



Minutes
Board of Directors Conference Call
Wednesday December 13, 2017

Board Members in Attendance: Megan Hansley, Jim Anderson (at 9:50), Ginny Jasontek, Erin King, Mariya Koroleva, Linda Loehndorf, Margaret Mahoney, Britt Rooney, Lori Zabel	
Staff Members in Attendance: Myriam Glez	
Excused: Yolanda Jackson, Krista Karwosky, Michele Kraus, Sheila McNabb, Olivia Morgan	
Call To Order At: 9:02 PM EST	BY: Linda Loehndorf

Motion	To Approve Minutes from November Meeting		
Discussion	Lori has a few corrections to discuss with Erin offline, minor changes to her presentation in November.		
	Moved by: Ginny Jasontek	2 nd by Britt Rooney	Vote: Unanimous

Motion	To Approve an increase in Take it Live Fees from \$7.00/athlete to \$7.70/athlete		
Discussion	They would like this increase due to inflation and cost of travel. Myriam thinks it's fair. There has been no increase for 2 years and their rate is competitive to other vendors.		
	Moved by: Margaret Mahoney	2 nd by Ginny Jasontek	Vote: Unanimous

Executive Session from 9:12-9:55

Topic	Executive Director/HPD's Report	Presented by	Myriam Glez
Discussion	<p>Britt stated that the November YTD looking favorable. We should be able to do better than our budget projections. She is encouraged by our financial performance.</p> <p>Updated report highlights by Myriam Glez</p> <ul style="list-style-type: none"> • Numbers look good, just under \$50,000 for net income for year end. • Budget for 2018 looks good and will be ready for BOD to look at before the end of the year. • For the annual campaign, we are just under \$10,000 and still have a lot more to come in. Have received pledges from all of the Synchro Foundation members and most of BOD. We have been promoting at events and making phone calls this week. National team athletes have been helping with phone calls to donors which has been very good and proactive. This will continue for the next couple weeks. • Synchro Sisters, the book written by Katie Reveno is doing well. Katie will be making a \$700 donation to USA Synchro. This does not count the proceeds that USA Synchro is earning from selling the book. 		

	USA Synchro had to let go of Ryan Main last week. USA Synchro is not going to rehire until after the new year and until there is a clear plan of where assistance is needed. It will be considered that contract employees might serve the organization better who are brought in for specific projects as necessary.
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Topic	Old Business	Presented by	
Discussion	Lori asked for a list of the action items from Colorado Springs. Myriam is working on this and will have it out by early January.		

NEXT MEETING: January 31, 2018

Adjournment at 10:11 PM		
Moved to adjourn by: Margaret Mahoney	2 nd by: Lori Zabel	Vote: unanimous

Respectfully Submitted,



Erin L. King
Secretary

Attachments: High Performance Director Report, November Income Statement