |
USA VOLLEYBALL

MEDICAL CLAIM FILING INSTRUCTIONS

1. DO NOT MAIL CLAIM FORMS, BILLS OR OTHER ITEMS TO USA VOLLEYBALL.

2. Make sure the injury has been reported to your Regional Volleyball Association.

3. Complete claim form in full. Use an additional sheet if necessary.

4. Either notify medical providers of excess coverage for services related to injury by providing the below mentioned contact information or attach itemized physician, hospital or other providers’ standard insurance billing forms: CMS-1500 from physician or UB-04 from Hospital; these forms must show the following:
   - Patients Name
   - Condition/Diagnosis
   - Type of Treatment
   - Date expense incurred

5. Your coverage is an excess policy unless there is no other insurance in place. Attach your primary insurance carrier’s Explanation of Benefits (EOB) showing payment or denial of each bill. “Primary Carrier” would include any and all other coverage that a participant may have, including employer insurance (spouse, parent or guardian), Armed Forces or other coverage. If you wish for payment to be made to you, then you must provide proof of payment from the provider.

6. To expedite proper processing, submit form complete in full along with the above documents to the following address:

   A-G ADMINISTRATORS, LLC
   P.O. Box 21013
   Eagan, MN 55121
   P: 610.933.0800 | F: 610.935.2860
   www.agadministrators.com
   claims@agadm.com

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IMPORTANT CLAIM NOTICE

Alaska: A person who knowingly and with intent to injure, defraud, or deceive an insurance company files a claim containing false, incomplete, or misleading information may be prosecuted under state law.

Arizona: For your protection Arizona law requires the following statement to appear on this form. Any person who knowingly presents a false or fraudulent claim for payment of a loss is subject to criminal and civil penalties.

Arkansas or Louisiana: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in state prison.

California: For your protection California law requires the following to appear on this form. Any person who knowingly presents a false or fraudulent claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.

Colorado: It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado division of insurance within the department of regulatory agencies.

Delaware: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, files a statement of claim containing any false, incomplete, or misleading information is guilty of a felony.

District of Columbia: WARNING: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.
Florida: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Idaho: Any person who knowingly, and with intent to defraud or deceive any insurance company, files a statement of claim containing any false, incomplete, or misleading information is guilty of a felony.

Indiana: A person who knowingly and with intent to defraud an insurer, files a statement of claim containing any false, incomplete, or misleading information, commits a felony.

Kentucky: Any person who knowingly and with intent to defraud any insurance company or other person files a statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

Maine, Tennessee or Virginia: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and a denial of insurance benefits.

Minnesota: A person who files a claim with intent to defraud or helps commit a fraud against an insurer is guilty of a crime.

New Hampshire: Any person who, with a purpose to injure, defraud or deceive any insurance company, files a statement of claim containing any false, incomplete or misleading information is subject to prosecution and punishment for insurance fraud, as provided in RSA 638:20.

New Jersey: Any person who knowingly files a statement of claim containing any false or misleading information is subject to criminal and civil penalties.

New Mexico: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES.

New York: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SHALL ALSO BE SUBJECT TO A CIVIL PENALTY NOT TO EXCEED FIVE THOUSAND DOLLARS AND THE STATED VALUE OF THE CLAIM FOR EACH SUCH VIOLATION. (Pursuant to 11 NYCRR 86)

Ohio: Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud. Oklahoma: WARNING. Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete, or misleading information is guilty of a felony.

Pennsylvania: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

Puerto Rico: Any person who knowingly, and with intent to defraud or deceive any insurance company includes false information in an application for insurance or files, assists, or abets in the filing of a fraudulent claim to obtain payment of a loss or other benefits, or files more than one claim for the same loss or damage, may be guilty of a felony. Upon conviction, that person will be fined between $5,000 and $10,000, imprisoned for three (3) years or both. Aggravating or attenuating circumstances may result in the prison term being increased to five (5) years or reduced to two (2) years.

Texas: Any person who knowingly presents a false or fraudulent claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.

Washington: It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

If you live in a state other than mentioned above, the following statement applies to you: Any person who knowingly, and with intent to injure, defraud or deceive any insurer or insurance company, files a statement of claim containing any materially false, incomplete, or misleading information or conceals any fact material thereto, may be guilty of a fraudulent act, may be prosecuted under state law and may be subject to civil and criminal penalties. In addition, any insurer or insurance company may deny benefits if false information materially related to a claim is provided by the claimant.

SIGNATURE OF INJURED PERSON (parent/guardian if a minor)  

DATE

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IV. RISK MANAGEMENT
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THE LAW AND ATHLETICS

Over the past 10 years the interest in sport activities as a means to keep one’s body in peak performance has greatly escalated. The desire to keep one’s body in top physical condition has taken many of us from the occasional morning job, to the three-day a week aerobics and, for the very serious minded, to long daily workouts. Being a competitive society, we have always had the urge to test our stamina and physical prowess against others to see who is the best. We no longer get self-satisfaction by just working out and seeing the physical results of our training. Competing against fellow athletes has now become the gauge for determining the effectiveness of our training program and the method for achieving satisfaction for the pain and strain we put ourselves through to be "#1". All of this has resulted in a tremendous rise in the number of part-time athletes and professional athletes participating in various individual endurance events and team sports.

The tremendous rise in interest in participating in athletic events has required that more and more events be sponsored to satisfy the needs of the athletes. As a result, one could probably find some sort of endurance event or competition in any given city or town across the United States on each and every Saturday or Sunday throughout the year. All of this competition, although healthy for mind and body, is not without its detriments. With the increase in participation and events, has come an increase in the number of participant and spectator injuries. Many of these injuries have arisen out of the negligence of others resulting in the rapid escalation of lawsuits filed and large monetary awards given.

In the past, athletic participation was virtually immune from civil liability. If one participated in or was a spectator of an athletic event, they assumed the risk involved and thus were barred from any recovery. That thinking and immunity has been eroded in today's judicial process. The primary defenses of assumption of a risk, contributory negligence, and consent have become so porous as a result of the high standards that are placed upon the athletic sponsors, promoters, coordinators, coaches, and participants. Current court cases have demonstrated that coaches, trainers, and national governing bodies can and will be held responsible for failing to warn athletes or spectators of the inherent risks, dangers, and potential injuries or death that may result from participating in athletic events.

With the erosion of common law defenses and the increase in standards to which people involved in athletics are held, it has become paramount that strategies be implemented to counterattack these trends and improve the overall quality of sporting activities. The key ingredient to effectively minimize potential injuries and resulting litigation is the implementation of specifically designed safety guidelines. It cannot be stressed enough that failure to conduct athletic events with the utmost care will increase the vulnerability of event promoters, directors, coaches, and governing bodies to litigation.

THE ELEMENTS OF NEGLIGENCE

The single factor that probably leads to more litigation as a result of participant or spectator injury is the limited knowledge coaches, trainers, administrators, and Directors have concerning the elements constituting negligence. A better understanding of how civil law works will better prepare you to foresee potential negligence and thus take steps to minimize the loss that may result.

There are four key elements that must be present to bring a cause of action for negligence:

1. A "duty" or obligation must be owed to another, which requires one party to conform to a certain standard or conduct for the protection of the other party from unreasonable harm.
2. A breach of that duty to conform to the standards.
3. An injury must arise from the breach of duty. It must be shown that the breach of duty was the proximate cause of the injury.

4. Monetary damages are warranted as compensation for the injury.

The common law rule of thumb as respects to an action of negligence is the "Reasonable and Prudent Person" doctrine. If an individual acted in a manner that was consistent with how a reasonable and prudent person, given the facts at hand, would have acted, a cause of action for negligence would be unfounded. With the increase in sports technology, medicine, and equipment, the foreseeable cause of injury or loss has been increased. Thus, individuals involved in sporting activities have been held to a higher level of supervision and accountability.

There are no specific criteria for determining negligence. Every cause of action must stand on its own merits. Accidents do occur and, in every instance, someone can be held negligent for that accident. It has always been incumbent upon the plaintiff to prove the elements of negligence. There must be sufficient evidence that alleged negligence was the proximate cause of the loss and that no other intervening factors contributed to the loss. Courts have not been holding defendants liable where substantial evidence proves that the defendant acted with prudence and caution in performing their duties.

THE DEFENSES AGAINST NEGLIGENCE

Although eroded in effectiveness, there are generally accepted defenses against a cause of negligence. The following are the most widely used defenses:

1. Failure to prove one or more of the elements of negligence necessary to recover damages.

2. Assumption of Risk. This is one of the oldest defenses against a cause of action for negligence and is a defense that has probably eroded the most over the years. When an individual voluntarily assumes the risk of injury or harm arising from the conduct of others, he or she cannot recover if the harm or injury actually occurs. The erosion of this defense has occurred as a result of the higher standard of care required of a defendant in advising the plaintiff, prior to injury or harm, of the potential risks involved in participating in the event.

3. Last Clear Chance. This defense puts the burden of responsibility on the plaintiff as the plaintiff had the "last clear chance" to avoid the injury or harm. This defense was only held to be valid if the harm or injury was foreseeable by the plaintiff and the plaintiff could have taken action to avoid the harm or injury.

