



## Minutes Board of Directors Conference Call Wednesday June 26, 2017

<b>Board Members in Attendance:</b> Ginny Jasontek, Linda Loehndorf, Margaret Mahoney, Sheila McNabb, Paige Ramsey, Britt Rooney, Nancy Rosengard, Lori Zabel, Mariya Koroleva, Olivia Morgan	
<b>Staff Members in Attendance:</b> Myriam Glez	
<b>Excused:</b> Erin King, Krista Karwosky, Jim Anderson, Judy McGowan	
<b>Call To Order At:</b> 9:00 PM EST	<b>BY:</b> Linda Loehndorf

Topic	Treasurer's report	Presented by	Britt Rooney
<b>Discussion</b>	<p>Britt had sent out a chart showing the cash flow budget from previous months in order to better explain the reasons for the dips in the monthly totals. May was better than April. More discussion ensued on the fluctuating monthly totals. Britt feels that the checkbook should maintain a \$250K balance (2.5 months of expenses). We should strive to get to that point as we are not there currently. Consistency is key for us. Nancy thanked Britt for her transparency. Nancy suggested we develop a green-yellow-red based reporting approach. She also recommended that Jennifer develop a budget that is a phased approach rather than simply dividing the year by twelve. It is then easier to follow benchmarks. Jennifer and Myriam continue to manage expenses well.</p>		

Topic	Executive Director/HPD's Report	Presented by	Myriam Glez
<b>Discussion</b>	<p>Myriam's monthly report was sent out in its new format. Adjustments will continue to be made on the format. It will track the budget and strategic objectives so that if we need to make changes to the direction and/or budget it will help us to see those challenges and get ahead of them more quickly.</p> <p>The Jr. Team will compete in tech team at the Swiss Open. The Sr. Team will head to Malta for a final training camp before going on to Budapest for the World Championship. One change is that we will not have a Tech Solo as originally planned. The 13-15 Team #1 is starting week 2 of their training. 13-15 Team #2 is working at their home clubs while Tammy McGregor coordinates their training.</p> <p>Talent Camps (3 – week long camps in Riverside) has had to be relocated due to the California School for the Deaf making the requirement of a \$10 million liability policy 30 days before the camp was to begin.</p> <p>The Elite Camps will be in Las Vegas.</p> <p>No update for the Rising Star or All Star Camps at this point.</p> <p>Coaches College Registration is open. There will be two locations, one at the Spire Institute &amp; one at the OTC in Colorado Springs.</p> <p>A full report will be available for the Synchro America Open as we just finished it yesterday! All event shirts sold and we received a \$700 Jolyn royalty.</p> <p>The social media fundraiser for the senior mixed duet raised \$5800. There was a \$10K goal, but we did not reach that. Discussion about the use of those funds ensued. It will</p>		

	be used for travel for the mixed duet.
--	--

<b>Topic</b>	VP Competitive Ops	<b>Presented by</b>	Sheila McNabb
<b>Discussion</b>	Sheila reported that she will not going to be at JOs, and that Denise will be in charge at the meet. Pete will be handling scoring at both Opens and JOs. Linda thanked Sheila for doing an amazing job with all of the areas she had to cover at the Open.		

<b>Topic</b>	VP Education	<b>Presented by</b>	Krista Karwosky
<b>Discussion</b>	Not in attendance.		

<b>Topic</b>	VP Olympic International	<b>Presented by</b>	Ginny Jasontek
<b>Discussion</b>	Ginny thanked Sheila for a tremendous job at the Open. We had 13 foreign federations at the Open. This will bode well with FINA. There were a few scoring issues, but they were resolved quickly. It was a great success within the World Series events.  The IR Committee had a call to discuss the upcoming legislation at the Congress in Budapest. Linda & Myriam will be the US delegates.  This is a very busy time for the international community.		

<b>Topic</b>	VP Membership and Marketing	<b>Presented by</b>	Nancy Rosengard
<b>Discussion</b>	Betty has Appendix C for editing which will be need to be completed by convention.  Main Event has fallen short as a merchandiser. They have had a lot of turnover and are not the ideal partner. Working with them has been very difficult for Stephanie. Nancy reported that Stephanie's management of merchandise is professional and her approach to working with the vendor should be commended. It should be noted that the amount of time and effort needed was not planned and was not expected. I wanted to thank Stephanie for the work she has put into this to make it a success including putting together solutions for the future. The staff is looking into other options.		

<b>Topic</b>	Old Business	<b>Presented by</b>	Linda Loehndorf
<b>Discussion</b>	Linda reported that we still have not received the interest from the Building America's Team from 2014 & 2015. The interest from 2016 is owed now as well. Linda has a call with Karen Roslowski on 6/27.  The USOC is supplying us with funds to have a BOD Meeting this year. It will most likely be the 2 <sup>nd</sup> or 3 <sup>rd</sup> weekend in Nov. This will replace our January meeting.		

<b>Topic</b>	New Business		
<b>Discussion</b>			

**NEXT MEETING: Phone conference – WEDNESDAY July 26<sup>th</sup> at 9:00 ET.**

<b>Adjournment at 10:30 PM EDT</b>		
Moved to adjourn by: Sheila McNabb	2 <sup>nd</sup> by: Margaret Mahoney	Vote: unanimous

Respectfully Submitted,  
Megan Loehndorf - Acting Secretary