

United States Field Hockey Association, Inc.
Statement of Activities - 2011 Monthly Financials - Total Company
From 3/1/2011 Through 3/31/2011
(In Whole Numbers)

	Current Period Actual	Current Period Budget - 2011Budget	Current Period Budget Variance - 2011Budget	Current Year Actual	YTD Budget - 2011Budget	YTD Budget Variance - 2011Budget	
Revenue							
4110	Advertising Income	0	0	0	8,500	7,500	1,000
4120	Donations	1,333	1,000	333	11,628	10,000	1,628
4210	Fees - Bid	0	4,000	(4,000)	0	4,000	(4,000)
4215	Fees - Forfeit	500	0	500	100	0	100
4245	Fees - Qualifying	203,775	180,000	23,775	203,775	180,000	23,775
4250	Fees - Rating	325	0	325	775	0	775
4255	Fees - Registration	565,182	585,774	(20,592)	1,442,607	1,489,568	(46,961)
4265	Fees - Tournament Director	0	0	0	3,500	3,500	0
4270	Fees - Trials	75	0	75	480	1,875	(1,395)
4275	Fees - Umpires	102,875	104,000	(1,125)	146,075	146,150	(75)
4285	Fees - Web Fees	5,004	3,086	1,919	14,382	11,283	3,099
4350	Grant Revenue	(498)	1,167	(1,665)	(535)	3,501	(4,036)
4357	Restricted USOC WNT Performance Funding	0	0	0	149,703	149,703	0
4380	Licensing / Royalties	9,079	7,792	1,287	21,814	23,375	(1,561)
4385	Licensing/Royalties USOC Content License	0	0	0	37,500	37,500	0
4410	Membership - Adult	7,250	7,763	(512)	22,125	23,279	(1,154)
4420	Membership - Club	6,730	4,878	1,852	15,479	14,633	846
4425	Membership - Coach - Standard	11,419	5,306	6,114	28,533	15,110	13,423
4430	Membership - Coach Gold	0	1,057	(1,057)	4,309	3,122	1,187
4455	Membership - Life	167	250	(83)	667	750	(83)
4460	Membership - Talent Link	0	0	0	775	0	775
4465	Membership - Umpire	4,091	3,299	792	14,485	9,875	4,610
4470	Membership - Under 19	45,495	47,703	(2,208)	132,306	139,665	(7,358)
4480	Membership - Youth	3,754	3,319	435	11,642	9,956	1,685
4610	Sales - Coaching subscriptions	110	0	110	579	0	579
4613	Sales - Curriculum	0	0	0	80	0	80
4616	Sales - Exhibitor Sales - Disney	0	0	0	15,500	14,000	1,500
4617	Sales - Exhibitor Sales - NIT	20,000	12,000	8,000	20,000	12,000	8,000
4625	Sales - Magazine Subscriptions	1,695	0	1,695	3,165	0	3,165
4635	Sales - Mobile Talent Link	0	0	0	825	0	825
4645	Sales - Programs	5,872	4,000	1,872	8,582	8,500	82
4650	Sales - Rebates	(900)	16,000	(16,900)	32,348	52,500	(20,152)
4710	Sponsorship	15,427	13,375	2,052	39,375	40,125	(750)
4810	Interest/Dividends Earned	2,017	2,000	17	15,527	6,000	9,527
4820	Other Income	120	120	0	360	360	0
4850	Change in Interest in Net Asset	35,164	0	35,164	60,990	0	60,990
4890	Gain / Loss on Disposal of Assets	650	0	650	650	0	650
4910	InKind Revenue - Equipment	0	760	(760)	420	18,020	(17,600)