4. Contributory Negligence. This defense varies by state and prevents a cause of action in negligence if the plaintiff, even in the slightest degree, contributed to his or her own harm or injury. With this defense, courts will evaluate the standard of conduct required of the defendant based upon the age, physical capacity, sex and training of the plaintiff before making a decision as to fault.
Comparative Negligence. This is a relatively new defense and one that was established by state statute to offset the unfairness associated with the contributory negligence defense, which barred a plaintiff from recovery even though they may have been only 1% at fault. Under the comparative negligence doctrine, recovery for damages is pro-rated based upon the percentage of fault associated with the plaintiff. Unlike contributory negligence, a plaintiff may be 1-49% negligent and still recover damages from the defendant. The plaintiff's percentage of fault to recover under comparative negligence varies by state and 40 states have enacted some form of comparative negligence statute. Typically, a plaintiff with 50% or more of the fault will be barred from recovery.

FACTORS THAT CONTRIBUTE TO NEGLIGENCE

There are five fundamental factors that contribute to a cause of action of negligence. It is important that you be very aware of these factors and take steps to minimize or eliminate these factors whenever possible.

1. **Ignorance of the Rules.** Someone once said, "Ignorance is bliss" and that if you were not aware of the rules how could you be held accountable. In today's litigious society, ignorance of rules is not an acceptable basis on which decisions should be made. It is vitally important to the success of any sporting event that all parties involved know the rules.

2. **Ignoring the Rules.** Ignoring the rules under which a sporting event is to be conducted is to ignore safety. USA Volleyball has a specific set of rules designed to ensure the safety of participants and spectators of the sport. USA Volleyball's number one priority is to ensure the safety of all those involved in the sport of volleyball. To ignore these rules not only subjects participants to potential harm, but exposes USA Volleyball to a great deal of liability.

3. **Failure to Act.** Success of any sporting event is dependent upon the people directing the event to respond quickly to problems and act in a "proactive" manner in lieu of a "reactive" manner. Unfortunately, too many event directors or officials tend to react after a tragedy or serious injury occurs. They react to crisis when prevention is the key. They fail to:
   a. Assign competent personnel to supervise, maintain, inspect and repair the court or equipment;
   b. Review all aspects of the event prior to tournament day with supervising personnel to insure a coordinated effort and/or
   c. Conduct clinics for officials, safety teams and medical teams.

4. **Money.** Insufficient funds to properly conduct a safe sporting event often prevents action. The lack of funds or unwillingness to spend money leads to:
   a. Reduction in safety and services;
   b. Not training or hiring competent personnel;
   c. Not securing safe equipment; and
   d. Not inspecting and maintaining equipment and facilities.

5. **Failure to Warn.** A great deal of duty is being placed on the event director or official by the courts to warn participants of any potential hazards associated with the event. Knowing conditions of the facility and making these conditions known to the participants prior to the event are essential. Failure to warn of hazardous or potentially hazardous conditions, especially when known, is the #1 factor leading to large monetary damages being awarded to injured athletes.

USA Volleyball has developed a "Waiver, Release of Liability and Indemnity Agreement"
which must be signed by each participating athlete or athlete's parent or guardian, if a minor. The waiver includes:

a. An acknowledgment of the risk involved in playing a sport.
b. Agreement by participant to follow the rules and regulations of the sport of volleyball.
c. A statement of the USA Volleyball Participant Code of Conduct essential to participating in the sport.
d. Waiver of liability provision.
e. Indemnification and Hold Harmless provision.

This agreement is invaluable in assigning responsibility to the athlete or parent / guardian and for providing good public relations by advising the athlete and/or parent / guardian of the risks of injury. It is important to remember that there is no foolproof way for USA Volleyball, directors or others to transfer responsibility for conducting a reasonably safe event. Reliance on a waiver or hold harmless agreement without utilizing good common safety practices in conducting an event is the equivalent of putting a fire out with gasoline. It just will not work, and will no doubt make matters worse than they would have been.

**EFFECTIVE RISK MANAGEMENT RECOMMENDATIONS**

Although not all-inclusive, the following risk management recommendations, if implemented, will help to prevent situations that may lead to injuries and subsequent litigation.

1. Warn, in specific terms, the athlete and parent/guardian of all the possible risks inherent in the sport activity in which they are participating.
2. Consistently use a waiver and release of liability that has been prepared by a competent attorney knowledgeable of sports law. Never allow a participant to participate without reading and signing the waiver.
3. Establish an effective medical plan for accident emergencies.
4. Establish a plan for the proper supervision of the athlete’s while participating in the sporting event.
5. Follow all the sanctioning guidelines for the proper set up and conduction of a volleyball event as established by USA Volleyball.
6. Effectuate a public relations program with all parties involved in the event, especially with parents and athletes.
7. Conduct ongoing clinics to keep officials and volunteers apprised of changes in rules and new techniques used in the sport of volleyball.
THE WAIVER AND RELEASE - HOW IMPORTANT IS IT?

A major concern with many, if not all, Sporting Event Directors or Promoters is how to conduct an event so that it is both profitable and, more importantly, enjoyable for the participants as well as the spectators. The various demands placed on the event Directors and Promoters from Sponsors, Participants, Governmental Agencies, Insurance Companies, etc., has taken most of the enjoyment out of conducting the event and turned the activity into a BUSINESS. The days of getting a group of people together with similar sporting interests for some good old competition and fun has been replaced with the business need to advertise and promote the event, raise sponsorship money for prizes, fight with municipalities over securing a permit, find and train volunteers to help conduct the event, and the constant need to continue looking over your shoulder to see what attorney is following you to serve legal papers over some frivolous claim.

Since it has now become a BUSINESS and no longer a GAME, how can Event Directors or Promoters shelter themselves from the ravages of litigation or claims for damages that can or will arise out of the business of conducting a sporting event? Most people respond by saying "buy insurance" and look at no other alternatives. If you are one of those people, keep looking over your shoulder because the “big one” is about to bite you and it’s going to hurt. Insurance is just one aspect of an overall process called RISK MANAGEMENT that every Event Director and Promoter should be practicing daily.

The process of Risk Management is to evaluate the potential areas of the event that could cause a financial loss and develop action plans to help minimize or eliminate the potential for loss. Risk Management is a dynamic process requiring continuing observation and review. The purpose of this article is not to focus on the big picture of Risk Management (we will do a follow-up article outlining the whole process) but rather on one element of the process called Loss Control - the use of Waivers and Releases.

Probably the one single most important risk management action that an Event Director or Promoter can take to shelter themselves from litigation by participants is the use of a Waiver and Release. By using a valid waiver and release you are advising the participant of the hazards of the sport and are placing more of the burden of responsibility squarely on their shoulders. USA Volleyball has developed a valid waiver and release that we believe would be upheld in most if not all jurisdictions. Using a waiver and release that is valid and enforceable provides you a greater degree of security than one that has not. It is for this reason that Event Directors and Promoters should be using the USA Volleyball waiver and release in every event.

Using the USA Volleyball waiver and release is one of many risk management techniques that can be used. It is not the total answer to solving litigation problems but its use, coupled with a comprehensive insurance program, doing what a “Reasonable and Prudent” person would do, and abiding by the “rules of the sport” will go a long way in minimizing litigation and claims problems.

USA Volleyball encourages all tournament directors to use the USA Volleyball waiver and release as the STANDARD.

By complying with a set of STANDARDS, as evidenced by the event SANCTIONING process, USA Volleyball can work with you in establishing a safe and enjoyable event.
NON-OWNED AND HIRED AUTOMOBILE LIABILITY

Every business entity, Sports Federation or National Governing Body, Tournament or Event Director, Coach or any other person asking someone else to use their own personal automobile for the benefit of the business, Federation, Event, Team, etc. faces a financial exposure to loss called Non-Owned Automobile Liability. Liability for loss arising out of the non-owned auto can be impinged to the business, Federation, etc., if the vehicle owner did not carry insurance, had inadequate limits, drove a defective vehicle, or any other host of reasons. The fact that the vehicle owner would not have been using his or her vehicle at the time of loss if it were not for the request of the business, Federation, Director, etc. places some burden of the responsibility for the loss on the requesting entity.

Primary responsibility for any automobile loss always rests with the OWNER of the vehicle. If the owner of an automobile carries automobile insurance, any driver using the auto, with the permission of the owner, has insurance coverage extended to them from the owner’s insurance policy. This would not be the case for an entity who is not driving the vehicle but who has requested that the vehicle be used for their benefit. It was for this reason that NON-OWNED AUTOMOBILE LIABILITY INSURANCE coverage was developed.

The purpose of non-owned auto liability insurance is to provide insurance protection to the Employer, the Federation, Event Director, or other insured person whenever they are held responsible for a loss arising out of an auto they do not own, hire, rent, or personally drive. Coverage under this insurance DOES NOT extend to the driver or owner of the vehicle involved in the claim for damages. THIS IS A VERY IMPORTANT FACT TO REMEMBER WHEN ASKING VOLUNTEERS, EMPLOYEES, OR OTHERS TO USE THEIR OWN PERSONAL VEHICLES FOR THE BENEFIT OF THE EVENT OR BUSINESS.

The Master Insurance Policy provided by USA Volleyball CAN provide NON-OWNED AUTOMOBILE LIABILITY INSURANCE protection for the Association, its Directors, Coaches, and others acting on behalf of the Association when requesting others to use their personal autos for the benefit of the Association. This coverage only applies to sanctioned events where the National Office has granted coverage to the event. The request for coverage and the authorization must be in writing.

Some risk management principles that should be applied to help minimize the loss potential arising from the use of non-owned automobiles are:

1. Always advise the vehicle owner that his/her auto insurance is primary and that the Association’s policy would not offer any coverage to the vehicle owner in the event of a loss.

