

United States Field Hockey Association, Inc.
Statement of Activities - 2010 Monthly Financials - Total Company
From 10/1/2010 Through 12/31/2010
(In Whole Numbers)

	Current Period Actual	Current Period Budget - 2010Budget	Current Period Budget Variance - 2010Budget	Current Year Actual	YTD Budget - 2010Budget	YTD Budget Variance - 2010Budget
Revenue						
4110	Advertising Income	8,700	7,500	1,200	27,575	(7,425)
4120	Donations	2,852	58,600	(55,748)	21,515	(47,885)
4123	Donation - Restricted Futures Scholarship	8,878	0	8,878	9,306	0
4210	Fees - Bid	0	0	0	4,000	(4,000)
4215	Fees - Forfeit	500	500	0	500	0
4240	Fees - Parking	0	0	0	4,215	0
4245	Fees - Qualifying	0	0	0	198,525	(12,975)
4250	Fees - Rating	1,000	625	375	2,503	2,500
4255	Fees - Registration	321,085	359,835	(38,750)	3,268,130	(5,230)
4260	Fees - Shipping	0	0	0	(23)	9,500
4265	Fees - Tournament Director	0	0	0	3,500	3,500
4270	Fees - Trials	7,064	0	7,064	77,089	15,330
4275	Fees - Umpires	117,186	126,750	(9,564)	234,622	(1,478)
4280	Fees - User Fees - Facility	99	0	99	198	0
4285	Fees - Web Fees	42,714	45,000	(2,286)	85,117	97,500
4350	Grant Revenue	(5,000)	0	(5,000)	110,365	(14,195)
4357	Restricted USOC WNT Performance Funding	173,900	173,900	0	695,600	695,600
4380	Licensing / Royalties	22,800	38,250	(15,450)	71,763	82,000
4385	Licensing/Royalties USOC Content License	0	0	0	75,000	75,000
4410	Membership - Adult	23,387	22,988	399	91,101	94,241
4415	Membership - Certificate of Insurance	2,300	3,750	(1,450)	10,085	15,000
4420	Membership - Club	13,789	13,226	563	48,866	53,051
4425	Membership - Coach - Standard	20,198	18,126	2,072	67,451	75,627
4430	Membership - Coach Gold	(200)	1,401	(1,601)	7,150	5,604
4455	Membership - Life	875	0	875	4,708	2,082
4460	Membership - Talent Link	1,085	0	1,085	272,316	259,255
4465	Membership - Umpire	10,374	8,900	1,474	39,530	36,539
4470	Membership - Under 19	129,927	108,023	21,904	507,997	464,126
4480	Membership - Youth	10,200	7,585	2,615	35,838	31,606
4510	Sales - Raffle Ticket	0	0	0	20,424	32,300
4610	Sales - Coaching subscriptions	360	0	360	2,438	0
4613	Sales - Curriculum	0	0	0	60	2,500
4616	Sales - Exhibitor Sales - Disney	0	0	0	14,200	17,000
4617	Sales - Exhibitor Sales - NIT	0	0	0	11,950	15,000
4618	Sales - Exhibitor Sales - NFC	0	0	0	9,615	12,000
4619	Sales - Exhibitor Sales - Festival	32,190	30,000	2,190	32,190	30,000
4625	Sales - Magazine Subscriptions	195	0	195	335	0
4630	Sales - Merchandise	0	0	0	261	0

United States Field Hockey Association, Inc.
Statement of Activities - 2010 Monthly Financials - Total Company
From 10/1/2010 Through 12/31/2010
(In Whole Numbers)

