

USA Roller Sports Finance Committee Meeting

Tuesday August 13, 2019 9:00PM EST

Committee Members:

Voting Members Attending:

(MJ) Mike Jacques Committee Chairman, USA Roller Sports Treasurer

(AA) Annelle Anderson USA Roller Sports Board Member

(JP) Janet Pavilonis

(SC) Scott Clifford

Voting Members not Attending

(JM) Jonathan B. Mosenson Athlete Representative

Non-Voting Members Attending:

(JF) John Fearnow USA Roller Sports Board Member

(AT) Al Taglang (Non-Voting)

(KG) Kay Gallatin USA Roller Sports President

Non-Voting Members Not Attending:

(ES) Eric Steele Executive Director

Guests Attending

(RO) Rod Oliverius

(HP) Heidi Permatteo

Meeting Started at 9:04 PM EST

MJ introduction of Rod Oliverius and discussion

JP overview of Rod's training and the open points in the Current year QuickBooks

RO lack of communication regarding National Vendors. No information was given to him regarding contracted booths and prices. MJ questions on Regional Assessments. RO use A/R to track World Team Money.

MJ A/R list and Rspartz to catch members who owe money or if someone misses a payment that their membership status is put on hold. All A/R rules should be in writing in the policy and procedures manual. AA there is no policy regarding athletes in the manual. MJ we should be looking into a collection agency KG we need to research this.

9:54PM Rod Oliverius logged off

MJ Discussion regarding Regional Medals KG we need an inventory MJ we should order what we need to do one more year. Brent did an inventory. MJ National medals are ordered on a yearly basis. MJ to work with Brent to estimate the number of medals that would need to be ordered to do another year for the regions.

MJ thanked AT for the strategic plan all members are to review the plan for discussion on next call.

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JP concern regarding membership trends and lack of information. KG we need reports that show 3 year or more trends. KG to discuss with ES for SC to have access to the team view access for the dynamics 365 KG to contact the IT company.

JF we must look at certain thing's membership is down and we have to make some hard decisions.

JF Discussion regarding World Team travel and outlaying of money.

Discussion regarding membership cards and price increase for 2019-2020 - HP \$10 cards are not for Competition – \$45 Dollar cards Non-Qualifying event.

MJ Discussion regarding SW Region having a beginner league program that does not get a sanction or the \$10 cards.

AT we need additional revenues to cover the costs of background checks need to consider passing the cost of background checks to the adults required to get them.

AT we have 2 sources of revenue Membership and Event Revenue

JP we need project managers for every event. SC we see there is a problem with cost control.

SC Motion JP Second Beginning September 1, 2019 Finance Committee recommends that every event hosted by USARS have a dedicated manager that is responsible for the P&L of the Event. This position may be held by the meet director. **Motion Passed**

SC Motion MJ Second to bring in a volunteer consultant/advisor with accounting and Audit experience to the Finance Committee for advice and strategic planning. **Motion Passed**

HP seeking information on how to go about setting up collegiate leagues to build membership.

Next meeting will be September 10, 2019.

Motion to Adjourn JP second SC Passed
Meeting was adjourned at 11:50 PM EST

Respectfully submitted
Janet Pavilonis