2. Be sure to ask if the volunteer driver’s automobile is covered by insurance. It is recommended that the volunteer’s insurance policy have limits of at least $300,000.

3. Ask what type of automobile will be driven. Whenever possible, make a visual evaluation of the vehicle to determine if it’s in good mechanical order.

4. Whenever possible, request an MVR on the driver to determine driving habits.

5. Don’t assume anything. Place yourself in the shoes of a “Reasonable and Prudent” person and ask yourself, “Would I ride in that car or with that driver?”

You may deem these risk management concepts too cumbersome and they may be for some situations. Nevertheless, you have an obligation to yourself and others to determine that people driving vehicles on your behalf are doing so in a prudent and reasonable manner. The non-owned liability exposure you face in conducting your business or event should not be taken lightly.
HIRED AUTOMOBILE LIABILITY

The exposure to loss arising from the use of a Hired Automobile occurs any time an entity or individual hires, rents, or leases (under 6 months) an automobile for business purposes. The exposure contemplates both the car/truck being driven by the person renting the vehicle and a car/truck that is hired with a driver. The first example is the most common in which a Tournament Director rents a Hertz Truck for three days to move equipment to and from the event site or several Hertz vans are rented in order to provide transportation for players or officials to and from an event site. The second example would involve a Director that hires a bus or van service to haul spectators or participants from a remote parking facility to the event complex. Both situations occur regularly at many sporting events.

As indicated under the Non-Owned Automobile Liability section, primary responsibility for loss arising out of an auto rests with the owner of the vehicle. This would be the case with autos that are hired, rented or leased by an entity. Typically, the rental agreement signed to take possession of the vehicle transfers the burden of responsibility from the vehicle owner to the vehicle operator. This contractual transfer of responsibility can cause a tremendous loss exposure to the Director, Entity, Coach, etc., if not dealt with prudently. **This policy not include contractual liability if a vehicle is hired.**

If a business entity or individual has either a commercial auto or personal auto liability policy in force that covers the entity or individual for loss arising out of the use of ANY vehicle, the need for any additional insurance coverage for the Hired Automobile exposure is minimized. Hired Automobile Liability insurance coverage was designed to provide automobile liability coverage for those entities or individuals that do not OWN autos and therefore, would not have a need to purchase a commercial or personal auto liability policy.

The Master Insurance Policy provided by USA Volleyball does provide HIRED AUTOMOBILE LIABILITY insurance coverage to the Association and all individuals renting, hiring, or leasing vehicles on behalf of the Association when written permission is obtained from USA Volleyball. The vehicle would have to be rented in the NAME OF THE ASSOCIATION or in the NAME OF THE SANCTIONED EVENT for coverage to apply. Only those people authorized by the national office of USA Volleyball to conduct business on behalf of USA Volleyball can give permission to rent a vehicle in the name of the ASSOCIATION or SANCTIONED EVENT. Permission in writing must be granted by the appropriate authorized person at the USA Volleyball National Office. Directors or others renting, hiring, or leasing a vehicle in their own names without written permission by USA Volleyball would not have coverage under the USA Volleyball policy.

**Examples of How Non-Owned and Hired Automobile Coverage Would Apply:** (Examples are generic in nature and may not reflect the actual outcome of a claim.)
NON-OWNED AUTOMOBILE EXAMPLES

1. A coach asks a Junior Player’s mother to transport several players to an upcoming sanctioned tournament and an ensuing “at fault” accident occurs injuring players as well as others. Because of the severity of the accident, the mother, the coach, and USA Volleyball are sued for damages. Coverage for the coach and USA Volleyball would be provided by the USA Volleyball policy. No coverage would be provided to the mother.

2. A coach transports players to a sanctioned or approved event in his/her vehicle and is involved in an accident causing injury to players and others. An injured player sues the coach, the Regional Commissioner, and USA Volleyball for damages. Coverage would be provided to the Commissioner and USA Volleyball but not the coach.

3. A parent or player is transporting other players to a sanctioned or approved event in his/her own personal auto and a fatality accident occurs. Neither the parent nor player was asked by USA Volleyball to transport players. No coverage would be provided by the USA Volleyball policy.

4. A Tournament Director of a sanctioned event asks a 17-year-old volunteer to use her personal auto to pick up some important officials and sponsors from the airport. On returning from the airport, there is an accident resulting in severe injury to one of the passengers. Suit is brought against the driver, the Director, the Region and USA Volleyball for negligence in allowing the inexperienced driver to drive. Coverage would be provided for the Director, Region, and USA Volleyball but not for the driver.

HIRED AUTOMOBILE EXAMPLES

1. A Regional Commissioner hires a truck and driver to transport equipment to the tournament site of the Regional Championships. The truck is insured with $100,000 of Liability Insurance. While transporting the equipment, the driver rear-ends a school bus. The $100,000 of insurance coverage on the truck is inadequate to cover the loss. Parents sue the Regional Commissioner and USA Volleyball for their negligence in hiring an underinsured trucker. Coverage is intended to protect the Commissioner and USA Volleyball but not the trucker. This policy does not include contractual liability if a vehicle is hired with a driver. The owner of the vehicle should provide insurance and name USA Volleyball, its Regions & the Tournament Director/Club as additional insureds.

2. Four courtesy cars are rented from Hertz to be used by Officials at the U.S. Junior National Championships. Permission was granted by USA Volleyball to the Tournament Director to rent the cars in the name of the Tournament. An Official is involved in an auto accident causing injury to another party. The injured party seeks damages from the Official and the Tournament Director. If the Official has an auto policy in force, that policy would respond to cover the official. The USA Volleyball policy would provide coverage for the Tournament Director and potential excess coverage for the Official.

3. An auto is rented by the Tournament Director with written permission from the national office of USA Volleyball. The Director asks a volunteer to use the vehicle to pick up Officials at the airport. On the way to the airport, an accident occurs. The injured party sues the driver and the Tournament Director. The USA Volleyball policy is intended to respond to both the driver and Director.
4. An auto is rented in the name of the Tournament Director to haul equipment to and from a tournament site sanctioned by USA Volleyball. USA Volleyball granted no authorization for the use of the auto. While hauling equipment, the Director is involved in an accident. No coverage would be provided to the Tournament Director. Coverage would be provided to USA Volleyball if the Association were named in a suit.
SPORT ACCIDENT EXCESS MEDICAL COVERAGE -

Sport Accident Excess Medical coverage provided under the USA Volleyball master insurance policy is intended to provide up to $25,000 of Sport Accident Excess Medical coverage for injuries sustained while participating in an approved or sanctioned event. The coverage is **not** designed to replace existing medical coverage available to a participant through employment or any other means and cannot be used in lieu of existing medical coverage. The sole purpose of the Sport Accident Excess Medical coverage is to help supplement the out of pocket costs (deductibles, co-payments, coinsurance) associated with primary medical coverage and to provide reimbursement for covered sports accidents when no other collectible insurance is available.

Coverage is intended to reimburse an injured participant for their portion of covered expenses subject to the Sport Accident Excess Medical deductible. The Sport Accident Excess Medical deductible is currently $250 if other primary health care coverage is available, or $1,000 if no other health care coverage is available.

To assist you in understanding how Sport Accident Excess Medical claims may be handled if submitted to the insurance carrier for payment, the following claims scenarios have been developed. Find the claims scenario that is similar your claim situation to determine how the Sport Accident Excess Medical coverage may apply.

The following are examples only and may not reflect the terms and conditions of the policy that might apply to an individual claim.

**Scenario #1**
$3,500 Broken Ankle
Primary Health Care $500 deductible and 80/20 coinsurance

<table>
<thead>
<tr>
<th><strong>Primary Coverage</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>$3,500</td>
<td>Billed to primary carrier</td>
</tr>
<tr>
<td>-$ 500</td>
<td>Primary Deductible (participant responsible)</td>
</tr>
<tr>
<td>$3,000</td>
<td>Balance to be considered by primary carrier</td>
</tr>
<tr>
<td>-$ 600</td>
<td>20% coinsurance (participant responsible)</td>
</tr>
<tr>
<td>$2,400</td>
<td>Payment by primary carrier</td>
</tr>
</tbody>
</table>

**Excess Coverage through USAV**

<table>
<thead>
<tr>
<th><strong>$ 500</strong></th>
<th>Deductible from above</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ 600</td>
<td>Coinsurance from above</td>
</tr>
<tr>
<td>$1,100</td>
<td>Balance to be considered by excess carrier</td>
</tr>
<tr>
<td>-$ 250</td>
<td>Excess Deductible (participant responsible)</td>
</tr>
<tr>
<td>$ 850</td>
<td>Payment by excess carrier</td>
</tr>
</tbody>
</table>

**Scenario #2**
$3,500 Broken Ankle
No primary health coverage

**Excess Coverage through USAV**

<table>
<thead>
<tr>
<th><strong>$ 3,500</strong></th>
<th>Billed to excess carrier</th>
</tr>
</thead>
<tbody>
<tr>
<td>-$1,000</td>
<td>Excess Deductible (participant responsible)</td>
</tr>
<tr>
<td>$ 2,500</td>
<td>Payment by excess carrier</td>
</tr>
</tbody>
</table>
SPORT ACCIDENT EXCESS MEDICAL COVERAGE (Continued)

**Scenario #3**
$300 Laceration to eyebrow
Primary Health Care $250 Deductible 80/20 coinsurance

**Primary Coverage**
- $300 Billed to primary carrier
- $250 Primary Deductible (patient responsibility)
- $50 Balance to be considered by primary carrier
- $10 20% coinsurance (patient responsibility)
- $40 Payment by primary carrier

**Excess Coverage through USAV**
- $250 Deductible from above
- $10 Coinsurance from above
- $260 Balance to be considered by excess carrier
- $10 Payment by excess carrier

**Scenario #4**
$300 Laceration to eyebrow
No primary health coverage

**Excess Coverage through USAV**
- $300 Billed to excess carrier
- $1,000 Excess Deductible (participant responsible)
- $0 Payment by excess carrier

**Scenario #5**
$30,000 Knee Injury
Primary Health Care is an HMO, but Participant elects not to use required doctors or hospitals.