		Current Period Actual	Current Period Budget - 2010Budget	Current Period Budget Variance - 2010Budget	Current Year Actual	YTD Budget - 2010Budget	YTD Budget Variance - 2010Budget
4635	Sales - Mobile Talent Link	4,192	0	4,192	4,192	100	4,092
4640	Sales - Photos	(1,668)	0	(1,668)	(60)	3,000	(3,060)
4645	Sales - Programs	14,780	8,000	6,780	27,794	15,000	12,794
4650	Sales - Rebates	108,989	90,000	18,989	170,432	130,000	40,432
4660	Sales - Tickets	0	0	0	6,953	15,000	(8,048)
4670	Sales - Rulebooks	(180)	0	(180)	(100)	0	(100)
4710	Sponsorship	25,664	50,250	(24,586)	149,877	203,500	(53,624)
4810	Interest/Dividends Earned	14,877	6,000	8,877	44,315	24,000	20,315
4820	Other Income	4,139	0	4,139	15,697	22,600	(6,903)
4850	Change in Interest in Net Asset	153,156	19,726	133,430	74,681	85,226	(10,545)
4890	Gain / Loss on Disposal of Assets	85	0	85	165	0	165
4910	InKind Revenue - Equipment	38,556	20,530	18,026	63,012	54,086	8,926
4920	InKind Revenue - Rooms and Lodging	0	15,000	(15,000)	0	18,240	(18,240)
4930	InKind Revenue - Airfare	310	0	310	50,792	44,400	6,392
4940	InKind Revenue - Uniforms	41,865	27,727	14,137	215,223	213,000	2,223
4970	Comp Meals	0	0	0	0	1,500	(1,500)
	Total Revenue	1,351,220	1,262,192	89,029	6,884,988	6,910,933	(25,944)
	Expenditures						
5010	Salaries	265,140	344,750	79,610	1,173,835	1,342,967	169,132
5020	Bonuses and Commission	8,812	6,250	(2,562)	22,109	25,000	2,891
5050	Payroll Tax - All	26,047	20,630	(5,417)	105,343	96,966	(8,377)
5060	Employee Benefits - Other	27,089	26,262	(827)	102,000	103,348	1,348
5070	Employee Benefits - 403b	3,998	3,111	(887)	16,509	12,242	(4,267)
5080	Employee Benefits - Workmen's Comp	6,843	4,365	(2,478)	25,018	17,176	(7,842)
5090	Employee Benefits - Vacation Expense	(12,200)	0	12,200	27,828	0	(27,828)
6020	Amortization Expense	0	1	1	0	5	5
6030	Background Checks	8,300	4,500	(3,800)	20,291	18,000	(2,291)
6040	Bad Debt Expense	(4,599)	0	4,599	8,739	0	(8,739)
6110	Coaching - Gold	0	0	0	0	200	200
6137	Contributions and Donations	2,500	0	(2,500)	2,500	0	(2,500)
6190	Depreciation Expense	23,557	22,710	(847)	94,314	92,084	(2,230)
6210	Dues and Subscriptions	80	50	(30)	8,223	4,300	(3,923)
6230	Education	410	2,700	2,290	5,227	5,550	323
6240	Equipment Purchases	22,085	2,329	(19,756)	55,898	39,706	(16,192)
6250	Exhibitor/Vendor Expense	0	100	100	0	400	400
6305	Fees - Bank	601	64,000	63,399	7,520	83,400	75,880
6310	Fees - Credit Card Charges	73,433	300	(73,133)	105,128	1,135	(103,993)
6320	Fees - Filing	10	0	(10)	1,634	0	(1,634)
6340	Fees - Membership	50	100	50	916	2,895	1,979

United States Field Hockey Association, Inc.
Statement of Activities - 2010 Monthly Financials - Total Company
From 10/1/2010 Through 12/31/2010
(In Whole Numbers)