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4920	InKind Revenue - Rooms and Lodging	0	0	0	18,513	18,513	0
4930	InKind Revenue - Airfare	917	0	917	37,551	0	37,551
4940	InKind Revenue - Uniforms	1,040	19,333	(18,293)	63,608	64,000	(392)
4970	Comp Meals	0	0	0	11,250	22,500	(11,250)
	Total Revenue	1,048,668	1,027,980	20,688	2,599,947	2,540,862	59,085
	Expenditures						
5010	Salaries	90,351	91,281	930	271,943	273,844	1,901
5020	Bonuses and Commission	2,000	2,083	83	6,000	6,250	250
5050	Payroll Tax - All	7,564	8,385	820	27,952	33,684	5,733
5060	Employee Benefits - Other	11,154	9,433	(1,721)	30,090	28,298	(1,791)
5070	Employee Benefits - 403b	1,422	1,935	513	4,261	5,804	1,543
5080	Employee Benefits - Workmen's Comp	2,281	2,281	0	6,843	6,843	0
5090	Employee Benefits - Vacation Expense	4,151	0	(4,151)	14,151	0	(14,151)
6030	Background Checks	1,806	3,000	1,194	10,252	9,000	(1,252)
6040	Bad Debt Expense	(279)	2,000	2,279	6,681	6,000	(681)
6190	Depreciation Expense	2,596	2,060	(536)	13,108	5,684	(7,424)
6210	Dues and Subscriptions	2,064	50	(2,014)	7,193	7,200	7
6240	Equipment Purchases	1,805	1,329	(476)	14,235	21,558	7,324
6250	Exhibitor/Vendor Expense	9,311	0	(9,311)	9,311	0	(9,311)
6305	Fees - Bank	367	400	33	1,000	1,100	100
6310	Fees - Credit Card Charges	3,779	2,500	(1,279)	14,580	9,200	(5,380)
6320	Fees - Filing	20	0	(20)	1,083	0	(1,083)
6340	Fees - Membership	130	0	(130)	230	0	(230)
6343	Fees - Parking	388	0	(388)	1,123	0	(1,123)
6345	Fees - Tournament	166,427	140,000	(26,427)	166,427	140,000	(26,427)
6350	Fees - Visa/Passport Registration	0	0	0	244	100	(144)
6360	Fees - Web	5,149	2,996	(2,153)	15,089	10,744	(4,344)
6410	Gifts and Awards	3,435	2,250	(1,185)	7,666	7,000	(666)
6430	Hospitality	309	850	541	496	1,800	1,304
6440	Insurance	11,324	14,589	3,265	34,331	45,466	11,134
6445	Lease-Automobile	0	365	365	1,327	1,095	(232)
6450	Meals	14,255	20,979	6,724	26,966	50,747	23,781
6460	Media	0	250	250	3,000	750	(2,250)
6470	Miscellaneous Expense	23	550	527	23	1,550	1,527
6480	Payroll Services	222	400	178	866	1,200	334
6485	Per Diem	0	0	0	1,290	0	(1,290)
6490	Photocopying	145	208	63	175	824	649
6510	Postage and Freight	5,438	2,492	(2,946)	16,749	14,302	(2,447)
6520	Printing	7,206	1,871	(5,334)	21,792	15,543	(6,249)

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6540	5,913	3,083	(2,829)	16,144	12,250	(3,894)
6560	0	1,000	1,000	4,138	4,000	(138)
6580	0	0	0	0	600	600
6585	1,814	0	(1,814)	722	0	(722)
6590	0	500	500	0	1,500	1,500
6610	(87)	23,570	23,657	9,073	29,860	20,787
6620	161,986	100,277	(61,709)	323,405	262,031	(61,374)
6630	855	855	0	2,565	2,565	0
6650	0	125	125	0	375	375
6660	863	500	(363)	2,300	1,800	(500)
6680	0	0	0	27,284	0	(27,284)
6710	0	0	0	0	210	210
6715	88,634	64,416	(24,218)	161,881	188,848	26,967
6720	27,768	40,637	12,869	88,386	113,912	25,526
6725	2,649	625	(2,024)	5,995	2,275	(3,720)
6730	0	1,500	1,500	0	1,500	1,500
6735	12,826	12,761	(66)	38,479	38,282	(197)
6740	11,493	11,530	37	34,479	34,590	111
6745	0	1,250	1,250	0	3,000	3,000
6755	24,400	7,911	(16,489)	24,548	23,733	(815)
6770	8,936	11,595	2,659	12,197	26,485	14,288
6775	40,113	40,000	(113)	76,268	71,000	(5,268)
6810	0	0	0	0	3,000	3,000
6820	323	274	(49)	970	823	(147)
6825	14	14	0	42	42	0
6840	18,460	29,583	11,123	68,615	88,750	20,135
6850	9,725	1,402	(8,323)	12,648	4,885	(7,763)
6860	2,503	1,351	(1,152)	6,644	6,354	(290)
6865	0	0	0	2,283	0	(2,283)
6880	2,763	2,365	(398)	9,131	7,447	(1,684)
6910	22,278	18,545	(3,733)	94,302	148,140	53,838
6920	11,336	11,836	500	15,453	32,250	16,797
6925	2,016	0	(2,016)	4,201	0	(4,201)
6930	33,717	35,179	1,462	67,877	73,724	5,847
6940	0	50	50	0	150	150
6960	1,566	883	(683)	1,855	4,450	2,595
6990	200	60	(140)	643	180	(463)
7110	0	760	760	420	18,020	17,600

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7120 InKind Expense - Rooms and Lodging	0	0	0	18,513	18,513	0
7130 InKind Expense - Airfare	917	0	(917)	37,551	0	(37,551)
7140 InKind Expense - Uniforms	1,040	19,333	18,293	63,608	64,000	392
7170 Comp Meals	0	0	0	11,250	22,500	11,250
Total Expenditures	<u>849,864</u>	<u>758,309</u>	<u>(91,556)</u>	<u>1,980,342</u>	<u>2,017,628</u>	<u>37,286</u>
Revenue Over (Under) Expenditures	<u>198,804</u>	<u>269,672</u>	<u>(70,868)</u>	<u>619,604</u>	<u>523,233</u>	<u>96,371</u>