If primary health care coverage is available and the choice is made not to use required providers, for whatever reason, the SPORT ACCIDENT EXCESS MEDICAL COVERAGE WILL NOT APPLY. The intent of the Sport Accident Excess Medical coverage is to supplement Primary Medical coverage whenever it is available.
A COACHES NIGHTMARE - AN ACCUSATION OF SEXUAL ABUSE OR MOLESTATION

One of the single most devastating accusations that can be leveled against a coach or team manager is that of sexual abuse or molestation of team members. Whether one is guilty or not of the charge, the mere accusation of child abuse can severely ruin an individual's reputation. These types of claims make great “press” in the newspaper and are often the talk of the town once they are made public.

Once accused of being a “child molester” or “pedophile” it is very difficult to overcome the stigma, even if totally exonerated of all charges. It is for this reason that a great deal of personal care and protection is taken to minimize placing yourself or the Association in position of having to defend against such a devastating claim.

Child abuse can happen in any number of ways and is not limited to the physical touching of a child. Claims can arise out of an oral utterance of sexual content; by over disciplining a player in practice; from the improper use of an auto; from negligent supervision; improper coaching or instruction; or supplying minors with alcohol. It is not uncommon for coaches or managers to be guilty of one or more of these activities in an “unknowing” way.

How can USA Volleyball or its coaches/managers/volunteers protect against such accusations? How can the Association, its Regions, or Clubs guard against allowing known pedophiles, “closet” pedophiles, or others with serious criminal histories from associating with junior players and exposing the players to undo harm? These are difficult questions to answer due to the various legal issues, rights of privacy issues, and organizational issues that come into play regarding this subject. Some commonsense approaches to this problem can be addressed that would go a long way in minimizing this problem.

Legal Responsibility
The Volunteers for Children Act, signed into law in 1998, captures the importance of preventative measures that must be taken by sports organizations with regard to abuse. Under this law, if a volunteer or employee of the organization sexually molests a child in his or her care – and it can be shown that the molester had been previously convicted of a relevant crime elsewhere in the U.S. then the organization may be held liable for negligent hiring practices.

How to Protect the Association, Region, or Club
Create and adopt a sexual abuse and molestation policy statement that is universal within the Association that includes the following provisions:

A. Any adult with a legally documented history of child molestation, physical abuse, or other criminal activity that would pose harm to members of the Association would be excluded from membership participation.
B. Establish a policy of screening potential coaches, managers, or volunteers by conducting comprehensive criminal background checks prior to their involvement in the program. The background check should include social security verification, address history, a local & national search of criminal records and sex offender registries. It is important that all misdemeanors and felonies be included in this search as often times serious crimes or felonies are pled down to lesser crimes or misdemeanors. Knowledge that such a background check is required is often helpful in keeping “pedophiles” and other predators from infiltrating the organization. This activity would require the permission of the individual before conducting the background check.

C. Establish a policy or procedure that limits who and what information is made available as a result of the background check. Confidentiality is extremely important and any discussions relating to this information should be limited to those individuals who have “a need to know”. It is recommended that this responsibility rest with a “board member” of the organization to insure discretion and confidentiality.

D. Establish a training or awareness program for current and new coaches, managers or volunteers regarding abuse and molestation issues. To develop procedures or rules is only half the battle. The organization needs to continually inform, remind, and train its members in order for the procedures or rules to be truly effective.

E. Keep up to date on legal requirements and/or law changes.

**How to Protect Yourself**

As a coach, manager, or volunteer you can minimize your risk by not putting yourself in a position that could lead to a claim of abuse or molestation. This is often easier said than done. Some rules to live by would include:

A. Never coach alone. Encourage a player’s parent to assist in or monitor the practice.

B. Never encourage or allow players to share a room with a coach without another adult present in the room.

C. If you are a male coach coaching female players or vice versa, avoid physical touching in demonstrating a technique, concept or drill. Use another coach or parent as your model in lieu of a player.

D. When transporting players, obey all traffic laws. Require the use of seat belts.

E. Refrain from giving personal one-on-one coaching without another adult present.

F. Routinely communicate with parents concerning their sons or daughters. Address discipline or coaching problems promptly with the parents and the player. Let the parents know what the outcomes will be if change is not fostered.

G. Be observant and provide proper supervision of the practice or game. Do not depend on players to be responsible for their activities in your absence.
Following these types of rules will help you from having to defend yourself against an unwarranted claim of abuse or molestation. Whether it is feasible to implement these personal rules or policies for the Association is solely dependent upon the effort and concern placed by the Association or its members in minimizing this exposure. For the Association or its members to ignore or downplay the potential risks of abuse or molestation accusations pose a tremendous threat to the overall organization. “Sticking our head in the sand” and only dealing with this potential problem when it occurs is not the solution. We do not want to find ourselves in “damage control” after the fact, but rather we want to be in control and prevent the damage from ever happening.

**SEXUAL HARASSMENT**

An employer must provide a work environment that is free of discrimination. This means a workplace that is free of harassment, whether it is intentional or unintentional. Employees and applicants for employment must be free of harassment of the basis of race, religious creed, color, national origin, ancestry, physical handicap, medical condition, marital status, sex or age. Harassment in the workplace is illegal no matter what its form; even innocently intended remarks or uninvited touching may be seen as harassment. The employer may become liable if he/she knows or even should have known of conduct considered harassment and failed to take immediate and appropriate corrective action.

This applies not only to employers, but also to labor organizations, employment agencies, apprenticeship programs or any of their agents or supervisors. Employers are required to have a program in place to prevent discrimination and harassment in the workplace and must take all reasonable steps to prevent harassment and discrimination from occurring. Exempted are religious organizations or corporations not organized for private profit. Harassment includes, among other things, verbal, physical or visual harassment. Sexual harassment includes conditioning a promotion or benefits on sexual favors. Although other provisions of the Fair Employment and Housing Act apply only to employers with five or more employees, the harassment provisions apply to all employers who regularly employ one or more persons.

However, where the employee establishes that the violation was willful, the employer becomes liable for damages and compensatory and punitive damages. Regardless of whether the employee proves intent, the employer will be liable for court costs and reasonable attorney’s fees if a violation is proved. If an individual supervisor failed to take action to warn the harassing party and failed to report the incident, the supervisor may be individually liable.

The Federal Equal Employment Opportunity Commission (EEOC) has issued some guidelines that declare sexual harassment to be a form of sex discrimination in violation of Title VII. There are:

1. “Unwelcome” conduct. The commission considers “unwelcome” conduct which the victim did not solicit or incite and which the victim regarded as undesirable or offensive. The commission will look at whether the victim’s conduct was consistent with the assertion that the sexual conduct was unwelcome.

2. Evaluating evidence of harassment. While not a necessary element of a claim, whether the charging party made a contemporaneous complaint or the commission when evaluating evidence of sexual harassment will look at protest carefully.
3. “Hostile” environment. A “reasonable person” standard will be used in determining whether a hostile environment existed and no violation is likely to be found “if the challenged conduct would not substantially affect the work environment of a reasonable person.”

4. Employer liability. The employer will always be held responsible for acts of “quid pro quo” sexual harassment. In hostile environment cases, the commission will examine carefully whether the employer has in place an appropriate and effective complaint procedure designed to encourage victims to come forward, and if so, whether the victim used it.

5. Remedies. If it finds that the “harassment has been eliminated, all victims made whole and preventive measure instituted,” the commission normally will administratively close the charge on the basis the employer took prompt remedial action. Harassment because of sex, race, color, religion or national origin is a violation of the Civil Rights Act of 1964. The EEOC has published guidelines on harassment because of sex, which can be summarized as follows:

Unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature constitute sexual harassment when:

Submission to such conduct is made a condition of employment; or

A. Submission to or rejection of such conduct is used as the basis for employment decisions; or

B. Such conduct has the purpose or effect of unreasonably interfering with an individual’s work performance or creating an intimidating, hostile or offensive working environment.

In addition to the publication of a policy outlining corporate non-discrimination policy, employers need to specify the executive to whom complaints of harassment, or any other form of discrimination may be directed. If in effect, an employer needs a policy and a mechanism to enforce the policy equitably.

Because the threshold of offense varies between and among individuals, and because avoidance of harassment is so important in the workplace, there needs to be some focus on the issue by supervision and management. Following dos and don’ts for your consideration:

- **Do** write and distribute a clear statement of the company’s position on harassment of employees and visitors to the workplace.

- **Do** set a good example as a member of management.

- **Do** take any complaints seriously, even if your initial judgment is that the complaint is trivial or unwarranted.

- **Do** investigate complaints and take corrective action.

- **Don’t** use your management position to request personal favors of any kind.