	Current Period Actual	Current Period Budget - 2010Budget	Current Period Budget Variance - 2010Budget	Current Year Actual	YTD Budget - 2010Budget	YTD Budget Variance - 2010Budget	
6343	Fees - Parking	0	0	0	478	0	(478)
6345	Fees - Tournament	0	0	0	136,180	160,000	23,820
6350	Fees - Visa/Passport Registration	1,548	0	(1,548)	4,597	150	(4,447)
6360	Fees - Web	39,440	45,981	6,541	83,342	101,424	18,082
6410	Gifts and Awards	6,556	5,400	(1,156)	22,155	25,980	3,825
6420	Grant Expense	229	0	(229)	7,962	11,000	3,038
6430	Hospitality	824	4,700	3,876	8,684	17,900	9,216
6440	Insurance	56,855	44,103	(12,752)	185,414	183,714	(1,700)
6442	Insurance - Medical	0	0	0	0	2,100	2,100
6445	Lease-Automobile	1,095	1,095	(0)	4,380	4,380	(0)
6450	Meals	10,018	35,820	25,802	181,471	314,734	133,263
6460	Media	0	0	0	690	0	(690)
6470	Miscellaneous Expense	306	200	(106)	848	3,600	2,752
6480	Payroll Services	1,029	6,876	5,847	14,959	27,059	12,100
6485	Per Diem	1,385	0	(1,385)	32,036	27,060	(4,976)
6490	Photocopying	208	505	297	1,319	4,505	3,186
6505	Photos	0	0	0	6	3,000	2,994
6510	Postage and Freight	26,694	27,770	1,076	68,221	71,991	3,770
6520	Printing	18,683	20,500	1,817	52,525	62,850	10,325
6540	Professional Fees - Misc	22,723	0	(22,723)	30,373	0	(30,373)
6550	Professional Fees - Accounting	(5,685)	0	5,685	37,370	40,000	2,630
6560	Professional Fees - Legal	4,230	8,700	4,470	13,218	31,350	18,132
6570	Promotion	0	0	0	1,356	7,000	5,644
6580	Publications and Rulebooks	0	0	0	0	1,700	1,700
6583	Rebate Expense	55,105	0	(55,105)	55,105	0	(55,105)
6585	Reconciliation Discrepancies	82	0	(82)	9,414	0	(9,414)
6590	Relocation Expense	0	0	0	30,059	5,000	(25,059)
6610	Rent - Equipment	33,219	35,960	2,741	128,934	119,790	(9,144)
6620	Rent - Facility	16,177	5,855	(10,322)	572,891	630,122	57,231
6630	Rent - Office	2,565	3,000	435	10,260	12,000	1,740
6650	Repairs and Maintenance - Building	0	375	375	105	1,500	1,395
6660	Repairs and Maintenance - Computer Equipment	1,610	3,000	1,390	5,653	12,450	6,797
6680	Scholarships	26,955	27,300	345	29,730	32,300	2,570
6710	Services - Chaperones	0	0	0	2,010	5,450	3,440
6715	Services - Coaches	6,121	4,200	(1,921)	445,936	414,071	(31,865)
6720	Services - Contract Labor	86,602	23,425	(63,177)	201,832	73,950	(127,882)
6725	Services - Medical	6,642	1,550	(5,092)	38,513	11,150	(27,363)
6726	Services - Drug Testing	0	0	0	0	11,000	11,000

United States Field Hockey Association, Inc.
Statement of Activities - 2010 Monthly Financials - Total Company
From 10/1/2010 Through 12/31/2010
(In Whole Numbers)

	Current Period Actual	Current Period Budget - 2010Budget	Current Period Budget Variance - 2010Budget	Current Year Actual	YTD Budget - 2010Budget	YTD Budget Variance - 2010Budget
6727	0	0	0	3,654	6,000	2,346
6730	0	600	600	16,000	3,050	(12,950)
6735	0	0	0	75,188	76,110	922
6740	0	0	0	75,075	75,110	35
6745	1,829	1,500	(329)	6,021	7,000	979
6750	290	0	(290)	40,731	39,600	(1,131)
6755	0	900	900	64,325	53,915	(10,410)
6770	700	900	200	60,206	57,992	(2,214)
6775	77,200	85,000	7,800	162,511	158,600	(3,911)
6810	763	0	(763)	5,609	11,500	5,891
6820	736	948	212	1,983	3,792	1,809
6825	42	6,668	6,626	14,508	28,272	13,764
6830	0	0	0	7,569	4,750	(2,819)
6840	64,363	55,500	(8,863)	236,139	295,800	59,661
6850	2,742	4,430	1,688	9,882	18,915	9,033
6860	7,181	2,451	(4,730)	46,010	23,170	(22,840)
6865	0	0	0	0	4,000	4,000
6870	0	0	0	684	150	(534)
6875	(1,500)	0	1,500	0	1,500	1,500
6878	0	0	0	17	0	(17)
6880	8,393	8,735	342	30,815	43,520	12,705
6890	0	0	0	0	3,700	3,700
6891	201	0	(201)	201	0	(201)
6910	120,371	100,750	(19,621)	563,923	493,900	(70,023)
6920	32,248	16,044	(16,204)	187,245	182,338	(4,907)
6930	36,070	70,165	34,095	477,874	634,896	157,022
6940	0	100	100	0	10,450	10,450
6960	5,550	2,595	(2,955)	29,476	33,330	3,854
6970	0	0	0	10,686	24,560	13,874
6990	(100)	330	430	5,183	1,320	(3,863)
7110	38,556	20,530	(18,026)	63,012	54,086	(8,926)
7120	0	15,000	15,000	0	18,240	18,240
7130	310	0	(310)	50,792	44,400	(6,392)
7140	41,865	27,727	(14,137)	215,223	213,000	(2,223)
Total Expenditures	<u>1,311,179</u>	<u>1,229,346</u>	<u>(81,833)</u>	<u>6,661,598</u>	<u>6,902,621</u>	<u>241,023</u>
Revenue Over (Under) Expenditures	<u>40,041</u>	<u>32,846</u>	<u>7,195</u>	<u>223,390</u>	<u>8,312</u>	<u>215,078</u>