- **Don’t** wait for a complaint if you personally observe something that is likely to be offensive.
The employer is held strictly liable for harassment of an applicant or employee through the employee’s supervisors or agents. The employer also can be held liable for harassment if one employee harasses another employee and if the employer fails to have a policy about the harassment and fails to take corrective action. If the employer, supervisor or agent turns his or her back on the situation, it does not relieve the employer of responsibility or liability. Therefore, the employer, supervisor or agent should take immediate corrective action at the highest level. This could include speaking to the involved employees, (complainant, accused and witnesses), and/or taking immediate disciplinary action. It would be wise to establish an ongoing program to eliminate harassment in the workplace.

When an incident occurs involving harassment - sexual, racial or otherwise - the employer should:

1. Document the event.
2. Treat it confidentially.
3. Treat it seriously.
4. Have management treat the situation as far up the chain of command as possible. Incidents involving serious violations that appear to be deliberate or inexcusable may be subject to punitive damages. Although the Federal statutes pertaining to harassment are specifically targeted at “for profit” business organizations, there may be a significant impact on “non-profit” organizations as well. USA Volleyball, its Regional Associations and Clubs should take all reasonable and necessary steps to minimize the threat of harassment within the overall Association.
VOLUNTEER CONSENT FORM  (SAMPLE)

Your participation as a volunteer working for the Volleyball Club is greatly appreciated. Without your support it would be very difficult for the club to provide a quality volleyball program. As a volunteer you may be asked to assist in a variety of activities including transporting players; conducting fund raisers; being a team parent or representative; working concessions at tournaments; etc. The purpose of this document is to advise you that the activities you may be involved with could result in bodily injury to yourself or others. The Club has taken every reasonable precaution to provide a safe environment for you and other members of the Club.

The Club is covered by a “master” insurance policy provided by USA Volleyball for all approved or sanctioned USA Volleyball activities. As a volunteer you are afforded liability insurance protection for all approved or sanctioned activities you are involved in as long as those activities are being conducted at the direction or request of the Club. The insurance policy provides $1,000,000 per occurrence limits of liability protection.

The Club does not provide workers’ compensation or medical insurance coverage to volunteers. In addition, the Club does not provide any auto liability insurance protection to you in the event you are asked to use your automobile for the benefit of the Club. Medical insurance and auto liability insurance would be the responsibility of the volunteer. In addition to liability coverage, the master policy does provide a sport accident policy. This policy will cover accident only related injuries to the volunteer while they are serving in their capacity as a volunteer for USA Volleyball. This policy is secondary to any other insurance the volunteer might have and is limited to a maximum of $25,000.

I have read this document, understand its purpose, and consent to be a volunteer.

______________________________  _______________________
Signature of Volunteer                     Date

If required, I will volunteer to transport players or club members to approved or sanctioned events. I fully understand that I am responsible for maintaining insurance on my automobile and for obeying all traffic laws. As a volunteer driver, I agree to the following:

1. I have a valid driver’s license.
2. I maintain at least $300,000 of auto liability insurance on my automobile.
3. My automobile is in good working condition and has the appropriate number of seatbelts for the passengers transported.

______________________________  ________________
Signature of Volunteer                        Address1

Print Name  ________________________________
Address2

Date  ________________________________
Telephone#
CHAPERONE RESPONSIBILITIES (SAMPLE)

Thank you very much for volunteering to be a junior team chaperone. As a chaperone you are assuming certain responsibilities for the welfare of the players under your care, custody and control. To assist you in knowing what your responsibilities are we have created this information sheet for you. Please read and discuss these responsibilities with the team coach or manager. If you understand and accept these responsibilities, please sign and date the bottom of the form and return the form to the coach or manager.

As a Chaperone, I understand and take responsibility for the following:

1. As an assigned driver transporting players to and from an event, I will obey all traffic laws and will not take any driving risks that will place the players or me in a harmful situation. All players as well as myself will wear seatbelts while in the automobile.

2. If using my personal automobile for transporting players, I understand that I am responsible for any accidents or injuries to my automobile, myself or to the players. I agree to have automobile liability insurance in the amount of $300,000 or more covering the automobile I will use to transport players. I agree not to transport more players than my automobile has seatbelts for.

3. I will have a meeting with the players I am chaperoning to discuss the following:
   a. Room accommodations - player responsibilities and conduct
   b. Curfew
   c. Check-in requirements with you if the players are going to leave the hotel.
   d. Review of departure times and team activity agenda times.
   e. Alcohol, tobacco and illegal drug restrictions.
   f. Team meals.

4. I will refrain from using alcoholic beverages while conducting my chaperone responsibilities. I will absolutely not drink and drive myself or any players while acting as a chaperone. If for any reason I feel impaired to chaperone, drive, or carry out any of my responsibilities I will personally contact the team coach or manager and advise him/her of my impairment.

5. I will do everything that is reasonable and prudent to ensure the safety of myself and the players while performing any chaperone duties.

6. As a chaperone, I understand that I am working under the direction of the Club, Regional Volleyball Association, or USA Volleyball. Any General Liability insurance available to the Club, Regional Association or USA Volleyball (excluding auto insurance) is also made available to me while working on behalf of or at the direction of the Club, Regional Association or USA Volleyball. I understand that I may be personally responsible and liable for any of my actions that fall outside the scope of authority granted to me by the Club, Regional Association, or USA Volleyball.

7. I agree and consent to a background screening check.

____________________________   _________________________
Signature                      Address1

____________________________   _________________________
Print Name                     Address2

____________________________   _________________________
Date                           Telephone#
CONTRACTUAL AGREEMENTS

A “risk management” concern that is beginning to pose serious threats to USA Volleyball, as well as all other sports National Governing Bodies providing a “master” insurance program is that of liability assumed under a contract. There is a definite trend by municipalities, school districts, and other owners of sports venues to try and transfer all responsibility of loss to the individual or organization renting or using the venue facility. We have seen numerous instances in which coaches or clubs have been required to assume “all risks of loss” to a gym or facility as a prerequisite to securing a rental agreement. What is most disturbing about this trend is that the coach or club manager signing the rental agreement is often unaware of the extent of responsibility assumed by the rental contract.

A rental contract or agreement is a legally binding document that needs to be read closely before signing. As a matter of law or public policy in most jurisdictions, one individual or entity cannot transfer their negligent activity to another by contract. What is deemed to be negligent activity can vary dramatically from court to court and circumstance to circumstance and, irrespective of any laws, people or entities continually try to transfer as much responsibility as possible via a contract or agreement. (Refer to the articles in the Risk Management section of this manual titled THE ELEMENTS OF NEGLIGENCE and THE DEFENSES AGAINST NEGLIGENCE for addition information.) Even though there may be favorable laws or public policy protecting against unfair transfer of negligence, a “signed” agreement between two legally responsible individuals or entities providing for proper consideration may require arbitration or legal assistance to resolve “responsibility” issues. Arbitration or legal assistance requires time and money, both of which would be better spent on the sport of volleyball. For this reason, we believe it better to spend a little more time reading, understanding and amending a rental contract prior to signing rather than disputing legal issues at the time of a loss.

The following information is a guide to help you in better understanding issues related to the assumption of risk by contract. You are not expected to understand all the legal jargon or issues relating to a contract, but a little knowledge may prevent the Association from incurring a great deal of risk that would not otherwise be accepted in the absence of such knowledge. When in doubt, EPIC or the National Office of USA Volleyball can assist in evaluating a rental agreement or any other contract in which there is HOLD HARMLESS and INDEMNIFICATION provision.

Liability Assumed by Contract

You will find that most municipalities, schools, or venue owners will require USA Volleyball to hold them harmless and cover all legal expenses as a requirement of using their facility. This contractual liability is covered under the USA Volleyball insurance program and the degree of responsibility will be determined by the wording of the agreement. From a risk management perspective, the two most important sections of any contract to review are the Indemnification and Insurance sections. These two sections can often be amended so as not to adversely affect USA Volleyball.

There are a wide variety of Indemnification clauses used in rental agreements. Most are written to favor the Lessor (municipal, school district, or venue owner) and require the Lessee (USA Volleyball) to incur more responsibility than necessary. Whenever possible, the Indemnification provision should allocate the responsibilities of each party clearly and equitably. Indemnification provisions that appear to be one sided (in favor of the Lessor only) should be avoided or amended. The following is an example of an ACCEPTABLE Indemnification provision:
USA Volleyball shall defend and hold Lessor, its officers, employees and agents harmless from and against any and all liability, loss, expense (including reasonable attorney fees), or claims for injury or damages arising out of the performance of this Agreement but only in proportion to and to the extent such liability, loss, expense, attorney’s fees, or claims for injury or damages are caused by or result from the negligence or intentional acts or omissions of USA Volleyball, its Regional Associations, Clubs, officers, employees, or agents.

The Lessor shall defend and hold USA Volleyball, its Regional Associations, Clubs, officers, employees, or agents harmless from and against any and all liability, loss, expense (including reasonable attorney fees), or claims for injury or damages arising out of the performance of this Agreement but only in proportion to and to the extent such liability, loss, expense, attorney fees, or claims from injury or damages are caused by or result from the negligence or intentional acts or omissions of the Lessor, its officers, employees, or agents.

The reason the wording of this Indemnification provision is acceptable is that each party to the agreement is only responsible for their own negligence. Often we rent a facility that has inherent hazards (unsafe floor conditions or equipment) that are clearly the responsibility of the venue owner. If a loss occurs resulting from unsafe premises, USA Volleyball should not incur this responsibility or loss. Attached to this document is a “checklist” that should be used and completed prior to final signing of any rental agreement. The checklist will assist in identifying exposures to loss that can be identified and dealt with prior to renting the facility.

If a rental agreement does not have a mutually favorable Indemnification agreement, it is recommended that we negotiate to have the attached “Indemnification Clause Addendum” added to the agreement. In most cases, the attachment of this Addendum should not be a major obstacle in securing a favorable rental agreement. When it is an issue and securing gym space is in jeopardy, some tough business decisions must be made. If we can identify and control inherent hazards that are clearly the responsibility of the venue owner or the owner works with USA Volleyball to control such hazards, signing an agreement with an unfavorable indemnification provision may be permissible. When in doubt, always seek the opinion of legal counsel, EPIC or the National Office. Continued claims activity resulting from USA Volleyball’s assumption of negligence by contract that could have been prevented or minimized will have a tremendous impact on the cost of insurance paid by the Association. The exposure to loss resulting from the assumption of liability by contract is controllable and every effort should be made to control such loss. Failure to do so affects everyone. Great care should be exercised in controlling potential damage to property in your care, custody & control.
**Indemnification Clause Addendum** *(SAMPLE)*

Agreement between _____________________ and _________________________________  
(Venue Owner) (Volleyball Club or Region)

It is agreed that this Addendum replaces entirely Section # _____ in the foregoing facilities use agreement and is hereby made a permanent addendum for the length of the agreement.

A. USA Volleyball shall defend, indemnify and hold Venue Owner, its officers, employees, and agents harmless from and against any and all liability, loss, expense (including reasonable attorney fees), or claims for injury or damages arising out of the performance of this Agreement but only in proportion to and to the extent such liability, loss, expense, attorney fees, or claims for injury or damages are caused by or result from the negligent or intentional acts or omissions of USA Volleyball, its Regional Associations, Clubs, its officers, employees, or agents.

B. Venue Owner shall defend, indemnify and hold USA Volleyball, its Regional Associations, Clubs, officers, employees, and agents harmless from and against any and all liability, loss, expense (including reasonable attorney fees), or claims for injury or damages arising out of the performance of this Agreement but only in proportion to and to the extent such liability, loss, expense, attorney fees, or claims for injury or damages are caused by or result from the negligent or intentional acts or omissions of Venue Owner, its officers, employees or agents.

_______________________________________  
Signature of USA Volleyball Representative

Date: ___/___/___

_______________________________________  
Signature of Venue Owner

Date: ___/___/___

***PLEASE BE SURE TO HAVE AN ATTORNEY REVIEW ANY CONTRACTUAL OBLIGATIONS, HOLD HARMLESS AND/OR INDEMNIFICATION PROVISIONS PRIOR TO SIGNING ANY CONTRACT OR AGREEMENT. ***
Rental Agreement Checklist (SAMPLE)

Prior to signing a rental agreement or facilities use agreement has the following been reviewed:

__ Facility Walk Through

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>___</td>
<td>___</td>
</tr>
<tr>
<td>Facility suitable for volleyball practice and tournament play</td>
<td></td>
</tr>
<tr>
<td>Checked floor surfaces for defects or trip and fall hazards</td>
<td></td>
</tr>
<tr>
<td>Checked low hanging lights, heating units, plumbing, and basketball backboards</td>
<td></td>
</tr>
<tr>
<td>Adequate seating - bleacher seating in good repair</td>
<td></td>
</tr>
<tr>
<td>Men’s and Women's restrooms in good repair</td>
<td></td>
</tr>
<tr>
<td>Men’s and Women's locker rooms in good repair</td>
<td></td>
</tr>
<tr>
<td>Limited access to balance of school or facility</td>
<td></td>
</tr>
<tr>
<td>Limited access to wrestling mats and gymnastics equipment</td>
<td></td>
</tr>
<tr>
<td>Volleyball standards padded and in good repair</td>
<td></td>
</tr>
<tr>
<td>Is there a school official or facility representative on premises during use of facility?</td>
<td></td>
</tr>
<tr>
<td>Are there procedures for advising venue owner of problems?</td>
<td></td>
</tr>
<tr>
<td>Quick access to phone in the event of emergencies?</td>
<td></td>
</tr>
<tr>
<td>Have maintenance/security personnel been advised of your rental of the facility?</td>
<td></td>
</tr>
<tr>
<td>Is a key required to gain access to the facility? (no chains securing double doors)</td>
<td></td>
</tr>
<tr>
<td>Rental Agreement required</td>
<td></td>
</tr>
<tr>
<td>Are there well-lit &amp; monitored parking spaces?</td>
<td></td>
</tr>
<tr>
<td>Are there secure “team” parking areas?</td>
<td></td>
</tr>
<tr>
<td>Is there an Emergency Response plan at facility for evacuation &amp; medical emergencies?</td>
<td></td>
</tr>
<tr>
<td>Is there a responsible party for removing unruly spectators?</td>
<td></td>
</tr>
<tr>
<td>Are lighting and electrical systems checked at facility? Any emergency lighting?</td>
<td></td>
</tr>
</tbody>
</table>

__ Rental Agreement Review

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>___</td>
<td>___</td>
</tr>
<tr>
<td>Does the agreement specify dates and times the Club/Region is responsible for venue?</td>
<td></td>
</tr>
<tr>
<td>Is there an indemnification clause?</td>
<td></td>
</tr>
<tr>
<td>Does the indemnification only favor the venue owner?</td>
<td></td>
</tr>
<tr>
<td>Is the Club/Region responsible for all loss or liability, regardless of fault?</td>
<td></td>
</tr>
<tr>
<td>Are there any insurance requirements?</td>
<td></td>
</tr>
<tr>
<td>Are limits required in excess of $2,000,000 Each Occurrence?</td>
<td></td>
</tr>
<tr>
<td>Can rental agreement be amended?</td>
<td></td>
</tr>
<tr>
<td>Venue owner has been advised in writing of the defects, damage, or portions of facility Club/Region will not take responsibility for.</td>
<td></td>
</tr>
<tr>
<td>Has the Indemnification Clause Addendum been added to the Agreement?</td>
<td></td>
</tr>
<tr>
<td>Are certificates of insurance required?</td>
<td></td>
</tr>
<tr>
<td>Does the agreement include signature of a board authorized person?</td>
<td></td>
</tr>
<tr>
<td>Is a waiver of subrogation required per the contract?</td>
<td></td>
</tr>
<tr>
<td>Are you responsible for business personal property of others?</td>
<td></td>
</tr>
<tr>
<td>Are there provisions, which make you responsible for “loss of use” of property?</td>
<td></td>
</tr>
<tr>
<td>Responsible for guests and spectators?</td>
<td></td>
</tr>
<tr>
<td>Is there any liquor liability exposure?</td>
<td></td>
</tr>
<tr>
<td>Any special wording required?</td>
<td></td>
</tr>
<tr>
<td>Warranties or representations about suitability or use of rental equipment?</td>
<td></td>
</tr>
<tr>
<td>Quick Release Adhesive Floor Tape used to line finished floors?</td>
<td></td>
</tr>
</tbody>
</table>
V. CERTIFICATES OF INSURANCE

EPIC Entertainment & Sports
2727 Paces Ferry Road
Building Two, Suite 1500
Atlanta, GA 30339
Phone: 678-324-3300
Fax: 678-324-3303
USA VOLLEYBALL CERTIFICATE REQUEST PROCESS

Request from Club

1) Clubs will complete a certificate request form available from their Regional Volleyball Association. The form is also available on the USA Volleyball website as a downloadable PDF file at https://www.teamusa.org/usa-volleyball/membership/forms-and-information
2) Clubs will remit the request to the Region.
3) The Region will then go to the EPIC Entertainment & Sports online certificate request website (https://sports.epicbrokers.com/).
4) Each Region will be able to sign-on with a Login name and password provided by EPIC. From there, certificate information can be entered, and the certificate will be generated within seconds. If a certificate requires special wording or special forms, etc., a request form can be submitted to EPIC by email, fax or mail.
5) If special wording certificates are requested through EPIC, EPIC will issue the certificate as appropriate and will then e-mail the certificate back to the Region for distribution to the club.

Request from Region

1) Regions requesting a certificate for their own purpose can go to the EPIC online certificate request website (https://sports.epicbrokers.com/). Each Region will be able to sign-on with a Login name and password provided by EPIC. From there, certificate information can be entered, and the certificate will be generated within seconds. The online website also allows for the Region to print copies of any cert issued to any club/certificate holder in the Region, or any cert issued to the Region itself. If a certificate requires special wording, or special forms, etc., a request form can be submitted to EPIC by email, fax or mail.
2) If certificates are requested through EPIC, then EPIC will issue the certificate and will e-mail the certificate to the Region.

Request from National Office

1) The National Office may request a certificate by also going to the EPIC online certificate request website (https://sports.epicbrokers.com/). The National Office will also be able to sign-on with a Login name and password provided by EPIC. From there, certificate information can be entered, and the certificate will be generated within seconds. The online website also allows for the National Office to print copies of any cert issued to any club/certificate holder in any Region, or any cert issued to the National Office itself. If a certificate requires special wording, or special forms, etc., a request form can be submitted to EPIC by email, fax or mail.
2) If certificates are requested through EPIC, then EPIC will issue the certificate and will e-mail the certificate to the National Office.

If you have any certificate related questions, please contact EPIC’s Account Executive, Anna Sokolove directly at 678-324-3327 or by email at Anna.Sokolove@EPICBrokers.com; [For coverage related questions, contact Amee Arledge at 678-324-3321 or by email at Amee.Arledge@EPICBrokers.com]

**American Specialty will continue to house the certificates issued prior to 9/1/2010 on their website. If you are searching for old certificates (prior to 9/1/2010), please contact American Specialty for further assistance.
CERTIFICATE OF INSURANCE REQUEST

ALL REQUESTS BY CLUBS MUST BE SENT TO THE REGION

REGION: _______________________________ NEED BY DATE: __________________

CLUB NAME: ______________________________________________________________________

ADDRESS: ______________________________________________________________________ CONTACT NAME: ______________

_______________________________________________________________________________ PHONE #: (____)__________________

DOES THE CLUB REQUIRE A CERTIFICATE OF INSURANCE? _____YES _____NO
IF YES, CLUB WILL RECEIVE A CERTIFICATE AS PROOF OF INSURANCE)

PREFERRED METHOD OF CERTIFICATE DELIVERY:

E-MAIL: _______________________________ FAX: _______________________________

AUTHORIZED RVA SIGNATURE: ___________________________________ DATE: __________

Please attach to this form a list of scheduled tournaments to be organized/sponsored by the Club as well as a list of the facilities to be utilized (with full business name and address) for practices or tournaments by the Club.

SEND ADDITIONAL INSURED CERTIFICATES TO _____ CLUB

_____ CERTIFICATE HOLDER

CERTIFICATE HOLDER

1) NAME: ___________________________________ ATTENTION: __________________

ADDRESS: ___________________________________ ADDITIONAL INSURED _____ YES

________________________________________ NO

E-MAIL: _______________________________ FAX: _______________________________

LIMITS OF COVERAGE REQUESTED: _____ GENERAL LIABILITY ($1,000,000)
____ EXCESS LIABILITY

(ONLY CHECK FOR EXCESS LIABILITY IF CERTIFICATE HOLDER REQUIRES MORE THAN
$1,000,000 OF COVERAGE)

REASON FOR CERTIFICATE: _____ Building Owner _____ Sponsor _____ Tournament

_____ Other – Describe: __________________________________________________________

Special Instructions: __________________________________________________________
<table>
<thead>
<tr>
<th>CERTIFICATE OF INSURANCE REQUEST – PAGE 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>CERTIFICATE HOLDER</td>
</tr>
<tr>
<td>2) NAME: _______________________________ ATTENTION: __________________________</td>
</tr>
<tr>
<td>ADDRESS: _______________________________ ADDITIONAL INSURED ______ YES</td>
</tr>
<tr>
<td>__________________________________________ ______ NO</td>
</tr>
<tr>
<td>E-MAIL: _______________________________ FAX: _______________________________</td>
</tr>
<tr>
<td>LIMITS OF COVERAGE REQUESTED:</td>
</tr>
<tr>
<td>____ GENERAL LIABILITY ($1,000,000)</td>
</tr>
<tr>
<td>____ EXCESS LIABILITY</td>
</tr>
<tr>
<td>(ONLY CHECK FOR EXCESS LIABILITY IF CERTIFICATE HOLDER REQUIRES MORE THAN $1,000,000 OF COVERAGE)</td>
</tr>
<tr>
<td>REASON FOR CERTIFICATE: ____ Building Owner _____ Sponsor _____ Tournament</td>
</tr>
<tr>
<td>____ Other – Describe: ____________________________</td>
</tr>
<tr>
<td>Special Instructions: ____________________________</td>
</tr>
<tr>
<td>CERTIFICATE HOLDER</td>
</tr>
<tr>
<td>3) NAME: _______________________________ ATTENTION: __________________________</td>
</tr>
<tr>
<td>ADDRESS: _______________________________ ADDITIONAL INSURED ______ YES</td>
</tr>
<tr>
<td>__________________________________________ ______ NO</td>
</tr>
<tr>
<td>E-MAIL: _______________________________ FAX: _______________________________</td>
</tr>
<tr>
<td>LIMITS OF COVERAGE REQUESTED:</td>
</tr>
<tr>
<td>____ GENERAL LIABILITY ($1,000,000)</td>
</tr>
<tr>
<td>____ EXCESS LIABILITY</td>
</tr>
<tr>
<td>(ONLY CHECK FOR EXCESS LIABILITY IF CERTIFICATE HOLDER REQUIRES MORE THAN $1,000,000 OF COVERAGE)</td>
</tr>
<tr>
<td>REASON FOR CERTIFICATE: ____ Building Owner _____ Sponsor _____ Tournament</td>
</tr>
<tr>
<td>____ Other – Describe: ____________________________</td>
</tr>
<tr>
<td>Special Instructions: ____________________________</td>
</tr>
</tbody>
</table>
VI. DIRECTORS AND OFFICERS COVERAGE

EPIC Entertainment & Sports
2727 Paces Ferry Road
Building Two, Suite 1500
Atlanta, GA 30339
Phone: 678-324-3300
Fax: 678-324-3303
USA VOLLEYBALL
NOT-FOR-PROFIT DIRECTORS’ & OFFICERS’ LIABILITY
INSURANCE PROGRAM

*Program premium, terms and conditions are effective as of 11/1/2019.

EPIC, in conjunction with the national office of USA Volleyball, has developed a special Not-For-Profit Directors and Officers Liability program for the Boards of Directors of the member clubs of USA Volleyball. EPIC has negotiated a program offering broad protection at very competitive rates. We endorse and sponsor this program and have negotiated coverage that is customized for our local and regional organizations. An online platform (https://sports.epicbrokers.com/usavolleyball) has been created to make the application and payment process easy and quick.

To summarize the program briefly, a $1,000,000 limit of protection may be purchased by each individual Club to include all directors, officers, employees, and volunteers of that Club for $550* annually. An optional limit of $2,000,000 is available through this program for the annual premium of $850*. Eligibility for this program is subject to meeting specific criteria including: 1) your club is a not for profit organization 2) having no prior or pending loss activity 3) gross receipts are under $1,000,000, and 4) having no more than 5 paid employees. If your organization does not meet the above criteria, the online program and premiums will not be available. Instead, coverage may be applied for using a paper application for underwriting consideration and individual pricing.

All Directors & Officers liability program policies have a November 1st effective and expiration date. For any club enrolling mid-year, a pro-rata premium will be charged subject to a minimum premium of $100.

We highly encourage each Club to purchase this insurance protection. You can do so by accessing the USAV web site and following the link entitled, “Club Directors and Officers Coverage” or by visiting http://sports.epicbrokers.com/usavolleyball. You will find additional details about this important coverage on this webpage including a summary of insurance detailing key policy terms and conditions.

We hope that the majority of USAV Clubs will participate this year. If you have not purchased this coverage in the past, you will be filling a major gap in your insurance program by purchasing this coverage.

For questions related to the Club Directors & Officers Liability Program, please contact Anna Sokolove at 678-324-3327 or by email at Anna.Sokolove@EPICBrokers.com.

***Regional Directors & Officer Liability coverage is placed separately by USA Volleyball’s National Office. If you have questions regarding the RVA D&O coverage, please contact Amee Arledge for additional details at Amee.Ardedge@EPICBrokers.com or 678-324-3321.
Understanding Directors and Officers Liability

The following information is offered to help understand the coverage. However, in order to fully understand the Association Liability Policy, the policy should be read and reviewed in detail. The precise coverage afforded is subject to the terms, conditions and policy as issued.

What is Association Liability Insurance?
Association Liability Insurance is a form of errors and omissions coverage for the managers of an organization’s affairs and others who, while acting in their capacity as directors, officers, employees or volunteers of the organization, function in various roles to achieve the objectives of the organization.

It is similar in nature to policies maintained by or for the benefit of other professionals, such as lawyers, accountants, doctors, etc. Coverage is triggered by a claim made against a director, officer, employee or volunteer alleging that while they were acting in their capacity as such, they did or failed to do something (committed what the policy calls a Wrongful Act) for which they should be held personally accountable. Coverage also extends to the organization if named as a defendant in a lawsuit.

If I am sued, what financial protection do I have?
There are two methods by which the organization can provide financial protection to its directors, officers, employees, and volunteers: indemnification and insurance. Every state by statute permits nonprofit corporations to indemnify their directors and officers against loss incurred as a result of certain types of claims. However, such indemnification does not provide protection in all instances. Additionally, the organization may not have sufficient financial resources with which to pay the losses and defense expenses. This is why most nonprofit organizations purchase Association Liability insurance.

Why do claims arise?
The law provides that under given circumstances, directors, officers, employees and/or volunteers can be held personally accountable for their actions. These individuals can be held accountable for failing to act in accordance with the high standard of conduct commensurate with the duties owed to their constituents.

Who brings these suits?
Potential claimants include:

- Employees - allegations may include wrongful termination, discrimination, or sexual harassment
- Volunteers - allegations may include failure to supervise others activities which resulted in harm to the volunteer
- Members (players) and/or their parents - allegations may include failure to properly supervise, discrimination, denial of credentialing, sexual harassment, or any other dispute in which the member (player) believes caused harm to him or her
- Competing clubs - allegations may include libel and slander or unfair trade practices
- Organization - allegations may include breach of your duty of care
- Outsiders - outside third parties who transact business or otherwise deal with the organization may assert a claim against a director and/or officer if such outsider has been personally and directly harmed by the wrongdoing

2019-2020 Season Insurance Handbook
**WHO is typically covered?** *(This is for general understanding only. Please refer to the actual policy coverage provisions for exact coverage terms and definitions).*

Past, present, and future directors, officers, employees and volunteers are covered for the reasonable costs of defending themselves against claims alleging a wrongful act, as well as the personal liabilities that they incur for their acts. Additionally, the organization is covered to the degree that it can or may be permitted to indemnify its directors, officers, employees and volunteers and for its direct obligations.

**WHAT is typically covered?** *(This is for general understanding only. Please refer to the actual policy coverage provisions for exact coverage terms and definitions).*

Association Liability insurance protection revolves around the term "wrongful act," which basically means any actual or alleged act, error, omission, misstatement, misleading statement, neglect or breach of duty while acting in your capacity as a director, officer, employee or volunteer and on behalf of your organization.

**What is NOT typically covered?** *(This is for general understanding only. Please refer to the actual policy coverage provisions for exact coverage terms and definitions).*

Here are sample exclusions:

- An adjudication of gaining illegal personal profit or advantage
- An adjudication of a criminal, fraudulent or dishonest act
- **For bodily injury or property damage**
- Alleging or arising from responsibilities and obligations imposed by the Employee Retirement Income Securities Act of 1974 (ERISA), the Fair Labor Standards Act (Except the Equal Pay Act), the National Labor Relations Act, and other similar federal, state or local statutory law
- Alleging or arising from obligations pursuant to any workers' compensation, disability benefits, unemployment compensation, unemployment insurance, retirement benefits, social security benefits or similar law
- Arising from pollution or contamination
- Brought by one Insured against another Insured, except for derivative claims or employment practices claims
- Insured under a policy previously in force
- Alleging or arising from professional services performed for others
- Arising from pending or prior litigation (as of the date of the first policy purchased)
- Alleging or arising from an express or implied contract, except for employment practices claims
- Arising out of circumstances which at the inception date of the policy any director, officer, employee or volunteer should have recognized as having the potential for claim

This list is not exhaustive but does contain many of the exclusions relied upon by the insurer to circumscribe the coverage. It is important to review the actual policy for specific language and terms.

**How much protection is being offered?**

The policy limits of liability are $1 million and are available to respond for defense expenses and expenses of a claim and amounts paid to respond for the liability (damages, judgments and settlements).

Defense fees and expenses are payable **outside the limits of liability**. The limits of liability are provided on an annual aggregate basis for all claims against all directors, officers, employees, volunteers and the organization.

**What is the deductible ("retention") amount?**

If protected individuals are held personally liable and no indemnification is available from the organization, the individuals have no deductible or retention amount that they are responsible for under a covered claim. However, if the organization is held
liability or if it is able to indemnify the individuals named in a suit, the retention amount is $1,000.

What does "Claims Made" policy mean?
Association Liability insurance is offered on a "claims made" basis, which means that claims must be made and reported during the policy period. Individuals should be certain that adequate reporting mechanisms and oversight responsibilities exist for this purpose.

Myths Regarding Personal Liability
The following information is offered to help understand exposure related to the Association Liability coverage. It should be noted that the precise coverage afforded is subject to the terms, conditions and policy as issued.

Myth
We don’t need to purchase insurance to protect our personal assets.

Reality
These are the facts:

- Nonprofit organizations are not immune from costly litigation.
- Nonprofit organizations are being sued more often and from more sources, despite laws in most states that limit the liability of nonprofit directors and officers.
- Employment related suits for such things as harassment and wrongful termination are at an all-time high, especially since enactment of the Civil Rights Act of 1991 and the Americans with Disabilities Act of 1992.
- Directors and officers are subject to the duties of diligence, obedience, and loyalty and can be sued for negligence in the performance of those duties.
- A claim could threaten the personal assets of directors, officers, and trustees.
- The financial burden of defending a suite against directors, officers, employees or volunteers can drain a nonprofit organization’s badly needed resources.
- Nonprofit organizations are often seen as “deep pockets” despite low asset levels.

Myth
I can’t be held personally liable for my actions associated with this organization.

Reality
Since 1985, a number of states have enacted statutes which purport to eliminate or limit certain types of nonprofit directors and officers liability exposure. These statutes vary greatly and require close examination to determine their true benefit. None of the statutes create absolute immunity for the directors and officers. For example, none of the statutes impact any liability based upon a federal statute or rule. Many of the statutes expressly do not apply to a breach of the duty of loyalty, which is perhaps the most frequently asserted claim against nonprofit directors and officers. Even if a liability limitation applies, the directors and officers may still be subjected to defending the claim and funding the costs associated with that defense.

Myth
No one will sue me. I am a volunteer for a nonprofit organization. Even if a lawsuit were to arise, it will be against the Organization, not me.

Reality
History proves that directors, officers, employees and volunteers of nonprofit
organizations are individually sued across the country. Suits alleging discrimination, wrongful termination, harassment, or false accreditation are not uncommon.

**Myth**

We purchase General Liability Insurance which protects me for any personal liability if I am individually sued.

**Reality**

General Liability Insurance can protect the assets of your organization when it is sued for doing (or not doing) something that results in bodily injury or property damage. This type of insurance does not provide protection for lawsuits brought against the directors, officers, employees or volunteers or the organization directly for failure to properly perform your duties as such.

**Myth**

My personal homeowners’ insurance policy will provide protection for me if I am personally sued.

**Reality**

Although a personal homeowner’s insurance policy can provide protection for lawsuits brought against you, most specifically exclude coverage for activities relating to your voluntary service or serving on the board of an organization. This exclusion would apply to any act or omission, regardless of its nature or circumstance, involving a service or duty rendered, promised, owed or implied to be provided because of the nature of the organization.

**Myth**

Our organization and its directors, officers, employees and volunteers are already protected under our national associations’ liability program.

**Reality**

Although some national associations purchase an Association Liability Insurance Policy, it does not always extend protection to regions, local associations, or member clubs.

**Myth**

My organization will pay for any lawsuits brought against the directors, officers, employees, and volunteers personally, or against the organization itself. It will indemnify (cover) me if I am personally sued.
Reality
Every state by statute permits nonprofit corporations to indemnify their directors and officers against loss incurred as a result of certain types of claims. However, such indemnification does not provide protection in all instances. For example, indemnification may not be available to the director and officer for the following reasons:

1. The organization may become insolvent or may not have sufficient resources to pay the losses and expenses incurred by the directors and officers.
2. Either the applicable law or the corporation’s internal indemnification provisions may be modified to limit or prohibit the expected indemnification.
3. The composition or attitude of the organization’s board of directors may change so that the board is no longer sympathetic to the prior officer or director and thus does not make the necessary determinations to authorize the indemnification.
4. As a matter of policy, the organization may deem inappropriate to use contributed funds for such indemnification.
5. Because of public policy considerations and statutory limitations, some claims may be insurable but not indemnifiable.

Association Liability insurance (Directors & Officers Liability insurance) can help provide protection to the directors, officers, employees, and volunteers for all of these non-indemnifiable exposures and thus can offer a more comprehensive financial protection program for these individuals.

Myth
This type of insurance is too expensive, complicated and cumbersome to purchase.

Reality
Purchasing Association Liability insurance to protect directors, officers, employees, volunteers and the Organization itself couldn’t be easier or less expensive. By simply completing a short electronic application for coverage and processing payment terms, your Organization can purchase protection for its directors, officers, employees, volunteers and the Organization itself if named in a suit. If your total gross annual receipts are less than $1,000,000, the total annual premium for a $1,000,000 limit of liability (which is shared by all covered parties) is only $625. This amount provides protection for all directors, officers, employees, volunteers, and the Organization.

Hypothetical Claim Examples
The following information is offered to illustrate possible allegations which could be made against a non-profit sports club. In order to fully understand the Association Liability Policy, the policy should be read and reviewed in detail. The precise coverage afforded is subject to the terms, conditions and policy as issued.

Employment Claims
_Hypothetical:_ Employee/volunteer is terminated and files suit alleging wrongful discharge or discrimination based upon the sex, race or age of the employee/volunteer.

_Hypothetical:_ Allegations are made that the club’s Board refuses to appoint a minority as a director thereby causing damage to the person.

_Hypothetical:_ Volunteer coach files suit alleging the directors and officers wrongfully denied his request to volunteer based on rumors that he had previously been convicted of child molestation charges, which were false.
Third Party Discrimination Claims
*Hypothetical:* Member (player) files suit alleging discrimination after being suspended from a game shortly after the directors learn of his involvement in an armed robbery.

Hypothetical: Member (player) files suit alleging age discrimination alleging a volunteer/employee wrongfully denied a younger members’ request to participate in an older member age group.

Sexual Harassment Claims
*Hypothetical:* Member (player), employee, or volunteer files suit alleging the coach sexually imposed upon her and that the board members were negligent in the selection of the coach and in failing to supervise his activities.

Credentialing Claims
*Hypothetical:* Members (players) file suit alleging the Board wrongfully denied the requested credentialing unfairly and improperly.

Defamation Claims
*Hypothetical:* A competing club files suit alleging the Board allowed materials to be distributed that libeled or slandered the club as a result of the communications by the organization and its directors and officers.

Breach of Duty of Loyalty Claims
*Hypothetical:* Director, officer, employee or volunteer is sued for allegedly using the organization as a business conduit to benefit himself.

Breach of Duty of Care Claims
*Hypothetical:* Directors are sued for furnishing goods, services and facilities to a person disqualified under applicable law or bylaws from receiving those goods, services and facilities.

Failure to Supervise Claims
*Hypothetical:* Directors are sued for failing to conduct routine audits and failing to supervise the Treasurer once it discovers a dramatic shortfall in its bank account.